

# ICIS Top 100 Chemical Distributors

We present our global ranking of the leaders in chemical distribution, from large to small based on 2020 sales. This year we have a record of nearly 300 companies participating



**Sarah Creswell** London  
**Joseph Chang** New York  
**Will Beacham** Barcelona

**1**

**BRENTAG**  
2020 SALES: \$14.40BN  
(€11.78BN)

Essen, Germany

[www.brenntag.com](http://www.brenntag.com)

**CEO:** Christian Kohlpaintner

**Products:** Full-line portfolio of more than 10,000 products; industrial chemicals; specialty chemicals; ingredients; adhesives; paints; oil and gas chemicals; food and nutrition ingredients; water treatment chemicals; personal care ingredients; pharmaceutical ingredients; cleaning chemicals; coatings and construction chemicals; animal nutrition products; pulp and paper chemicals

**Services:** Tailor-made distribution solutions

for industrial and specialty chemicals; one-stop-shop solutions; specific application technology; extensive technical support; value-added services such as just-in-time delivery; product blending and mixing; formulation; repackaging; inventory management; digital ordering via e-commerce platform Brenntag Connect

**Assets:** More than 670 locations in 77 countries; workforce of more than 17,000 employees

**2**

**UNIVAR SOLUTIONS**  
2020 SALES: \$8.26BN

Downers Grove, Illinois, US

[www.univarsolutions.com](http://www.univarsolutions.com)

**President and CEO:** David Jukes

**Products:** Amines; aviation fluids; chelants; additives; hydrocarbons; hydrocarbons; essential chemicals & ingredients; military specification; monomers; oleochemicals;

personal care specialties; polymer/resins; silicones; solvents; surfactants

**Services:** Corporate accounts; ChemPoint; custom blending; custom packaging & private label services; lab & formulation services; minibulk; supply chain; telemetry services; warehousing; onsite services; ChemCare services

**Assets:** [shop.univarsolutions.com](http://shop.univarsolutions.com); [chemcentral.com](http://chemcentral.com); [univarsolutions.com](http://univarsolutions.com)

**3**

**TRICON ENERGY**  
2020 SALES: \$5.23BN

Houston, Texas, US

[www.triconenergy.com](http://www.triconenergy.com)

**President and CEO:** Ignacio Torras

**Products:** Chlor-alkalis; aromatics; glycols; fibre intermediates; solvents; olefins; polymers; fertilizers

**Services:** Marketing; pre-export financing; shipping; logistics; packaging; blending;

storage; just-in-time delivery; repackaging; inventory management; risk management for commodity price and foreign exchange

**Assets:** Global presence with sales into 100+ countries; 28+ offices; 450+ employees

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#### HELM

2020 SALES: \$5.04BN (€4.12BN)

**Hamburg, Germany**

[www.helmag.com](http://www.helmag.com)

**CEO:** Stephan Schnabel

**Products:** Methanol; base petrochemicals; biobased chemicals; acids & lyes; fibreglass; intermediates; fertilizers (nitrogen, potassium, phosphates, liquids, specialties); crop protection (insecticides, herbicides, fungicides, growth regulators); pharmaceutical products (active pharmaceutical ingredients, pharmaceuticals)

**Services:** International marketing; logistics; distribution; project development; sci-

entific & technical services; production & investments

**Assets:** Subsidiaries in about 30 countries; production participations

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#### IMCD

2020 SALES: \$3.60BN (€2.94BN)

**Rotterdam, The Netherlands**

[www.imcdgroup.com](http://www.imcdgroup.com)

**CEO:** Piet van der Slikke

**Products:** Speciality chemicals and ingredients for pharmaceuticals, CASE (coatings, adhesives, sealants, elastomers), personal care, advanced materials, food and nutrition, animal nutrition, nutraceuticals, lubricants, synthesis, HI&I, oil and gas

**Services:** Technical sales; marketing of specialty chemicals and food ingredients; application laboratories; local and central stock holding; drumming; repackaging; blending; sampling

**Assets:** 55 market-focused application laboratories; nearly 3,300 employees; 91 offices; 94 warehouses throughout all operating companies in Europe, Turkey, Israel, UAE, Africa, US, Canada, Brazil, Puerto Rico, Chile, Argentina, Uruguay, Colombia, Mexico and Australia, New Zealand, India, Bangladesh, China, Malaysia, Indonesia, Philippines, Thailand, Singapore, Vietnam, Japan, South Korea

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#### AZELIS

2020 SALES: \$2.72BN (€2.22BN)

**Luxembourg**

[www.azelis.com](http://www.azelis.com)

**Group CEO:** Dr Hans Joachim Muller

**Products:** Thousands of specialty chemicals and food ingredients for the following markets - animal nutrition; food and health; personal care; home care & industrial cleaning; pharmaceuticals; specialty agri/horti; CASE; electronics; essential chemicals; fine chemicals; lubricants & metal working fluids; rubber & plastic additives; textile; leather, paper and other applications

**Services:** Laboratory analysis; formulation development and blending; expert technical and regulatory support; repacking; flexible pack sizes; local stockholding; market research and trend analysis; GMP and cleanroom pharmaceuticals facilities; integrated supply chain; sampling

**Assets:** 60+ application laboratories; offices and access to warehouses across EMEA, Americas and Asia Pacific; high quality sales force that is technically trained for the market segments they serve

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#### KOLMAR GROUP

2020 SALES: \$2.65BN

**Zug, Switzerland**

[www.kolmargroup.com](http://www.kolmargroup.com)

**CEO and Chairwoman of the board:** Ruth Sandelowsky

**Products:** Aromatics; olefins; fibre intermediates; alcohols; renewable fuels; solvents

**Services:** Blending; storage; transportation

**Assets:** 2 biofuels plants

**Trading sales:** 81%

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#### SINOCHEM PLASTICS

2020 SALES: \$2.32BN

**Beijing, China**

[www.sinochemplastics.com](http://www.sinochemplastics.com)

**Company President:** Zhao Guoxun

**Products:** Engineering plastics (AS, PS, PMMA, MS, PC, PA); general plastics (ABS, polyethylene, polypropylene, polyvinyl chloride); polyurethanes; rubber chemicals

**Services:** Marketing; customer-centric ideology; diversified product solutions and value-added services for upstream and down-





stream; one-stop procurement; supply chain management; technical support; commissioned processing; brand maintenance; information consultation

**Assets:** Three warehouses with gross area of 58,687 square metres; total construction area of 57,210 square metres; two office buildings with gross area of 10,270 square metres

**Trading sales:** 40%

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### BARENTZ

2020 SALES: \$2.02BN (€1.65BN)

**Hoofddorp, The Netherlands**

[www.barentz.com](https://www.barentz.com)

**CEO:** Hidde van der Wal

**Products:** Life science ingredients and specialty chemicals for human nutrition, pharmaceuticals, personal care, animal nutrition, CASE and plastics, household care, industrial and institutional cleaning; specialty intermediates

**Services:** Local/regional/global warehousing; combined order management; harmonised sampling system; technical and formulation support; customised nutrition and taste systems/production; customised sourcing; dry/liquid blending; spray drying; microencapsulation; test-market support

**Assets:** Offices in 65+ countries in EMEA, Asia-Pacific, China, North America and Latin America; 25+ specialised application laboratories; 1,500+ employees; Barentz Academy

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### SNETOR

2020 SALES: \$1.63BN

**Courbevoie, France**

[www.snetor.com](https://www.snetor.com)

**President:** Emmanuel Aubourg

**Products:** PE; PP; PVC; PET; PS; ABS; engineering polymers; polyols; TDI; industrial chemicals; recycled, biodegradable, compostable, mass balance

**Assets:** 90 warehouses; technical support

**Trading sales:** 70%

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### STOCKMEIER HOLDING

2020 SALES: \$1.57BN (€1.28BN)

**Bielefeld, Germany**

[www.stockmeier.de](https://www.stockmeier.de)

**CEO:** Peter Stockmeier

**Products:** Industrial chemicals (acids, caustic, solvents, solids); specialty chemicals for industrial and home care, cosmetics, coating, construction; cleaning products; peracetic acid; polyurethane chemicals; flavours and spices; printing inks; textile auxiliaries; AdBlue; water treatment chemicals

**Services:** Warehousing; blending; toll manufacture; specialised laboratories; logistics

**Assets:** More than 50 locations in Europe, 200 trucks

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### PETROCHEM MIDDLE EAST

2020 SALES: \$1.54BN

**Dubai, UAE**

[www.petrocheme.com](https://www.petrocheme.com)

**CEO:** Yogesh Mehta

**Products:** Aromatics; alcohols; aldehydes; ketones; phenol; glycols; monomers; esters; methanol; caustic soda; plasticizers; polymers; pentaerythritol; phthalic anhydride

**Services:** Storage of bulk and drum chemicals; blending; trading commodities; packaging; providing tanks for leasing; logistics

**Assets:** Large state-of-the-art terminal in Jebel Ali, Dubai; 41 bulk chemical storage tanks, including drum storage for 25,000 drums and 4 drumming lines; tank terminal in Adabiya, Egypt for storing bulk chemicals; brand new storage terminal at Port Said West, Egypt with the construction of 20 tanks with capacity of 54,000 cubic metres expected to be completed in two phases by early 2022; 26 trailer trucks; 14 road tankers; storage and logistics terminal in Dammam, Saudi Arabia in partnership with Hoyer; sales and distribution offices in India, Egypt, Singapore, Taiwan, China, UK and Holland

**Trading sales:** 38%

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### OMYA

2020 SALES: \$1.47BN

(SWFR1.3BN)

**Oftringen, Switzerland**

[www.omya.com](https://www.omya.com)

**Vice president:** Peter Bigler

**Products:** Binders; high-performance polymers; titanium dioxide; organic pigments; dyes; minerals; additives; specialty raw materials for CASE (coatings, adhesives, sealants and elastomers), inks, engineered materials, plastics, thermosets, plasters, mortars, concrete, packaging, board & paper, aluminium finishing; ingredients for food, nutraceuticals, pharmaceuticals, personal care, cosmetics, home care and animal nutrition; raw materials for agriculture and water treatment

**Services:** Global marketing and sourcing; global supply chain management (logistics, customer service); regulatory affairs management and services; R&D; technical service; analytics; microscopy; quality control

**Assets:** R&D center for surface science, mineral pigments, chemical engineering, microbiology and consumer goods; technical application service hubs in Europe, Americas and Asia Pacific for all product categories; sales affiliates in more than 50 countries; global network of 120+ warehouses

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### MANUCHAR

2020 SALES: \$1.28BN

**Antwerp, Belgium**

[www.manuchar.com](https://www.manuchar.com)

**CEO:** Philippe Huybrechs

**Products:** Sodium sulphate; soda ash; zeolite; caustic soda; sodium bicarbonate; calcium chloride; sodium lauryl ether sulphate (SLES); linear alkyl benzene sulphonic acid (LABSA); glycerine; surfactants and oleochemicals; silicones; emulsifiers; resins and monomers; homecare and detergent chemicals; textile chemicals; personal care and cosmetics ingredients; paints and coatings chemicals; construction chemicals; mining chemicals; oilfield chemicals; food and feed additives; fertilizers

**Services:** Diversified product portfolio; local know-how and technical support in emerging markets; tailor-made warehousing and other logistics/supply chain services; financial solutions

**Assets:** 80+ affiliates worldwide across 35+ countries; 170+ locations; 450,000+ square metres of warehouse space; well-situated in emerging markets such as Latin America, Caribbean, Africa, Middle East and Asia

**Trading sales:** 46%

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### BIESTERFELD

2020 SALES: \$1.27BN

**Hamburg, Germany**

[www.biesterfeld.com](https://www.biesterfeld.com)

**CEO:** Thomas Arnold

**Products:** High-performance polymers; engineering polymers; thermoplastic elastomers; styrenic and acrylic polymers; sustainable plastic solutions; synthetic rubbers; high-quality compounds based on silicone and fluoro-silicone rubbers; carbon blacks; additives; raw materials for personal care, pharmaceuticals, organic synthesis, food and CASE; performance products; industrial and agricultural chemicals; plant protection products; animal health care ingredients; salts

**Services:** Individual solutions; technical expertise and consulting; active application development and product specification; direct and warehouse distribution; blending and storing; formulation/technical assistance and laboratory support; less-than-truckload (LTL) quantities; customised logistical solutions; consultancy and advisory services for Europe's REACH regulation; silicone rubber compounding

**Assets:** Subsidiaries in more than 30 countries; application laboratories; mixing, blending and storage facilities for solid and liquid chemicals

**Trading sales:** 10%

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### DKSH HOLDING

2020 SALES: \$1.25BN

(SWFR1.11BN)

**Zurich, Switzerland**

[www.dksh.com/pm](https://www.dksh.com/pm)

**CEO:** Stefan P Butz

**Products:** Food and beverage ingredients;

personal care and cosmetics ingredients; pharmaceutical ingredients; specialty chemicals

**Services:** Marketing and sales; logistics; innovation and formulation services; regulatory services; sourcing services; blending and repackaging; after-sales services; digital services

**Assets:** 48 innovation centres; 120 business locations

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**MITSUBISHI SHOJI CHEMICAL**  
2020 SALES: \$1.18BN

Tokyo, Japan

[www.mccml.co.jp/en](http://www.mccml.co.jp/en)

**President and CEO:** Tadashi Takasugi

**Products:** Solvent (aromatics, esters, paraffins, ketones, acids); urethanes; coatings (carbon black, acrylic resin, polyester resin, monomer, additives); silicones; fluorocarbon polymers

**Services:** Global marketing, sourcing and trading; logistics by vessel, isotank, bulk lorry, drum, bag

**Assets:** Global network in 115+ countries and locations as Mitsubishi Corporation

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**OQEMA GROUP**  
2020 SALES: \$1.12BN (€913M)

Liedberg, Germany

[www.oqema.com](http://www.oqema.com)

**CEO:** Peter Overlack / **CSO:** Patrick Barthels / **CFO:** Hartmut Kunz

**Products:** Paints & coatings materials; chemical industry & synthesis chemicals; construction chemicals; industrial cleaning chemicals; cosmetic & personal care ingredients; feed & food ingredients; flavours & fragrances; pharmaceutical ingredients; water treatment chemicals; surface technology chemicals; plastic & rubber additives; agriculture chemicals; lubricants; metal & surface treatment chemicals; automotive & machinery chemicals

**Services:** Blending; dilution and mixing; sustainability & recycling in own units; tailored logistics solutions; key account management; technical support; laboratory services; storage and warehousing; drumming and packaging; transloading vessel to rail; regulatory affairs management; clean room services; price risk mitigation (fixed, contract and spot pricing)

**Assets:** Offices and warehouses in 22 European countries; tank terminal in Ludwigshafen, Germany; recycling plant; fleet of own trucks; specialised laboratories; workforce of 1,200 Europe-wide

**Trading sales:** 5%

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**CALDIC**  
2020 SALES: \$1.09BN (€891M)

Rotterdam, The Netherlands

[www.caldic.com](http://www.caldic.com)

**CEO:** Alexander Wessels

**Products:** Food ingredients (starches, sweet-

eners, cocoa and chocolate, antioxidants, vitamins); texturisers (flavours, colours, proteins); emulsifiers (hydrocolloids, fruit preparations, oils & fats, nuts & seeds, enzymes, fruit minerals); solvents, acids & lyes; binders; fillers; plasticizers; pigments; additives; softeners; dispersing agents; tanning agents; catalysts; adsorbents; desiccants; elastomers; antioxidants; release agents; silicones; heat transfer fluids; distinguishing powders; water treatment additives; health and personal care ingredients

**Services:** Market research; supply chain services; production services; formulation; regulatory support; sourcing; repackaging

**Assets:** Locations in Europe (Sweden, Norway, Finland, Denmark, UK, France, Germany, Spain, Italy, Benelux, Baltics, Ireland), North America (Canada, US), Asia-Pacific (China, Thailand, Vietnam, Malaysia, New Zealand)

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**RAVAGO CHEMICALS**  
2020 SALES: \$1.04BN (€850M)

Arendonk, Belgium

[www.ravagochemicals.com](http://www.ravagochemicals.com)

**General manager EMEA:** Filip Van Camfort /

**General manager US:** Kevin Wettstein

**Products:** Industrial chemicals (coatings, PU & polymers, construction, asphalt); specialty chemicals (care, life science, performance, water); base chemicals (solvents, inorganics, intermediates, plasticizers)

**Services:** Technical expertise; warehousing; logistics; customised blends and premixes; repackaging and application laboratories

**Assets:** Network of warehouses (own and 3rd party); drumming & blending & lab facilities; feed premix plant; pressure vessel manufacturing and water treatment unit factory

**Trading sales:** 10%

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**QUIMIDROGA**  
2020 SALES: \$996.6M (€815M)

Barcelona, Spain

[www.quimidroga.com](http://www.quimidroga.com)

**CEO:** Vicente Munoz

**Products:** Solvents; monomers; glycols and intermediates; fine chemicals and specialties for food, feed; agrochemicals & fertilizers; pharmaceutical ingredients; cosmetics ingredients; flavours & fragrances; detergents; coatings; adhesives; paper chemicals; water treatment chemicals; plasticizers; resins; plastics and elastomers

**Services:** Storage of liquid and packed products; blending; standard and tailor-made packaging; dissolutions; Authorised Economic Operator (AEO) certification; technical advice; formulations; research

**Assets:** Logistics complex at the Port of Barcelona with capacity of 30,000 tonnes of packed products plus 155 tanks for 12,000cbm of liquids; 2 sites in the north (Bur-

gos) and centre (Madrid) of Spain, each with capacity of 1,500 tonnes of packed products plus 20 tanks for liquids; 9 distribution centres; fully equipped quality control laboratory and applications and developments laboratory for personal care, home care and food; customs bonded warehouse

**Trading sales:** 5%

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**OPEC PLASTICS**  
2020 SALES: \$892.5M

Hanoi, Vietnam

<http://opec.vn>

**Chairman:** Dinh Duc Thang

**Products:** Plastics resin; biodegradable plastic bags

**Services:** International trading; logistics; import and export; supply chain solutions; packaging

**Assets:** 18 branches and representative offices worldwide; 2 biodegradable plastic bag plants with capacity of 3,000 tonnes/month; 15 warehouses in Vietnam

**Trading sales:** 20%

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**TER GROUP**  
2020 SALES: \$881.7M (€721M)

Hamburg, Germany

[www.terchemicals.com](http://www.terchemicals.com)

**CEO and managing shareholder:** Christian Westphal

**Products:** Waxes; gum rosin; thermoplastic and thermoset polymers; polybutenes; SIS/SBS block copolymers; IIR rubber; casein; amorphous polyalpha olefins; hydrocarbon resins; pigments; dyes; polyvinyl alcohol; food ingredients; vaseline; white oil

**Services:** Blending; packaging; storage; production

**Assets:** Numerous office buildings; warehouses; trucks

**Trading sales:** 25%

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**BEHN MEYER GROUP**  
2020 SALES: \$857.2M (€701M)

Hamburg, Germany

[www.behnmeyer.com](http://www.behnmeyer.com)

**Products:** Fertilizers; crop protection chemicals; agricultural additives and specialties; ingredients for food, personal & home care and pharmaceuticals; additives for animal feed and aquaculture; specialties for rubber and plastics; eco-friendly solutions for water treatment, petrochemicals, coatings, leather and textiles, and process industries

**Services:** Technical sales and marketing; customer service; regulatory and risk management; innovation and formulation; R&D support; blending, tailoring and packaging; warehousing and logistics; supply chain management; omni-channel support; busi-

## Asia Pacific chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
1	Sinochem Plastics	2,276.0	33	Caldic	48.9	62	RAHN-Group	8.0
2	Tricon Energy	1,954.5	34	Biesterfeld	45.0	63	2M Group	7.7
3	Brenntag	1,753.5	35	Rakha Al Khaleej International	44.3	64	Antonio Tarazona	6.1
4	Mitsubishi Shoji Chemical	1,178.0	36	Shrieve Chemical	42.2	65	Prakash Chemicals International	5.9
5	DKSH Holding	939.7	37	Nordmann, Rassmann	40.4	66	Cornelius Group	5.7
6	Opec Plastics	845.0	38	Skystep Trading	31.4	67	Metafrax Trading International	5.5
7	IMCD	788.7	39	McKinn International	30.8	68	Nortex	5.4
8	Behn Meyer Group	775.3	40	ChemPartners	30.3	69	Group Barcelonesa	3.7
9	Kolmar Group	680.4	41	Taj Al Mulook General Trading	30.0	70	Noahs Ark Chemicals	3.7
10	Helm	572.0	42	Norkem Holdings	29.0	71	Indukern	3.7
11	Redox	518.9	43	Continental Industries Group	25.0	72	Arkem Kimya	3.0
12	Omya	316.6	44	RishiChem Distributors	24.7	73	Jobachem Group	2.9
13	ICC Chemical	304.1	45	S. Kushalchand International	23.8	74	Bloomchemag	2.8
14	Azelis	291.0	46	ECCEM European Chemical Marketing	22.7	75	Quimdis	2.7
15	Pon Pure Chemicals Group	268.1	47	Neo Chemical	18.7	76	MCassab	2.6
16	TOP Solvent	258.2	48	Saiper Chemicals	16.0	77	Atlantic Chemicals Trading	2.5
17	Jebsen & Jessen Group	248.2	49	Wego Chemical Group	14.9	78	Solventis	2.1
18	Petrochem Middle East	244.9	50	PHT International	14.4	79	Basstech International	2.0
19	KPL International	195.4	51	Bodo Moeller Chemie	13.5	80	Nesstra Services	2.0
20	WWRC Holding	144.2	52	Arpadis Benelux	12.2	81	KEMAT	1.4
21	Manuchar	127.0	53	Algol Chemicals	12.2	82	Coreflow Chemi	1.2
22	Barentz	105.9	54	Penpet Petrochemical Trading	12.2	83	A.+ E. Fischer-Chemie	1.2
23	Echemi Group	86.8	55	Aug. Hedinger	11.2	84	Lavallee	1.2
24	Union Petrochemical	85.2	56	Connect Chemicals Group	10.0	85	Selectchemie	1.1
25	Telko	81.4	57	Safic-Alcan	10.0	86	Al Nahda International (Anichem Group)	1.1
26	Shanghai Saifu Chemical Development	81.2	58	An Loc Phat International	10.0	87	The Chemical Company	1.0
27	Transmare Chemie	75.6	59	Equilex	9.8	88	Haefner	1.0
28	TER Group	73.4	60	Wisterna	9.3	89	George S. Coyne Chemical	1.0
29	CellMark	72.6	61	Novasol Chemicals Group	9.0			
30	Maha Chemicals	71.0						
31	Ravago Chemicals	67.3						
32	Lehmann & Voss	55.0						

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

ness development

**Assets:** Over 1,200 employees; office and warehouses in 14 countries; 38 warehouse locations; global production facilities in Malaysia, Thailand, Indonesia, Italy, Netherlands and US; laboratory facilities in Malaysia, Indonesia, Thailand, Vietnam, Italy and Netherlands

### 25 ICC CHEMICAL

2020 SALES: \$830.4M

New York, New York, US

[www.iccchem.com](http://www.iccchem.com)

**President:** Naveen Chandra

**Products:** Polymers & additives; aromatics; solvents; ketones; acrylates & intermediates; nitriles; specialty chemicals; organic acids and derivatives; glycols; phenols; alcohols

**Services:** Packaging

**Assets:** 6 global offices and 25 representatives worldwide

**Trading sales:** 70%

### 26 JEBSEN & JESSEN GROUP

2020 SALES: \$719M (€588M)

Bangkok, Thailand, and Hamburg, Germany

[www.ingredients.jjsea.com](http://www.ingredients.jjsea.com) / [www.jebesen-jessen.de](http://www.jebesen-jessen.de)

**CEOs:** Lim Siew Tin, Fritz von der Schulenburg

**Products:** Coatings & resins; plastics & rubber; food & nutrition health ingredients; feed additives; oil & gas chemicals; oil derivatives; bioethanol; pharmaceutical & personal care ingredients; home care specialties; adhesives; water treatment specialties; mining components; agro chemicals; modified starches; collagen & sweeteners

**Services:** Sales and marketing; R&D; import/export; regulatory affairs; warehousing; sourcing; factory audit; credit report; local currency financing

**Assets:** 22 offices worldwide; 15 warehouses; 4 laboratories; 3 regional innovation centres; R&D application lab

### 27 EMERAUDE

2020 SALES: \$700M

Paris, France

[www.emeraude-international.com](http://www.emeraude-international.com)

**CEO:** Umar Rafique

**Products:** Polyethylene (PE); polypropylene (PP); polyvinyl chloride (PVC); polyethylene terephthalate (PET); polystyrene (PS); polyurethane (PU); recycled resins; masterbatches and additives; adhesives and coatings

**Services:** Logistics; packaging; storage; technical expertise

**Assets:** 24 locations; workforce of more than 150 employees; 39 warehouses

### 28 GTM HOLDINGS

2020 SALES: \$690M

Sao Paulo, Brazil

[www.gtmchemicals.com](http://www.gtmchemicals.com)

**CEO:** Rodrigo Gutierrez





**Products:** Specialty chemicals; performance products and industrials for paints and coatings, adhesives, sealants, agroindustry, chemicals and petrochemical industry, oil & gas, cleaning, rubber, lubricants, food, printing and packaging, flavours & fragrances, mining, pharma, construction, personal care, pharma, plastics

**Services:** Storage and repackaging; industrialization and filling; logistics and distribution; analysis; product application and quality control laboratory; blending and laboratory testing

**Assets:** more than 40 facilities, including 6 owned maritime terminals; 15 application and quality control laboratories

### 29 SAFIC-ALCAN 2020 SALES: \$688M

Paris, France

[www.safic-alcant.com](https://www.safic-alcant.com)

**CEO of Myrtel (holding company):** Martial Lecat / **CEO of Safic-Alcan:** Philippe Combette

**Products:** Wide range of specialty chemicals and materials; performance products for adhesives & sealants, coatings, inks & construction, plastics, rubber, polyurethane, industrial spe-

cialties, detergent industries; life sciences for pharmaceutical, cosmetics & personal care, and health, wellness & nutrition industries

**Services:** Global sourcing; local sales; supply chain management and marketing support; dedicated technical, regulatory, and quality support; formulation; blending and sampling

**Assets:** More than 170 years of experience; 30 offices that cover 50 countries in EMEA, North America and Asia; 9 laboratories for cosmetics, coatings, rubber, pharmacy and water treatment. Combination of local warehouses and regional storage

### 30 HYDRITE CHEMICAL 2020 SALES: \$675M

Brookfield, Wisconsin, US

[www.hydrite.com](https://www.hydrite.com)

**CEO:** Paul Honkamp

**Products:** Peracetic acid; chlor-alkali; industrial chemicals; foam control chemicals; food processing and sanitation chemicals; food ingredients; liquid sulphites; fertilizers and liquid micronutrients; pulp and paper chemicals; organic and inorganic chemicals; styrene/acrylic emulsion polymers; metal fin-

ishing chemicals; solvents; and wastewater treatment chemicals.

**Services:** Contract manufacturing; formulation; solvent reclamation; hazardous waste removal; packaging and transloading; technical training and customer product research

**Assets:** 15 locations; bulk storage of 15m gallons; private fleet of trucks and professional drivers

### 31 HAWKINS 2020 SALES: \$571.3M

Roseville, Minnesota, US

[www.hawkinsinc.com](https://www.hawkinsinc.com)

**President and CEO:** Patrick Hawkins

**Products:** Caustic soda; bleach; minerals; lactates; sulphuric acid; hydrochloric acid; sodium citrate; vitamins; ferric/ferrous chloride; urea; chlorine

**Services:** Manufacturing; custom blending; packaging; private label; delivery

**Assets:** Industrial manufacturing facilities (7); water treatment distribution warehouses (33); trucks (125+); nutraceutical manufacturing plant (1)

**Trading sales:** 10%

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**NORDMANN, RASSMANN**  
2020 SALES: \$536.8M (€439M)

**Hamburg, Germany**

[www.nordmann.global](http://www.nordmann.global)

**Managing directors:** Dr Gerd Bergmann, Felix Kruse. **Chairman:** Carsten Guntner

**Products:** Adhesives and sealants; composites materials; construction and coatings chemicals; contact lenses; dental and medical materials; flame retardants; food additives; industrial chemicals and intermediates; lubricant additives; monomers; oleochemicals; personal care additives; pharmaceutical and nutraceutical ingredients; polyurethane chemicals; synthetic rubber and rubber chemicals; thermoplastics and polymer additives

**Services:** Laboratory studies and R&D; chemical synthesis and compounding; marketing and market intelligence; legislative and regulatory support; quality management and safety; global supply chain management; repackaging and refilling; sample service

**Assets:** Warehouses located all over Europe, Asia and North America

**Trading sales:** 5%

33

**REDOX**  
2020 SALES: \$531.2M

**Sydney, Australia**

[www.redox.com](http://www.redox.com)

**Chairman and managing director:** Robert Coneliano

**Products:** More than 1,000 products serving over 140 industries; commodity and specialty chemicals; food ingredients; agricultural chemicals; household and personal care chemicals; mining chemicals; surface coatings; plastics additives; grease and lubricants; water treatment chemicals; building and construction chemicals; pharmaceutical ingredients

**Services:** Custom blending; dilutions; repackaging; bulk storage of powders, solvents, acids, alkalis; palletised storage

**Assets:** 12 regional sales offices; 2 manufacturing sites; 7 owned and operated warehouses; more than 50 stock locations

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**SOLVADIS GROUP**  
2020 SALES: \$529.3M

**Frankfurt, Germany**

[www.solvadis.com](http://www.solvadis.com)

**CEO:** Andreas Weimann

**Products:** Sulphur; sulphuric acid; methanol; petrochemicals; solvents; industrial chemicals; industrial minerals; pharmaceutical raw materials; synthetic lubricants; laboratory chemicals; coatings; fertilizers; packaging materials; personal protective equipment

**Services:** Marketing; storage; transport; logistics; packaging; supply chain management; processing; transloading; remanufacturing;

sulphur forming (prilling); regeneration

**Assets:** 9 tank farms; 2 storage facilities/warehouses; 2 production facilities

**Trading sales:** 5%

35

**CONTINENTAL INDUSTRIES GROUP**  
2020 SALES: \$500M

**New York, New York, US**

[www.continental-industries.com](http://www.continental-industries.com)

**President and CEO:** Omer T Karabey

**Products:** Specialty and commodity chemicals: glycerine; gum rosin; n-hexane; soda ash; sodium bicarbonate; sodium hydroxide; sodium nitrate; sodium thiocyanate; sodium tungstate; dimethyl terephthalate; polybutenes; petrochemicals: PVC; HDPE; LLDPE; PP

**Services:** Sourcing; sales; trading

**Trading sales:** 40%

36

**INDUKERN**  
2020 SALES: \$481.5M (€393.8M)

**Barcelona, Spain**

[www.indukern.com](http://www.indukern.com) / [www.grupoindukern.com](http://www.grupoindukern.com)

**CEO:** Daniel Diaz-Varela Bertschinger

**Products:** Food ingredients; pharmaceutical ingredients; pharmaceutical APIs; flavours and fragrances; veterinary and animal nutrition ingredients

**Services:** Blending; premixes; packaging; storage

**Assets:** 9 warehouses in Spain and subsidiaries

**Trading sales:** 11%

37

**CELLMARK**  
2020 SALES: \$479.2M

**Gothenburg, Sweden**

[www.cellmark.com](http://www.cellmark.com)

**President, Chemicals Division:** Hugo Galletta; **President, Basic Materials Division:** Ersin Alkan

**Products:** Acetyls; acids; chlor-alkali; agrochemicals; construction chemicals; lignochemicals; petrochemicals; light metals; foundry chemicals; non-ferrous and ferrous materials; caustic soda; semiconductor chemicals; renewable battery materials; oil and gas chemicals; water treatment chemicals; coatings; flame retardants; food and beverage ingredients; cosmetic and oral care ingredients; active pharmaceutical ingredients; organic and inorganic chemicals; vitamins; plant extracts; nutraceuticals; amino acids; specialty and fine chemicals

**Services:** Sales and marketing; sourcing; custom manufacturing; packaging; blending; milling and granulations; R&D; regulatory services; market research; logistics; bulk and dry storage

**Assets:** Production equipment and inventory held at public warehouses in over 20 locations worldwide

**Trading sales:** 49%

38

**LEHMANN & VOSS**  
2020 SALES: \$476.9M (€390M)

**Hamburg, Germany**

[www.lehvoss.com](http://www.lehvoss.com)

**Managing Partner:** Soenke Thomsen

**Products:** Customized polymer materials; composite materials; masterbatches; plastic additives; rubber chemicals; functional fluids; raw materials for coatings; cosmetics; nutraceutical; magnesia; rare earth; diathomaeteous earth

**Services:** Sourcing; manufacturing; customizing; product development; logistics

**Assets:** Production sites in US; Europe; China; laboratories; warehouses

**Trading sales:** 30%

39

**QUADRA CHEMICALS**  
2020 SALES: \$468.2M

**Quebec, Canada**

[www.quadrachemicals.com](http://www.quadrachemicals.com) / [www.quadraingredients.com](http://www.quadraingredients.com)

**CEO:** Philip Infilise

**Products:** Performance adhesives; flexible packaging; household, industrial & institutional cleaning chemicals; water treatment chemicals; mining & smelting chemicals; soluble fertilizer; pulp & paper chemicals; metal treatment & galvanizing chemicals; coatings, adhesives, sealants, elastomers; oil refining, oilfield services, gas processing, SAGD chemicals; nutritional & functional ingredients; health & personal care ingredients; pharmaceutical ingredients

**Services:** Storage; packaging; blending

**Assets:** 7 locations (warehouses and tank farms)

40

**EIGENMANN & VERONELLI**  
2020 SALES: \$425.5M (€348M)

**Milan, Italy**

[www.eigver.it](http://www.eigver.it)

**CEO:** Gabriele Bonomi

**Products:** Specialty chemicals for coatings, construction, pharmaceuticals, personal care, rubber, textile, detergents; plastic additives; food ingredients

**Services:** Tool manufacturing; bulk breaking; repackaging; warehousing

**Assets:** 3 production sites

**Trading sales:** 15%

41

**QUIMICA ANASTACIO**  
2020 SALES: \$417.8M

**Sao Paulo, Brazil**

[www.anastacio.com](http://www.anastacio.com)

**CEO:** Jan Krueder

**Products:** Cosmetics and personal care in-

gredients; pharmaceutical ingredients; flavours; animal health ingredients; agricultural chemicals; rubber chemicals; household and auto care chemicals; lubricants; plastics; polyurethane; paints and coatings materials; resins and adhesives; food and feed ingredients; sports nutrition ingredients

**Services:** Storage; blending; packaging; bulk distribution; trading; cargo consolidation; dedicated procurement

**Assets:** 9 warehouses - 4 in Sao Paulo, 1 in Santa Catarina, 1 in Rio Grande do Sul, 1 in Pernambuco, 1 in Gois and 1 in Buenos Aires

**Trading sales:** 24%

### 42 K-SOLV GROUP

2020 SALES: \$392M

Houston, Texas, US

[www.ksolv.com](https://www.ksolv.com)

**Owner/CEO:** Russell Allen

**Products:** Aliphatic solvents; aromatic solvents; alcohols; glycols; glycol ethers; acetates; chlorinated solvents; ketones; base oils; white oils; acids

**Services:** Chemical packaging; chemical blending; chemical laboratory; maritime services; emergency spill response; disaster response; hazmat response; industrial services; waste management; transportation

**Assets:** Tote and drum warehouse tank farm, flare, nitrogen access, dock in Texas; distribution warehouse in Louisiana

### 43 MARUBENI INTERNATIONAL (EUROPE) - CHEMICAL GROUP

2020 SALES: \$391.3M (€320M)

Dusseldorf, Germany

<https://europe.marubeni.com>

**President:** Tadashi Terada

**Products:** Petrochemicals and specialty chemicals

**Services:** Warehousing and logistics; compounding

**Trading sales:** 60%

### 44 EMCO CHEMICAL DISTRIBUTORS

2020 SALES: \$358.7M

Pleasant Prairie, Wisconsin, US

[www.emcochem.com](https://www.emcochem.com)

**President:** Edward Polen

**Products:** Acids and alkalis; additives; aliphatic and aromatic hydrocarbons; amines; carbonates; chelating agents; ester and ether esters; ethanol and denatured ethanol; glycols; ketones; pigments; plasticizers; resins; silicones; surfactants

**Services:** Blending and packaging; waste services; application laboratory services; hazardous goods warehousing; order fulfillment; USP and food grade packaging; private fleet delivery

**Assets:** 3 production facilities (US - North Chi-

cago, Illinois; Columbia, Illinois; Pleasant Prairie, Wisconsin); 9 warehouses (US - Columbia, Illinois; North Chicago; Illinois, Elkhart, Indiana; Minneapolis, Minnesota; Cincinnati, Ohio; Pleasant Prairie, Wisconsin; Canada - Calgary, Alberta, Toronto, Ontario, Montreal, Quebec); 5,000 square foot CASE applications lab; 45 trucks; 105 trailers

### 45 PROTEA CHEMICALS

2020 SALES: \$355.0M (SAR5.2BN)

Bryanston, South Africa

[www.omnia.co.za](https://www.omnia.co.za)

**Managing director:** Michael Smith

**Products:** Food & beverage ingredients; water care chemicals; consumer care ingredients; agri science chemicals; specialty polymers; CAS; renewables

**Services:** Manufacturing; blending; bulk-breaking; sourcing; warehousing; logistics/delivery; quality control/laboratories; formulation design; financing; technical; bulk trading

**Assets:** 15 major installations across Africa; 150 trucks; multiple bulk storage tanks; 600 employees; warehousing

**Trading sales:** 10%

### 46 MCASSAB

2020 SALES: \$336.8M

Sao Paulo, Brazil

[www.mcassab.com.br](https://www.mcassab.com.br)

**CEO:** Victor Cutait Neto

**Products:** Performance and specialty chemicals for polyurethanes, paints, resins, construction and polymers; solvents; additives; silicones; pigments; monomers; emulsifiers; polyols; isocyanates; biocides; APIs and pharmaceutical excipients; home and personal care ingredients; veterinary products; feed and food premixes and ingredients; vitamins; amino acids

**Services:** Blending; packaging; storage; inventory management; dilutions; full technical support; formulation

**Assets:** 4 warehouses in Brazil; 1 warehouse in Argentina; 4 pre-mix facilities for animal nutrition; 1 pre-mix facility for food nutrition; technical applications laboratories (polyurethanes, home and personal care, coatings, agribusiness, pharmaceuticals and food); physical, chemical and microbiological accredited ISO 17025 laboratory

**Trading Sales:** 0.6%

### 47 SOLEVO

2020 SALES: \$326.5M

Switzerland

[www.solevogroup.com](https://www.solevogroup.com)

**CEO:** Joris Coppys

**Products:** Agrochemicals; animal feed additives as well as chemicals for food & beverage;

house care & personal care; mining; paint & construction; polymers & packaging and water treatment

**Services:** Warehousing; reconditioning; solid and liquid blending; tailor made formulations; consignment and telemetry-managed stock management; application laboratory services; supply chain optimization; liquid and solid bulk handling and distribution; a full range of agroservices; A.O. test fields; digitalization projects

**Assets:** Asset base in 7 countries in West & Central Africa including warehouses, liquid storage tanks, solid bulk facilities, docking berths, bulk powder trailers, repacking installations, 2 laboratories (Ivory Coast & Cameroon).

**Trading Sales:** 2%

### 48 LBB SPECIALTIES

2020 SALES: \$315.8M

Westborough, Massachusetts, US

[www.lbbsspecialties.com](https://www.lbbsspecialties.com)

**CEO:** Darren Birkelbach

**Products:** Personal care ingredients; nutritional ingredients; food and beverage ingredients; biotech and life sciences chemicals; aroma chemicals and flavours and fragrances; HI&I chemicals; imaging components; specialty chemicals; industrial products

**Services:** Warehousing; blending; packaging; custom/contract manufacturing; custom synthesis; product development

**Assets:** 32 stocking locations in North America

### 49 WEGO CHEMICAL GROUP

2020 SALES: \$311.1M

Great Neck, New York, US

[www.wegochem.com](https://www.wegochem.com)

**Principal & President:** Bert Eshaghpour

**Products:** Agriculture; animal nutrition & feed; antifreeze & coolant; case; corrosion inhibitors; lithium battery & electrolytes; lubricant & grease; pharmaceutical & fine chemicals; HI&I; flame retardants; food & beverage; metal working; finishing & flux; oil field services; plastics; resins & rubber; pulp & paper; water treatment & pool chemicals

**Services:** Chemical supply; supply chain solutions; logistics; warehousing; outsourcing

**Assets:** 100+ worldwide professionals; 14 international offices; global distribution network of 50+ warehouses

**Trading sales:** 20%

### 50 POCHTECA MATERIAS PRIMAS

2020 SALES: \$291.1M

Mexico City, Mexico

[www.pochteca.net](https://www.pochteca.net)

**CEO:** Armando Santacruz

**Products:** Inorganic chemicals; solvents and





blends; food ingredients; chemical specialties; lubricants

**Services:** Blending; packaging; storage and logistics solutions; product application; product development; quality control; environmental solutions

**Assets:** More than 349,000 square metres of logistics capacity; capacity to store 22.2m litres of liquids; 49 distribution centers - 33 in Mexico, 3 in Central America, 12 in South America, 1 in US; fleet of more than 200 units; solvent recycling plant; 28 quality control and product application laboratories

**51**

**PON PURE CHEMICALS GROUP**  
2020 SALES: \$289.7M

**Chennai, Tamilnadu, India**  
[www.pure-chemical.com](http://www.pure-chemical.com)

**Chairman and managing director:** M Pon-nuswami

**Products:** Acids & derivatives; aromatics; ke-

tones; esters; ethers; chlorinated solvents; alcohols; aliphatic solvents; hydrocarbons; monomers; coatings & inks; plastics & composites; textile chemicals; leather & paper chemicals; sugar chemicals; water treatment chemicals; lubricants

**Services:** Small packaging; underground storage; technical services; custom blending; JIT delivery; transportation

**Assets:** 25 branches in India; 5 overseas branches in Dubai, Australia, Singapore, Bangladesh and Sri Lanka; 23 warehouses across India (inclusive of 7 explosive repackaging warehouse); leased terminal facilities at Kandla, Mumbai, Ennore, Kakinada, Haldia and Hazira

**52**

**KRAHN CHEMIE**  
2020 SALES: \$282.5M (€231M)

**Hamburg, Germany**  
[www.krahn.eu](http://www.krahn.eu)

**CEO:** Dr Rolf Kuroпка

**Products:** Coating ingredients (additives, rheology modifiers, pigments & colourants, resins, biocides, film consolidation agents); construction chemicals (additives, pigments, fillers, rheology modifiers); adhesives ingredients (resins, plasticizers, additives, bonding agents); cleaning & disinfection products; personal care ingredients; plastic ingredients (additives, plasticizers, flame retardants); rubber ingredients (synthetic rubber, adhesion promoters, mould release agents); ceramic powders (zirconia, alumina); lubricant ingredients (base oils, additives & additive packages); heat transfer fluids

**Services:** Technical sales and marketing support; application development; laboratory analysis; colorimetry & colour matching service; formulation advice; warehousing and logistics solutions; mixing and blending; repackaging; sampling service; legislative and regulatory support

**Assets:** 5 technology centres

**53**

**RUSHIMSET**  
2020 SALES: \$281.9M (€230.5M)

**Moscow, Russia**

[www.rushimset.ru](http://www.rushimset.ru)

**CEO:** Alexander Cheriakov

**Products:** Solvents; coatings; construction chemicals; flexo printing; PVC; engineering plastics; gas & oil chemicals; food & feed ingredients; household chemicals; personal care ingredients; industrial cleaning chemicals; rubber; tyres; polyurethanes; composites

**Services:** Mixing, diluting and drumming of liquids; dangerous goods transportation with own ADR transport; technical support in coatings, detergents, rigid PVC; consignment storage

**Assets:** 16 own branches (with 21 warehouses) in Russia; affiliated companies in Belarus, Ukraine, Kazakhstan, Uzbekistan, Poland

**Trading sales:** 20%

**54**

**ECHEM EUROPEAN CHEMICAL MARKETING**  
2020 SALES: \$278.7M

**Amsterdam, Netherlands**

[www.ecem.com](http://www.ecem.com)

**CEO:** Barend Barendse

**Products:** Acrylates; methacrylates; hydroxy monomers; isocyanates; anhydrides; phosphonates; 150 other complementary products for coating resins and polymers; adhesives and sealants; water treatment chemicals; pharmaceutical ingredients

**Services:** Focus on acrylic monomers and complementary products; representatives of producers; one-stop shopping and global supply chain through offices in EU, Brazil, US, Japan, UK; supply from bulk storage tanks and packed materials from several warehouses in EU; drumming; blending; break bulk deliveries; full Reach registrations

# SPECIAL REPORT

## TOP 100 CHEMICAL DISTRIBUTORS



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**Assets:** Bulk storage for major products; warehouses for packaged products; Isotank fleet for dedicated transport to customers; over 150 returnable stainless steel IBCs

**Trading sales:** 5%

55

### TENNANTS DISTRIBUTION 2020 SALES: \$278.7M (£204M)

**Manchester, UK**

[www.tennantsdistribution.com](https://www.tennantsdistribution.com)

**Managing director:** Tim Griffiths

**Products:** Acids and alkalis; animal feed raw materials; fatty acids; alcohols and esters; food and flavours, fragrances; general chemicals; Greenox AdBlue; personal care ingredients; pharmaceutical products; resins; solvents; specialty products; surfactants; water treatment chemicals; white oils and petroleum jelly

**Services:** Warehousing and storage; repackaging; blending; formulating; relabelling

**Assets:** 20 sites (including warehousing and storage); own vehicles

**Trading sales:** 2%

56

### TELKO 2020 SALES: \$275.0M (€224.9M)

**Espoo, Finland**

[www.telko.com](https://www.telko.com)

**CEO:** Mikko Pasanen

**Products:** Solvents; specialty chemicals; life science chemicals; thermoplastics; engineering plastics; plastics additives; masterbatches; bioplastics; plastics machinery; industrial lubricants; car chemicals

**Services:** Warehousing; packaging; customer specific mixtures; bulk transport; technical support; technical service

**Assets:** 26 local offices in 15 countries; 50 warehouses; 300 professionals

57

### QUIMTIA 2020 SALES: \$272M

**Buenos Aires, Argentina**

[www.quimtia.com](https://www.quimtia.com)

**President and CEO:** Diego Collard Bovy

**Products:** Mining chemical products & services; water treatment products & programmes; paper chemical blends; oil & gas chemical products; basic industrial chemicals; feed additives and specialties; poultry pigments; feed premixes; animal health products; food ingredients; food blends; food flavours; plastic sacks and bags

**Services:** Packaging and storage; blending capabilities; dilutions; production of pigments; animal vaccine production; food flavour production; feed, food and industrial application consulting; quality control; total chemical management services at customer facilities

**Assets:** 13 warehouses; 8 production facilities; 8 quality control labs; 5 application labs

### North America chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales
1	Univar Solutions	6,116.9	29	Pride Chemical Solutions	125.0
2	Brenntag	5,124.8	30	Tilley Chemical	115.9
3	Helm	1,381.3	31	ICC Chemical	113.9
4	Azelis	1,165.3	32	NAGASE Specialty Materials	110.0
5	IMCD	1,002.3	33	ClearTech Industries	104.0
6	Kolmar Group	926.1	34	Sea-Land Chemical	103.1
7	Tricon Energy	852.3	35	Mays Chemical	99.2
8	Barentz	691.4	36	TCR Industries	90.0
9	Hydrite Chemical	675.0	37	Chemsolv	86.5
10	Hawkins	566.1	38	Miles Chemical	86.3
11	Quadra Chemicals	468.2	39	H.M. Royal	86.0
12	K-Solv Group	392.0	40	Tanner Industries	83.0
13	EMCO Chemical Distributors	358.7	41	CellMark	82.6
14	LBB Specialties	315.8	42	TRiISO	81.5
15	Caldic	292.3	43	Harwick Standard Distribution	79.5
16	PVS Chemicals Distribution Group	255.0	44	Chemisphere	78.5
17	Interstate Chemical	248.0	45	Petrochem Middle East	78.4
18	Superior Industrial Solutions	210.0	46	George S. Coyne Chemical	77.8
19	Ravago Chemicals	207.9	47	TRInternational	76.0
20	Shrieve Chemical	207.7	48	Greenchem Industries	75.8
21	Colonial Chemical Solutions	202.0	49	Chemical Solvents	75.0
22	The Plaza Group	197.0	50	Webb Chemical Service	74.0
23	ChemGroup	185.6	51	Astro Chemicals	70.0
24	SMC Global	185.0	52	Skyhawk Chemicals	68.9
25	Wego Chemical Group	184.45	53	TER Group	68.5
26	Barton Solvents	174.9	54	Tennants Distribution	66.9
27	Continental Industries Group	150.0	55	The Chemical Company	66.8
28	Omya	135.7	56	SolvChem	66.7
			57	Connection Chemical	66.5
			58	Rowell Chemical	62.0

**Trading sales:** 2%

58

### SHRIEVE CHEMICAL 2020 SALES: \$266.2M

**The Woodlands, Texas, US**

[www.shrieve.com](https://www.shrieve.com)

**CEO:** Ted Threadgill

**Products:** Sulphuric acid; sulphur; ammonia; caustic; styrene; paints and coatings; elastomers; compressor lubricants; base oils; breakers

**Services:** Ammonia tank cleaning and pump-outs

**Assets:** Blending facility in Marlin, Texas; railcars

**Trading sales:** 100%

59

### HSH CHEMIE 2020 SALES: \$262.9M (€215M)

**Hamburg, Germany**

[www.hsh-chemie.com](https://www.hsh-chemie.com)

**Managing Directors:** Stephan P. Loehden, Frank Raabe, Stefan Rather

**Products:** Specialty chemicals for coatings, adhesives & building, personal & home care, food, feed & pharma, plastics & rubber and industrial performance applications

**Services:** Technical consultancy; formulation advice; storage and logistics; sampling; financing; full compliance support; full marketing support

**Assets:** 12 sales office locations in Central and Eastern Europe

**Trading sales:** 10%

60

### TOP SOLVENT 2020 SALES: \$260.3M

**Bangkok, Thailand**

[www.topsolvent.com](https://www.topsolvent.com)

**Managing director:** MS Duangporn Teerapabpaisit

**Products:** Solvents (hydrocarbon, aromatic, chemical); monomers, food ingredients; cleaning products

**Services:** Manufacturing of hydrocarbon

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
59	Walsh & Associates	58.7	88	Atlantic Chemicals Trading	28.1	117	Manuchar	9.0
60	Coast Southwest	56.5	89	InterAtlas Chemical	28.0	118	Faravelli	8.0
61	Tarr	54.6	90	Sinochem Plastics	28.0	119	Nordmann, Rassmann	7.3
62	Hubbard-Hall	53.0	91	Northspec Chemicals	26.7	120	DutCH2	6.7
63	Buckley Oil	52.5	92	Basstech International	26.1	121	Norkem Holdings	6.4
64	Brainerd Chemical	52.3	93	CJ Chemicals	26.0	122	Noahs Ark Chemicals	6.1
65	Vivion	51.7	94	Connect Chemicals Group	26.0	123	ProChem	5.8
66	Safic-Alcan	50.0	95	Gehring Montgomery	26.0	124	Snetor	5.0
67	Debro	50.0	96	Aktopa	25.8	125	Behn Meyer Group	4.9
68	Jebsen & Jessen Group	47.7	97	Radchem Products	25.7	126	HARKE Group	4.9
69	Chem One	46.7	98	R.E. Carroll	25.4	127	Prakash Chemicals International	4.4
70	Rierden Chemical & Trading	43.1	99	Seacole	23.0	128	Arpadis Benelux	3.7
71	Chemical Distributors	42.3	100	DAXX	22.9	129	Bodo Moeller Chemie	3.7
72	McCullough & Associates	42.0	101	Brisco do Brasil	19.0	130	TZ Group (Tau, Treza)	3.1
73	Min-Chem/Lawrason's/CK Ingredients Group	41.5	102	Schibley Solvents and Chemicals	19.0	131	Cornelius Group	2.9
74	Research Solutions Group	40.9	103	Metafrax Trading International	18.9	132	Solventis	2.5
75	Ideal Chemical & Supply	40.2	104	Lehmann & Voss	18.3	133	Aug. Hedinger	2.4
76	PHT International	40.1	105	Gulf Coast Chemical	17.8	134	Arkem Kimya	2.0
77	Acid Products	38.5	106	Unique Chemical Technologies	16.4	135	Quimdis	1.7
78	Independent Chemical	38.0	107	Echemi Group	16.1	136	Jobachem Group	1.6
79	Veckridge Chemical	38.0	108	SMA Collaboratives	13.5	137	Indukern	1.5
80	Eagle Alcohol	36.0	109	Custom Chemical Services	13.4	138	Group Barcelonesa	1.2
81	Seeler Industries	35.0	110	ChemCeed	12.3	139	Penpet Petrochemical Trading	1.2
82	GJ Chemical	34.0	111	Redox	12.2	140	SAME Chemicals	1.2
83	Van Horn, Metz & Co	33.9	112	Classic Distributing Company	12.0	141	Selectchemie	1.1
84	ECHEM European Chemical Marketing	32.8	113	Novasol Chemicals Group	12.0			
85	JNS-Smithchem	32.8	114	American Chemie	11.6			
86	Industrial Chemicals Corp	32.3	115	Skystep Trading	9.2			
87	RAHN-Group	29.0	116	Biesterfeld	9.0			

NOTE: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

solvent products; storage; drum filling; transportation services; multi-delivery mode offerings (vessel, bulk lorry, iso-tank, drum); thinner blending

**Assets:** 1 manufacturing plant of hydrocarbon solvents with nameplate capacity of 141,000 tonnes/year via subsidiary Sak Chaisidhi Company Ltd (SAKC); 5 tank terminals in Asia (2 in Thailand, 2 in Vietnam and 1 in Indonesia); 73 chemical storage tanks with total capacity of over 50m litres; 7 warehouses in 3 countries with total capacity of 40,000 drums (200 litres); loading and unloading facilities with both trucks, isotanks and vessels; drum filling station; laboratory (QC & technical); 60 bulk lorries (contracted); 50 pack trucks (contracted)

**Trading sales:** 5%

61

**ARKEM KIMYA**  
**2020 SALES: \$260M**

Istanbul, Turkey

[www.arkem.com](http://www.arkem.com)

**Chairman and CEO:** Levend Kokuludag

**Products:** Monomers; hydrocarbon solvents; alcohols; ketones; esters; glycols; glycol ethers; chlorinated solvents; oleochemicals; specialty chemicals; cosmetics; pharmaceuticals; food ingredients; surfactants; plastics

**Services:** Sales and marketing; bulk storage; blending; formulating; drumming; packaging; labelling; other warehousing services

**Assets:** Deep sea tank terminal at Gebze, Turkey with capacity of 84,000 cubic metres; logistics company with 75 transport units and 600 ISO tank containers; 4 warehouses (2 in Istanbul, 1 in Izmir, 1 in Rotterdam)

**Trading sales:** 3%

62

**RAKHA AL KHALEEJ INTERNATIONAL**  
**2020 SALES: \$255.6M**

Dubai, UAE

[www.ra-i-uae.com](http://www.ra-i-uae.com)

**CEO:** Henry F Roth

**Products:** Polymers; masterbatches & fillers; petrochemicals

**Services:** Trading

**Assets:** 4 owned warehouses; several warehouses on lease

**Trading sales:** 20%

63

**PVS CHEMICALS DISTRIBUTION GROUP**  
**2020 SALES: \$255M**

Detroit, Michigan, US

[www.pvschemicals.com](http://www.pvschemicals.com)

**Chief operating officer:** Timothy F Nicholson

**Products:** Inorganics; surfactants; solvents; flammable goods; food grade ingredients; oil & gas chemicals; agriculture chemicals; electronics chemicals; HI&I chemicals; water treatment chemicals

**Services:** Minibulk; warehousing; packaging; transportation/freight; blending; bulk and packaged shipments

**Assets:** 5 warehouses

**Trading sales:** 2%



### 64 **NORKEM HOLDINGS** 2020 SALES: \$254.4M

**Knutsford, Cheshire, UK**

[www.norkem.com](https://www.norkem.com)

**Group managing director:** Alan Nicholson

**Products:** Iodine and iodine salts; zinc oxide and zinc salts; manganese compounds; copper salts; barium carbonate; citric acid; potassium carbonate and hydroxide; food chemicals; pharmaceutical intermediates; feed chemicals

**Services:** Blending; packaging; manufacturing; liquid suspensions; liquid solutions

**Assets:** 12 locations worldwide

### 65 **DONAUCHEM** 2020 SALES: \$250.7M (€205M)

**Vienna, Austria**

[www.donauchem.com](https://www.donauchem.com)

**Member of the Board:** Mathieu de Krassny

**Products:** Commodities and specialty chemicals

used in food, pharmaceuticals, paint and construction, cosmetics and detergents, metal, printing, water treatment; customer specific compositions

**Services:** mixing, blending, environmentally friendly consultancy and planning, technical consultancy, training sessions on safety and the law, waste disposal, consultancy on chemical law and Reach

**Assets:** 12 warehouses

**Trading sales:** 20%

### 66 **INTERSTATE CHEMICAL** 2020 SALES: \$248M

**Hermitage, Pennsylvania, US**

[www.interstatechemical.com](https://www.interstatechemical.com)

**CEO:** Al Puntureri

**Products:** Alcohols; ketones; solvents; glycols; catalysts; plasticizers; resins; thermal fluids; caustic soda; acids

**Services:** Packaging; custom blending/manufacturing; refining; toll blending and manu-

facturing; environmental services; transportation; quality control

**Assets:** 9 warehouses; refinery; 2 river terminals; 102 trucks; 170 tankers; storage tank rentals; quality control lab

### 67 **GRUPORN M** 2020 SALES: \$237.2M (€194M)

**Vila Nova de Famalicao, Portugal**

[www.grupornm.pt](https://www.grupornm.pt)

**General manager:** Ricardo Machado

**Products:** Caustic soda; hydrogen peroxide; sulphuric acid; hydrochloric acid; sodium hypochloride; polymers (PE, PP, PVC, PS); solvents; surfactants; silicones; sulphonic acid; SLEs; Adbue

**Services:** Storage of liquid and packaged products; blending; tailor made packaging; logistics and operations consulting

**Assets:** Logistics complex at Famalicao, Santo Tirso, Madrid, Valencia, Cartagena, Vigo, Lisboa with capacity of 50,000 tonnes



for packed products and 8,000 cubic metres for liquids; 5 tank terminals for liquid bulk; own fleet with 60 trucks, 55 cisterns and 65 Isotainers

**Trading sales:** 10%

### 68 THOMMEN-FURLER

2020 SALES: \$224.4M (€183.5M)

**Buren, Switzerland**

[www.thommen-furler.ch](http://www.thommen-furler.ch)

**CEO:** Franz Christ

**Products:** Industrial chemicals (inorganics, organics, liquids and solids); ethanol; hygiene and surface cleaning products; activated carbon; intermediates; high purity solvents and reagents; electronic grade chemicals; industrial and automotive lubricants; marine and aviation lubricants; automotive fluids; carcare products; AdBlue; wastewater treatment chemicals

**Services:** Storage; blending; mixing; packaging; laboratory services; quality and control tests; hazardous waste management; Opti-Tank tank farm management by telemetry

**Assets:** 7 dedicated sites for chemicals and hazardous waste handling; tank farms and warehouses for chemicals and hazardous waste; blending; mixing and filling installations; waste treatment installations; 57 road tankers and trucks for general cargo; 114 tank wagons and tank containers

### 69 UNITED TRADING SYSTEM

(UTS/ETC)

2020 SALES: \$220M

**ETC:** St Petersburg, Russia; UTS purchasing: Astorp, Sweden

[www.utsrus.com](http://www.utsrus.com)

**Managing director UTS:** Lars Hjorth; **CEO ETC:** Andrey Shkola

**Products:** Paint & coating chemicals; dry mixture & construction chemicals; plastics and polymer additives; rubber chemicals; resins and chemicals for composites; fibres; chemicals for detergents; cosmetics and household chemicals; oil & oilfield, lubricants and refinery additives & chemicals; food additives; specialties and chemicals of general application; pharmaceutical raw materials; agricultural chemistry; chemicals for mining; chemicals for road construction; polyurethanes

**Services:** Storage and logistics; mixing/blending; laboratory services; technical support; certification

**Assets:** 13 offices and 14 warehouses; 40,000 square metres of warehousing; 14,000 square metres office space; 7 laboratories; 550 employees

### 70 SOLVENTIS

2020 SALES: \$219.0M (€179.1M)

**Guildford, Surrey, UK**

[www.solventis.net](http://www.solventis.net)

**CEO:** David Lubbock

**Products:** Alcohols; antifreeze; brake fluids; acetates; glycols; glycol ethers; hydrocarbons; ketones; monomers; propylene glycols; white oils; airplane de-icers

**Services:** Importing of bulk chemicals; global bulk and drum distribution and blending of automotive products

**Assets:** Antwerp storage terminal with drumming and blending facilities; UK storage and blending facilities

### 71 ECHEMI GROUP

2020 SALES: \$216.3M

**Hong Kong, China**

[www.echemi.com](http://www.echemi.com)

**CEO:** David Zhang

**Products:** Paints and coatings materials; fine chemicals; food and nutrition additives; pharmaceutical APIs and intermediates

**Services:** Chemical raw materials supply; research and analysis services; marketing; logistics; warehousing after-sales services; e-commerce

**Assets:** 15 worldwide operations centers; 2 warehouses; 1 factory

**Trading sales:** 60%

### 72 BANDEIRANTE QUIMICA

2020 SALES: \$215M

**Maua, Sao Paulo, Brazil**

[www.bbquimica.com.br](http://www.bbquimica.com.br)

**CEO:** Carlos Eduardo Marin

**Products:** Aromatics; aliphatic solvents; oxygenated solvents; ethanolamines, titanium dioxide (TiO<sub>2</sub>); surfactants; specialty resins; carbon black; aromatics; tailor-made blends; UV monomers/oligomers; household and personal care chemicals; silicas; amines; agricultural chemicals; epoxy resins; glycols; mining chemicals

**Services:** Blending; agency sales (indent sales); formulation; technical assistance; storage; packaging

**Assets:** 5 branches; 98 tanks; 3 warehouses; truck fleet; 3 laboratories; 3,000 intermediate bulk containers (IBCs)

### 73 GAMMA CHIMICA

2020 SALES: \$211.6M (€173M)

**Lainate, Italy**

[www.gammachimica.it](http://www.gammachimica.it)

**President:** Giuseppe Mearini

**Products:** Glycols; ethanolamines; fatty acids; intermediates; solvents; antifreeze; glycerins; sequestering agents

**Services:** Storage; packaging; blending; antifreeze production

**Assets:** Head office; warehouse of 54,000 square metres (15,000 square metres covered)

### 74 SUPERIOR INDUSTRIAL

SOLUTIONS

2020 SALES: \$210M

**Indianapolis, Indiana, US**

[www.relyonsuperior.com](http://www.relyonsuperior.com)

**President:** Kurt Hettinga

**Products:** Solvents, water-based cleaners, paint pre-treatment products, paint purge, thinners, heat transfer fluids, pressroom chemicals, fiberglass reinforcements, resins, catalysts, gel coats, corrosion inhibitors, surfactants, plasticizers

**Services:** Solvent recycling, blending, custom manufacturing, private labelling, waste disposal, acetone replacement systems, vendor managed inventory, regulatory consulting, bulk and package delivery

**Assets:** 10 operating locations, 55 trucks, 150 trailers, 250 bulk tanks, 55 blend tanks

### 75 SELECTCHEMIE

2020 SALES: \$203.6MM

(SWFR180M)

**Zurich, Switzerland**

[www.selectchemie.com](http://www.selectchemie.com)

**CEO:** Peter Kaufmann

**Products:** FDF (finished dosage forms, medicine); generics; pharmaceutical active substances (APIs) (narcotics, antibiotics, cancer, CNS, CVS); pharmaceutical excipients; nutritional ingredients

**Services:** Regulatory support; development of generic dossiers; storage; lab trials

**Assets:** 3 warehouses (Hamburg-Germany, Zurich, Eiken-Switzerland)

**Trading sales:** 10%

### 76 TRANSWARE CHEMIE

2020 SALES: \$202.8M

**Antwerp, Belgium**

[www.transware.com](http://www.transware.com)

**CEO:** Patrick Van Ende

**Products:** Chemicals and blends for the oil and gas industry; fine chemicals for health; home and personal care ingredients; ingredients for food and feed; organic solvents; inorganic salts; pigments and binders for paint; adhesive and construction chemicals

**Assets:** Class 2 storage facilities; 11 warehouses (Antwerp, Hamburg, Singapore, Malaysia, Algeria, Angola, Ivory Coast, Nigeria, Kenya, Morocco, Tunisia)

**Trading sales:** 50%

### 77 COLONIAL CHEMICAL

SOLUTIONS

2020 SALES: \$202.4M

**Savannah, Georgia, US**

[www.colonialchemicals.com](http://www.colonialchemicals.com)

**President:** Rob Roberts

**Product:** Full line of organics and inorganics; focus on aromatics; aliphatics; alcohols; acids; chlor-alkali; oleochemicals and specialty

**Services:** Global sourcing focused on re-packaging and custom blending; complete logistics, just in time inventory and highest levels of customer service

**Assets:** 6 rail-served warehouses; multiple bulk tanks; truck and rail fleet; blend tanks

**Trading sales:** 15%

78

**CHEMPARTNERS**  
2020 SALES: \$202.2M

**Moscow, Russia**

[www.propartners.ru](http://www.propartners.ru)

**CEOs:** Gaurav Sood, Constantin Rzaev

**Products:** Polyolefins (thermoplastic polyolefins, polyolefin elastomers); recycled polymers; PVC; polymer processing additives; adhesives and bonding systems (epoxy, polyurethane); solvents; MCAA; water treatment chemicals; animal feed; synthetic fibres; chemicals and blends for the oil and gas industry; disinfection chemicals; food ingredients; flexible packaging; paints and construction chemicals; mining chemicals

**Services:** Blending; packaging; vendor managed inventory; international and local logistics; sourcing services; surveying services; market research; studying center; auditing

**Assets:** 22 rented warehouses; 1 owned warehouse

**Trading sales:** 17%

79

**KPL INTERNATIONAL**  
2020 SALES: \$198.0M (INR 14.46BN)

**New Delhi, India**

[www.kplintl.com](http://www.kplintl.com)

**Managing director:** Mr. Surinder Kumar Kak

**Products:** Bulk & essential chemicals; polymers; paper & allied chemicals; specialty chemicals; paint & coating chemicals; industrial & specialty gases; engineering consumables; Darjeeling teas

**Services:** Development of markets for new products and applications; investment in value added services like repackaging facilities for greater market coverage; providing continuous market intelligence, technical and after-sales support; sourcing, exports, procurement and auditing services; repackaging services; warehousing and logistics services; facilitating technical support from group companies for quality control, testing and plant audits

**Assets:** 10 warehouses; two bottling facilities for refrigerant and industrial gases; Eight wind turbines with generation capacity of

15.35MW; tea garden

**Trading sales:** 70%

80

**THE PLAZA GROUP**  
2020 SALES: \$197M

**Houston, Texas, US**

[www.theplazagrp.com](http://www.theplazagrp.com)

**President:** Randy Velarde

**Products:** Acetone; benzene; methanol; fuels; toluene; MEK; aqua ammonia; sulphuric acid; lignosulfonates

81

**DISAN LATINOAMERICA**  
2020 SALES: \$187M

**Bogota, Colombia**

<https://disanlatinoamerica.com>

**CEO:** Mateo Leon

**Products:** Additives; ingredients; silicones; fertilizers; feed and food nutrition ingredients; chemical specialties; chemical commodities; textile auxiliaries; enzymes; private label chemical products

**Services:** Long-term relationships; reliable supply; specialised support; logistics efficiency; one-stop shop portfolio

**Assets:** 15 warehouses; 12 R&D laboratories; 2

**Middle East & Africa chemical distribution leaders (2020 sales, \$m)**

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
1	Petrochem Middle East	997.4	25	Biesterfeld	38.0	50	Sinochem Plastics	7.0
2	Snetor	925.0	26	Bodo Moeller Chemie	30.6	51	Ricardo Molina Group	6.7
3	Tricon Energy	489.8	27	Linkers Chemicals and Polymers	30.1	52	Unipex	6.6
4	Manuchar	378.0	28	Skystep Trading	28.4	53	Interallis Holdings	5.4
5	Protea Chemicals (Omnia Group)	355.0	29	Grupo RNM	23.7	54	Grolman Group	4.9
6	Solevo	326.5	30	Solventis	20.2	55	Penpet Petrochemical Trading	3.7
7	ICC Chemical	231.3	31	Jebsen & Jessen Group	19.6	56	Lehmann & Voss	3.7
8	Kolmar Group	223.7	32	Opec Plastics	18.0	57	Arpadis Benelux	3.1
9	Ravago Chemicals	220.1	33	Pon Pure Chemicals Group	17.1	58	RAHN-Group	3.0
10	Continental Industries Group	150.0	34	ECCEM European Chemical Marketing	15.4	59	Neo Chemical	2.8
11	Rakha Al Khaleej International	147.9	35	Indukern	14.7	60	TOP Solvent	2.1
12	Afriglobal Commodities	124.0	36	Safic-Alcan	13.0	61	Wistema	2.1
13	Taj Al Mulook General Trading	122.0	37	Audiche Trading	12.8	62	L'aprochimide	2.1
14	Transmare Chemie	118.7	38	Selectchemie	11.3	63	Life Supplies	2.1
15	Azelis	108.8	39	EMSA Tecnologia Quimica	11.3	64	Bloomchemag	1.8
16	Quimidroga	105.2	40	Wego Chemical Group	10.2	65	2M Group	1.8
17	CellMark	99.5	41	Norkem Holdings	9.7	66	KEMAT	1.7
18	Nesstra Services	89.1	42	Quimdis	8.7	67	PHT International	1.5
19	Al Nahda International (Anichem Group)	83.2	43	Group Barcelonesa	8.6	68	Noahs Ark Chemicals	1.2
20	Omya	62.2	44	L.C.M.	8.6	69	Antonio Tarazona	1.2
21	Prakash Chemicals International	57.8	45	DutCH2	8.2	70	Atlantic Chemicals Trading	1.2
22	Venus Chemicals Group	49.0	46	RishiChem Mideast	7.6	71	Will & Co	1.2
23	Kale Kimya	44.0	47	Barentz	7.3	72	Metafrax Trading International	1.1
24	Echemi Group	42.1	48	Proquibasa	7.3	73	Hawkins	1.0
			49	Arkem Kimya	7.0			

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included



premix plants

**Trading sales:** 15%

## 82 CHEMGROUP

2020 SALES: \$185.6M

**Cincinnati, Ohio, US**

[www.ChemGroup.com](http://www.ChemGroup.com)

**President:** Marty Wehr

**Products:** Acids and alkalis; hydrogen peroxide; sodium hypochlorite; solvents and intermediates; glycols, glycol ethers, amines, surfactants; alcohols, water treatment chemicals, nitrogen products; white oils and petrolatum; borates, lime; specialty chemicals; gas-to-liquids (GTL) and sustainable fluids and solvents

**Services:** Chemical and inventory management; blending, packaging, warehousing, chemical technical and safety training; customised billing

**Assets:** Super-regional presence across Midwest and Southeast US with 10 warehouses totaling over 500,000 square feet, over 2m gal bulk storage; 28 tractors; 18 straight trucks; 38 trailers; 12 tankers

## 83 SMC GLOBAL

2020 SALES: \$185M

**New York, US**

[www.smc-global.com](http://www.smc-global.com)

**CEO:** Adam Feldman

**Products:** CASE, oil and gas chemicals; water treatment chemicals; electronics chemicals; mining chemicals; textile chemicals; chemical intermediates

**Services:** Tolling; trucking; financing

**Assets:** Locations in San Angelo (Texas), Kansas City (Kansas), Kershaw (South Carolina); 50 trucks

## 84 ATLANTIC CHEMICALS TRADING

2020 SALES: \$183.4M (€150M)

**Hamburg, Germany**

[www.act.de](http://www.act.de)

**CEO:** Dr Ramin Ghaffari

**Products:** Vitamins; amino acids; sweeteners; energy ingredients; flavours and fragrances; sports nutrition ingredients; preservatives; plant extracts; feed additives; food additives; natural products

**Services:** Customising; global supply chain services; storage

**Assets:** 13 offices worldwide; several warehouses worldwide

**Trading sales:** 10%

## 85 REVADA GROUP

2020 SALES: \$183.4M (€150M)

**Moscow, Russia**

[www.revada-group.com](http://www.revada-group.com)

**Technical director:** Igor Gorlov

**Products:** Chemical raw materials

**Services:** Supply chain

**Assets:** 14,500 square metres total space; up to 30,000 EUR-pallets; 2 areas with mobile shelves; 12 multifunctional loading docks; 2x35 square metres low-temperature controlled area; 10-layers storage; 30% of total space could be used for ADR products; area for flammable materials; 2 offices in Moscow (total about 1,200 square metres)

**Trading sales:** 100%

## 86 NORTEX

2020 SALES: \$183.2M

**Moscow, Russia**

[www.nortex-chem.ru](http://www.nortex-chem.ru)

**CEO:** Vladimir Yakushin

**Products:** Isocyanates; polyols; PU dispersions; epoxy resins; polyolefins; engineering plastics; antioxidants; synthetic/natural rubber and latex; phenolic resins; PVC resins; plasticizers; detergents; mineral fillers; oil and lubricant additives; synthetic fiber

**Services:** Warehousing; safety stocks; logistics; drumming; financing; technical consulting

**Assets:** Central licensed storage hub; 12 regional warehouses

**Trading sales:** 20%

## 87 HARKE GROUP

2020 SALES: \$180M (€147.2M)

**Muelheim an der Ruhr, Germany**

[www.harke.com](http://www.harke.com)

**President:** Thorsten Harke

**Products:** Home care I&I chemicals; coatings; electronics/high purity chemicals; food ingredients; health & functional food; industrial chemicals; cosmetics/personal care ingredients; pharma excipients; plastics; rubber chemicals; specialty plastic films; specialty chemicals; polymers; water-soluble films; water-treatment chemicals

**Services:** Reformulation; development; regulatory advice; blending; mixing; contract encapsulation; contract packaging; refilling; sandblast gravure; pre-print

**Assets:** Warehouses in different European countries; 2 production sites (Germany, Hungary); 10 packaging and encapsulation lines; filling stations

**Trading sales:** 10%

## 88 BARTON SOLVENTS

2020 SALES: \$174.9M

**Des Moines, Iowa, US**

[www.barsol.com](http://www.barsol.com)

**President:** David Casten

**Products:** Aliphatics; aromatics; alcohols; glycol ethers; acetates; ketones; glycols; epoxy resins; surfactants; distilled spirits; specialty chemicals; USP/NF pharmaceutical ingredi-

ents; oils; lubricants

**Services:** Custom packaging; custom blending; delivery to customer or job site; waste services; laboratory services

**Assets:** 7 stocking locations; 83 power units; 161 trailers

## 89 GROLMAN GROUP

2020 SALES: \$167.5M (€137M)

**Neuss, Germany**

[www.grolman-group.com](http://www.grolman-group.com)

**Managing directors:** Dirk Grolman, Florian Grolman, Mike Dörsam

**Products:** Additives; pigments; dyes; actives & intermediates; performance materials; fillers; resins for paints & coatings; plastics & rubber; construction; sealants & adhesives; printing inks; personal care & pharma; energy storage

**Services:** Lab tests; formulation advice

**Assets:** Labs; warehouses; offices

## 90 HAEFFNER

2020 SALES: \$167M

**Asperg, Germany**

[www.hugohaeffner.com](http://www.hugohaeffner.com)

**CEOs:** Juergen Martin, Thomas Dassler

**Products:** Water treatment chemicals; paint; ink; coating; adhesive and resin additives; paint; textile and leather auxiliaries; food additives; feed additives; metal treatment chemicals; household and personal care ingredients; lubricant additives

**Services:** Value-added services including mixing, blending and formulating repackaging; contract packaging; warehousing of hazardous goods; just-in-time-delivery and application advice by our highly skilled technical sales team; single sourcing

**Assets:** 6 warehouse facilities across Europe with tank farm for acids/lyes/solvents and hazard analysis and critical control points (HACCP) filling and blending area; 1 laboratory; 30 trucks

**Trading sales:** 10%

## 91 KEYSER & MACKAY

2020 SALES: \$162.6M (€133M)

**Amsterdam, Netherlands**

[www.keysermackay.com](http://www.keysermackay.com)

**Managing partners:** Gerard de Waal, Willem Augustinus

**Products:** Specialty chemicals; raw materials for coatings, inks, plastics, rubber, adhesives, sealants, construction, personal care, food, feed, pharmaceuticals and other applications

**Services:** Technical sales and marketing; local and central stockholding; sampling

**Assets:** Offices, laboratories and warehouses in 7 European countries

92

### TAJ AL MULOOK GENERAL TRADING

2020 SALES: \$157M

Dubai, UAE

[www.tajchem.com](http://www.tajchem.com)

**Chairman and CEO:** Irfan Siddique Mulla

**Products:** Raw materials for coating; construction chemicals; chemicals for polyurethane industry such as TDI, MDI, polyols; polymers LLDPE, LDPE, HDPE, PVC; lubricant additives and base oil; food ingredients

**Services:** Warehousing; blending; technical services; logistics and inventory management

**Assets:** 5 warehouses (2 in Saudi Arabia and 3 in UAE); 5 storage tanks in UAE; 10 delivery trucks

**Trading sales:** 65%

93

### CONNECT CHEMICALS GROUP

2020 SALES: \$156M

Ratingen, Germany

[www.connectchemicals.com](http://www.connectchemicals.com)

**CEOs:** A Basar Karaca, Dirk Otmar

**Products:** Household & industrial care chemicals; cosmetics & personal care ingredients; water treatment chemicals; lubricants & metal working fluids; paper chemicals; coatings, adhesives & sealants; plastics

**Services:** Custom manufacturing; production; storage; blending

94

### ELTON GROUP

2020 SALES: \$151.6M (€124M)

Athens, Greece

[www.elton-group.com](http://www.elton-group.com)

**CEO:** Nestor Papatathanasiou

**Products:** Industrial raw materials and specialties for coatings, adhesives, construction, detergents, cosmetics, pharmaceuticals, food, feed, beverages, water treatment, metal treatment, PU systems, textiles, paper, agrochemicals, rubber, plastics and refrigerants

**Services:** Local warehouses; storage and distribution in Southeast European markets; full coverage of Greece, Bulgaria, Romania, Serbia, Turkey, Kosovo, Albania, North Macedonia, Cyprus and Ukraine markets; technical promotion and business development; inventory management

**Assets:** 9 warehouses; 2 laboratories; privately owned trucks and tank trucks

95

### 2M GROUP

2020 SALES: \$149.9M

Runcorn, UK

[www.2m-holdings.com](http://www.2m-holdings.com)

**Chairman and chief executive:** Mottie Kessler

**Products:** Triklone; Perklone and MEC prime; SamSol; chlorine gas (cylinders & drums) for water treatment and chemical synthesis; surfactants/reology modifiers; AdBlue (emission

reduction); aerospace approved products; Pigmentan (anti-corrosive environment friendly pigments); oilfield chemicals; specialty personal care & cosmetics ingredients; hydrocarbons & oxygenated solvents; homecare and I&I ingredients; pharmaceutical excipients and APIs; precision cleaning solutions; preservatives and biocides; fragrances

**Services:** Blending; packaging; storage; formulation and technical support with laboratory facilities; sample management; technical, regulatory and legislative expertise; toll blending; water treatment; pigment dispersion; development & formulation

**Assets:** Application laboratories; warehousing in UK, Poland, Brazil, Nordics, Benelux, blending & storage facilities; own trucks

96

### GROUP BARCELONESA

2020 SALES: \$149.2M (€122M)

Barcelona, Spain

[www.grupbarcelonesa.com](http://www.grupbarcelonesa.com)

**CEOs:** Enric Collell, Albert Collell

**Products:** Food additives; feed additives; specialty agrochemicals and micronutrients; specialty additives for oil drilling and completion; mining chemicals; resins, curing agents and composites; aluminium and stainless steel finishing chemicals; detergent and disinfection chemicals; home care chemicals; personal care ingredients; pharmaceutical ingredients; textiles and leather chemicals; specialties for coatings, inks, adhesives, construction, lubricants and paper; pool chemicals; water treatment chemicals; polyols and polyurethanes; chlor-alkalis; acids and bases; metallic salts; solvents; amines; glycols

**Services:** Blending and formulating; custom and toll manufacturing; contract manufacturing; labelling and drumming; packaging; technical assistance; environmental assistance; VMI (telemetry); agency services; bond warehousing for third parties; logistics; specialised warehousing and transportation for dangerous goods

**Assets:** 8 warehouses with palletised storage capacity of 70,000 square metres (56,000 pallets), located in southwest Europe and Northern Africa; Sea tanks of 17,000 cubic metres; trucks

**Trading sales:** 20%

97

### METAFRAX TRADING INTERNATIONAL

2020 SALES: \$148.9M (€121.7M)

Lugano, Switzerland

[www.metafraxtrading.com](http://www.metafraxtrading.com)

**Executive director:** Marina Sivkova

**Products:** Methanol; hexamine and pentaerythritol (incl micronised grades); melamine; urea; paraformaldehyde; ammonia; phthalic anhydride

**Services:** Storage of liquid and solid chemi-

cals; trans-shipment; blending; toll manufacturing; warehousing; packaging; deliveries by vessel, rail, container, truck and silo-truck

**Assets:** Office in Switzerland; manufacturing sites in Russia and Austria; 3rd party warehouses in Finland, Netherlands, Poland, Russia, Spain and US; marketing subsidiary in South Korea

**Trading sales:** 10%

98

### FARAVELLI

2020 SALES: \$148.2M (€121.2M)

Milan, Italy

[www.faravelligroup.com](http://www.faravelligroup.com)

**CEO:** Luca Benati

**Products:** Chemicals and raw materials for food; pharmaceuticals; nutraceuticals; cosmetics and various industrial applications

**Services:** Logistic and storage; regulatory support; formulation support through our labs; blending; repackaging

**Assets:** 1 plant; 2 labs; 10 warehouses

**Trading sales:** 25%

99

### ALGOL CHEMICALS

2020 SALES: \$146.7M (€120M)

Espoo, Finland

[www.algol.com](http://www.algol.com)

**CEO:** Kalle Kettunen

**Products:** Coatings; food and feed ingredients; construction chemicals; plastics; road and rubber chemicals; industrial chemicals; water treatment chemicals; personal care ingredients; detergents

**Services:** Packaging; bulk breaking; mixing; tolling; toll manufacturing; storage

**Assets:** Production sites; warehouses

100

### URAI

2020 SALES: \$146.7M (€120M)

Assago, Milano, Italy

[www.urai.it](http://www.urai.it)

**President and CEO:** Roberto Giuliani

**Products:** Specialty chemicals; pigments; additives; resins; paints & coatings chemicals; plastic & rubber chemicals; lubricant chemicals; personal care & cosmetics ingredients; food ingredients; laboratory equipment

**Services:** Technical sales and marketing; application development; quality; warehousing; regulatory services; supply chain management; after sales services; repacking; blending

**Assets:** Office building; 2 external warehouses

101

### WWRC HOLDING

2020 SALES: \$144.2M

Singapore

[www.wwrc.com](http://www.wwrc.com)

**CEO:** Teoh Weng Chai

**Products:** Resins/intermediates; additives/



catalysts; pigments/fillers/extenders; other chemicals/solvents; grinding media

**Services:** Technical services; storage and delivery

**Assets:** 8 warehouses

102

**BODO MOELLER CHEMIE**  
2020 SALES: \$136.8M (€111.9M)

Offenbach am Main, Germany

[www.bm-chemie.com](http://www.bm-chemie.com)

**Chairman:** Frank Haug

**Products:** Adhesives and bonding systems (epoxy, polyurethane, MMA, hotmelts); sealants; silicones; resins (basic, epoxy, alkyd, acrylic); casting and potting resins for electronics (polyurethane, epoxy and silicone based); hardeners and curing agents; composites (resins, gelcoats, reinforcements); mould-making chemicals (boards, pastes, casting resins); additives for coatings (pigments, light stabilisers, dispersing agents, thickeners; additives for plastics and rubber (pigments, stabilizers, masterbatches, steates, etc.) Additives for lubricants (corrosion

protection, antioxidants, metal deactivators); chemicals and dyes for textiles; packaging and labelling adhesives; additive manufacturing materials

**Services:** Packaging; filling; testing; modification; blending and formulating; education and training; application labs for adhesives, coatings and textile chemistry

**Assets:** Headquarters in Germany; affiliates in Europe, Africa, Asia and US; local warehouses; adhesive competence center; laboratory facilities; production plant for polymer formulations

103

**TILLMANNS**  
2020 SALES: \$134.9M (€110.3M)

Milan, Italy

[www.tillmanns.it](http://www.tillmanns.it)

**CEO:** Stefan Vollmer

**Products:** Organic and inorganic pigments; binders; resins; waxes; preservatives; specialty chemicals and additives for coatings; plastics; adhesives and construction chemicals; specialty chemicals for water treatment; functional additives and ingredients for food and feed;

specialty casings

**Services:** Marketing; product formulation and blending; custom packaging; product evaluation in own laboratory; technical support team; green chemistry product solutions; warehousing and supply chain management; vendor managed inventory; fire class 4.1 category for storage of highly flammable products

**Assets:** 2 company owned and operated warehouses with total capacity of 45,000 tonnes; 2 laboratories; own truck fleet

104

**PHT INTERNATIONAL**  
2020 SALES: \$133.4M

Charlotte, North Carolina, US

[www.phtinternational.com](http://www.phtinternational.com)

**President:** Lihong Yu

**Products:** Pharmaceutical ingredients; agrochemicals; electronic chemicals; consumable/personal care chemicals; textile chemicals; construction chemicals

**Services:** CDMO; CRO; quality control & regulatory support; green chemistry; flow chemistry; procurement; logistics



**Assets:** PHT Pharmaceutical - CDMO; PHT Pharmaceutical Technology - CRO; samples lab; import/export offices in China; procurement team in China; global administrative offices and sales representatives

**105 IMPAG GROUP**  
2020 SALES: \$133.3M (€109M)

**Zurich, Switzerland**

[impag.com](http://impag.com) / [impag.ch](http://impag.ch)

**CEO:** Remo Bernardi

**Products:** Coatings additives; anhydrides; acrylates; polyols; flame retardants; polyurethane; green solvents; detergents; base chemicals; cosmetic functionals and active ingredients; food ingredients; pharmaceutical/APIs; oleochemicals

**Services:** Global logistics; global sourcing; storage; technical support; regulatory support; financing; packaging

**Assets:** 6 sales offices across Europe; 1 tank farm for liquid goods; filling line for chemicals;

own applications lab

**Trading sales:** 20%

**106 ARPADIS BENELUX**  
2020 SALES: \$129.6M (€106M)

**Antwerp, Belgium**

[www.arpadis.com](http://www.arpadis.com)

**CEO:** Laurent Abergel

**Products:** Isocyanates; polyols; acrylates and monomers; solvents; glycols; adipic acid; HMD; polyaspartics; polyether amines; PTA

**Services:** Dilution; repackaging; transport; storage; blends

**107 CSC JAEKLECHEMIE**  
2020 SALES: \$126.2M (€103.2M)

**Nuremberg, Germany**

[www.csc-jaekle.de](http://www.csc-jaekle.de)

**Managing directors:** Robert Spath, Dr Bernhard Schmid, Dr Michael Spehr

**Products:** Industrial chemicals; acids; alka-

line solutions; solvents; solids; specialties; coatings, adhesives and sealants; industrial parts cleaning chemicals; life science chemicals; water and environment chemicals

**Services:** Technical expertise and field service; warehouse and direct distribution; inventory management; blending and repackaging; proper disposal of chemical waste; worldwide shipment; trucking

**Assets:** Filling and trans-shipment; site warehouse laboratory for quality assurance; tank wagons for chemicals trucks; company vehicles

**108 PRIDE CHEMICAL SOLUTIONS**  
2020 SALES: \$125M

**Holtville, New York, US**

[www.pridesol.com](http://www.pridesol.com)

**President:** Art Dhoni Jr

**Products:** Alcohols; amines; esters; glycols; glycol ethers; hydrocarbon solvents; ketones; mineral oils; oleochemicals; petrolatums; plasticizers; silicones; surfactants

**Services:** NF/USP Kosher repackaging; solvent blending; DSP ethanol denaturing; flammable packaging

**Assets:** 3 warehouses; multiple tanker trucks; tractor trailers and box trucks

**109 AFRIGLOBAL COMMODITIES**  
2020 SALES: \$124M

**Dubai, UAE**

[www.afriglobalonline.com](http://www.afriglobalonline.com)

**Group CEO:** Maneesh Garg

**Products:** Polyurethane chemicals, paint chemicals, cosmetics chemicals, basic chemicals, oilfield chemicals

**Services:** Logistics; trade finance

**Trading sales:** 8%

**110 NEO CHEMICAL**  
2020 SALES: \$124M

**Dzerzhinsk, Moscow**

[www.neochemical.ru](http://www.neochemical.ru)

**CEO/Director:** Andrey Lipovetskiy/Vladimir Fedyushkin

**Products:** Epoxy resins; titanium dioxide; peroxide compounds; oil additives; food ingredients; polyisobutylenes; silanes; hardeners; solvents; fuel additives; flame retardants; base oils; hexene 1; PVC additives; raw materials for cosmetics and household chemicals

**Services:** Packaging; storage; shipping

**Assets:** Wholesale warehouse

**Trading sales:** 55%

**111 QUIMDIS**  
2020 SALES: \$120.5M (€98.5M)

**Levallois-Perret, France**

[www.quimdis.com](http://www.quimdis.com)



**President:** Jean-François Quarre  
**Products:** Raw materials; food/feed; nutraceuticals; pharmaceuticals and veterinary; flavours and fragrances; cosmetics  
**Trading sales:** 6.8%

### 112 RAHN-GROUP

2020 SALES: \$120M

**Zurich, Switzerland**  
[www.ahn-group.com](https://www.ahn-group.com)  
**CEO:** Marcel Gatti

**Products:** Raw materials for inks, coatings and adhesives; personal care ingredients; flavours and fragrances; food ingredients  
**Services:** Application support; R&D/customised products; regulatory affairs; guide for formulations; international logistics; analytics  
**Trading sales:** 50%

### 113 KALE KIMYA

2020 SALES: \$120M

**Istanbul, Turkey**  
[www.kalekimya.com](https://www.kalekimya.com)

**President:** Birgen Kaleagasi  
**Products:** Detergent additives; disinfectant & protection; emulsifier; polymers; surfactants; pool chemicals; actives & antioxidants; paint; oils & esters; conditioners; protectives; perfume; silicones; uv filters; fatty alcohols; adhesives  
**Services:** Storage; transport; production; blending; packaging  
**Assets:** Warehouses; trucks; production facility; laboratories; packaging facility; bulk storage facility  
**Trading sales:** 30%

### 114 STAUB & CO. - SILBERMANN

2020 SALES: \$117.4M (€96M)

**Nürnberg, Germany**  
[www.staub-silbermann.de](https://www.staub-silbermann.de)

**Managing directors:** Andreas Frank, Peter Stockmeier  
**Products:** Industrial and speciality chemicals; acids and lyes; solvents; solid chemicals; cleaning agents; products for food/feed/pharma/cosmetics; water treatment chemicals; thermal transfer agents; ammonium; AdBlue  
**Services:** Storage; mixing; blending; filling; packaging; polymerisation  
**Assets:** 2 warehouses; 20 trucks  
**Trading sales:** 30%

### 115 PROCHEMA

2020 SALES: \$117.2M

**Vienna, Austria**  
[www.prochema.com](https://www.prochema.com)

**CEO:** Werner Figlhuber  
**Products:** Additives & hardeners; acrylates & methacrylates; binders & resins; mono-

mers; organic acids; polymers; polyurethane feedstocks; reactive diluents; UV curing monomers

**Services:** Pan-European sales network, specialized on selected customer branches; market research; financing; storage; supply chain management

**Assets:** 14 sites in Europe and Asia  
**Trading sales:** 25%

### 116 C.H. ERBSLOEH GROUP

2020 SALES: \$116.2M (€95M)

**Krefeld, Germany**  
[www.cherbsloeh.com](https://www.cherbsloeh.com)

**CEO:** Christopher Erbsloh  
**Products:** Specialty chemicals for coatings, adhesives, construction, lubricants, pharmaceutical, cosmetics, personal and home care, rubber, plastics, electronics, water treatment, food and beverage  
**Services:** Technical sales and marketing; application development; analytical testing and quality control; warehousing; regulatory services; supply chain management; after sales services  
**Assets:** 11 office locations, application and quality control laboratories; fully owned and operated warehouses and tank farm

### 117 L.C.M.

2020 SALES: \$116.2M (€95M)

**Milan, Italy**  
[www.lcm-group.it](https://www.lcm-group.it)

**President:** Fabio Lencioni  
**Products:** Raw materials for the pharmaceutical, nutraceutical, cosmetic and personal care, animal nutrition, chemical and food industries; APIs; active ingredients; excipients; synthesis intermediates; extracts; enzymes; amino acids; emulsifiers; fibres and stabilizers; vitamins; feed ingredients; agri/horti chemicals; water treatment chemicals; oleochemicals; plastic additives; polymers; resins; surfactants; silicones; pigments; galvanic products; leathers and fabrics; coatings; organic and inorganic raw materials  
**Services:** Sourcing; import/export; blending development; customised ingredients and formulation solutions; expert technical and regulatory affairs support; consultancy and advisory services for Europe's Reach regulation; trained sales force; local stockholding; tailor-made services

**Assets:** Strategic stock points at Genoa and Ravenna port, in addition to 3 storage and distribution warehouses; offices and market access in EMEA, including North Africa and Middle East

### 118 TILLEY CHEMICAL

2020 SALES: \$115.9M

**Baltimore, Maryland, US**  
[www.tilleychem.com](https://www.tilleychem.com)

**President and CEO:** Sean Tilley  
**Products:** Food ingredients; pharmaceutical ingredients; personal care ingredients, HI&I chemicals, fragrances, chemical processing  
**Services:** Contract blending and packaging  
**Assets:** 28 tank trucks; 10 van trailers; 10 straight trucks; 2 rail facilities; multiple warehouses

### 119 NESSTRA SERVICES

2020 SALES: \$110.9M

**Slough, UK**  
[www.nesstra.com](https://www.nesstra.com)  
**CEO:** Alwan Hitti

**Products:** Polyurethane chemicals (polyols, TDI, MDI, additives); polyurethane foam plants, cutting machines and spare parts; basic chemicals (calcium carbonate, caustic soda, glycerine, hexane, hydrogen peroxide, methylene chloride, MPG, sulphuric acid, titanium dioxide, toluene, xylene); plastics (HDPE, LDPE, LLDPE, PVC); construction, mining and electrical equipment and consumables  
**Trading sales:** 15%

### 120 UNIPEX

2020 SALES: \$110.7M (€90.5M)

**La Defense, Paris, France**  
[www.unipex.com](https://www.unipex.com)

**CFO:** Patrice Barthelmes  
**Products:** Active & functional personal care ingredients; active pharmaceutical ingredients (APIs) and excipients; enzymes; amino acids; lactose; sweeteners; sugar; starch; fibres; plasticizers; surfactants; additives; silicones; titanium dioxide; dyes and pigments; sports grounds polymers and resins  
**Services:** Tailored services; technical expertise; formulation assistance; repackaging; storage; CSR; regulatory monitoring; quality; ISO; analytical reference standards  
**Assets:** 2 warehouses  
**Trading sales:** 5%

### 121 NAGASE SPECIALTY MATERIALS

2020 SALES: \$110M

**Itasca, Illinois, US**  
[www.nsm-na.com](https://www.nsm-na.com)

**President and COO:** Mark Miller  
**Products:** Coatings, adhesives, sealants, elastomers; pigment dispersions; polymers; UV coatings; paints; personal care; hair care; actives  
**Services:** Laboratory services; innovation  
**Assets:** Itasca Innovation Lab  
**Trading sales:** 50%

### Latin America chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales
1	Brenntag	1,001.5	41	CellMark	15.5
2	Tricon Energy	881.0	42	DAXX	13.4
3	Manuchar	720.0	43	The Chemical Company	12.5
4	GTM Holdings	690.0	44	Nesstra Services	11.7
5	Univar Solutions	451.0	45	DutCH2	10.0
6	Helm	450.7	46	Lehmann & Voss	8.6
7	Quimica Anastacio	417.8	47	Clariquimica	7.9
8	Snetor	392.0	48	Prakash Chemicals International	7.1
9	McCassab	334.0	49	Ricardo Molina Group	6.4
10	Pochteca	291.1	50	SAME Chemicals	4.9
11	Quimtia	268.0	51	Transmare Chemie	4.8
12	Indukern	216.0	52	Norkem Holdings	4.2
13	Bandeirante Quimica	215.0	53	SolvChem	4.2
14	Disan Latinoamerica	187.0	54	Safic-Alcan	4.0
15	IMCD	173.5	55	Quimidroga	3.7
16	Jebsen & Jessen Group	172.4	56	Arkem Kimya	3.0
17	Continental Industries Group	150.0	57	Equilex	2.9
18	Omya	73.5	58	Solventis	2.7
19	Barentz	63.6	59	PHT International	2.6
20	Metachem	60.0	60	Group Barcelonesa	2.5
21	Kolmar Group	59.2	61	Noahs Ark Chemicals	2.5
22	Solven Solventes e Quimicos	40.4	62	Wistema	1.8
23	Quelaris	38.6	63	Metafrax Trading International	1.8
24	Henry Hirschen	37.6	64	2M Group	1.7
25	Carbono Quimica	36.9	65	Hawkins	1.6
26	Wego Chemical Group	35.1	66	Ketsin de Costa Rica	1.6
27	Biesterfeld	35.0	67	Aug. Hedinger	1.2
28	Skystep Trading	34.5	68	Lavollee	1.2
29	Selectchemie	31.7	69	Penpet Petrochemical Trading	1.2
30	Petrochem Middle East	28.4	70	Atlantic Chemicals Trading	1.2
31	Morais de Castro	28.3	71	Rakha Al Khaleej International	1.1
32	Opec Plastics	27.0	72	Basstech International	1.0
33	Echemi Group	24.5	73	RAHN-Group	1.0
34	Ravago Chemicals	24.5	74	Haefner	1.0
35	Assuncao Distribuidora	24.0	75	Hubbard-Hall	1.0
36	ICC Chemical	23.2	76	Sinochem Plastics	1.0
37	TZ Group (Tau, Treza)	20.4			
38	ECCEM European Chemical Marketing	20.2			
39	Sulatlantica Importadora e Exportadora	19.5			
40	Brisco do Brasil	16.0			

Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included

**CEO:** Francois-Xavier Coiffard

**Products:** Pharmaceutical ingredients; personal care ingredients; resins & coatings; construction chemicals; water treatment chemicals; industrial chemicals

**Services:** Wholesaling; warehousing; filling & repackaging; on-time delivery; sourcing

125

**SKYSTEP TRADING**  
2020 SALES: \$105M

**Limassol, Cyprus**

[www.skystep.eu](https://www.skystep.eu)

**Director:** Oksana Spyrou

**Products:** Acrylates; oxo-alcohols; sulphur; sodium tripolyphosphate; soda ash; sodium sulphate; caustic soda; potassium hydroxide; potassium carbonate; potassium sulphate; sodium lignosulphonates; chromium compounds; acetone; methylene chloride; rubbers; glycols; phenol; isopropyl alcohol; ethanolamines and many others

**Services:** Sales and marketing; financing; extensive technical and customer support; logistics and documentation; transportation and forwarding of dry and tank containers; bulk shipping; handling and re-packaging; storage and inventory management.

**Assets:** Terminal in Novorossiysk, Russia; two offices in Limassol, Cyprus; 40+ highly-skilled employees

**Trading sales:** 80%

126

**SEA-LAND CHEMICAL**  
2020 SALES: \$104.6M

**Westlake, Ohio, US**

[www.sealandchem.com](https://www.sealandchem.com)

**President:** Jennifer Altstadt

**Products:** Specialty amines; biocides/preservatives; corrosion inhibitors; esters; fatty acids; surfactants; extreme pressure additives; chelating agents; lubricity aides; anti-oxidants; sodium sulphonates; poly alpha olefins; normal alpha olefins; rheology modifiers; industrial and transportation lubricants and additives

**Services:** Warehousing; repackaging; product sourcing; market development; technical expertise; laboratory testing; domestic and international logistics; small package to bulk deliveries; consolidation of orders; regulatory support

**Assets:** 10 warehouse locations in North America and Europe; 6 repackaging facilities; one testing laboratory

127

**CLEARTECH INDUSTRIES**  
2020 SALES: \$104M

**Saskatoon, Saskatchewan, Canada**

[www.cleartech.ca](https://www.cleartech.ca)

**President:** Randy Bracewell

**Products:** Acids; activated carbon; alkalis; biological augmentation; chelating & seques-

122

**PENPET PETROCHEMICAL TRADING**  
2020 SALES: \$107.6M (€88M)

**Hamburg, Germany**

[www.penpet.com](https://www.penpet.com)

**General managers:** Tim Meister, Christoph Meister

**Products:** Oxo-alcohols; melamine; solvents; plasticizers

**Services:** Blending; packaging; storage

**Assets:** 2 warehouses

**Trading sales:** 25%

123

**LIFE SUPPLIES**  
2020 SALES: \$107.6M (€88M)

**Olen Belgium**

[www.life-supplies.com](https://www.life-supplies.com)

**Managing director:** Chantal Voets

124

**NOVASOL CHEMICALS GROUP**  
2020 SALES: \$105M

**Brussels, Belgium**

[www.novasolchemicals.com](https://www.novasolchemicals.com)



# SPECIAL REPORT

## TOP 100 CHEMICAL DISTRIBUTORS



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tering agents; coagulants & flocculants; corrosion & scale control; chlorination & dechlorination; filtration media; glycols; ion exchange resin; membrane products; oxygen scavengers; surfactants

**Services:** Blending; custom packaging; transload

**Assets:** 9 facilities across 7 Canadian cities

### 128 MAYS CHEMICAL

2020 SALES: \$101.2M

Indianapolis, Indiana, US

[www.mayschem.com](https://www.mayschem.com)

**President:** Kristin Mays-Corbitt

**Products:** Acidulants; alkalis; citrates; humectants; flavours; glycerine; glycols; phosphates; solvents; stearates; surfactants

**Services:** Shipping; warehousing; liquid and dry blending; repackaging; reformulation

**Assets:** 2 warehouses; 1 warehouse/blending facility; 5 liquid tank trucks; 2 liquid tank trailers; 12 forklifts/related equipment

### 129 NOAHSARK CHEMICALS

2020 SALES: \$97.8M (€80M)

London, UK

[www.noahsark.eu.com](https://www.noahsark.eu.com)

**CEO:** Jeroen Baaima

**Products:** Ethylene glycol; styrene monomer; acrylic resins; pigments; CASE monomers

**Services:** Trading

**Assets:** Tank and warehouse storage in Benelux

**Trading sales:** 10%

### 130 AEGEAN FIRST COMPANY (AFCO)

2020 SALES: \$95.4M (€78M)

Athens, Greece

[www.afco.gr](https://www.afco.gr)

**CEO and President of the Board:** Christos Spanos

**Products:** Polymers; specialty chemicals; organic and inorganic chemicals; pharmaceutical ingredients; agrochemicals; food ingredients

**Services:** Storage; technical support; technical sales

**Assets:** Branch offices in Bucharest, Sofia and Belgrade; 9 warehouses rented; 51 employees

**Trading sales:** 6%

### 131 ILARIO ORMEZZANO

2020 SALES: \$91.7M (€75M)

Gaglianico, Italy

[www.ilarioormezzano.it](https://www.ilarioormezzano.it)

**President and CEO:** Giancarlo Ormezzano

**Products:** Solvents; phenol; acrylates; base chemicals; pharmaceutical intermediates; hydrocarbons

**Services:** Storage of liquid and solid products; storage for third parties; blending; customised handling (packaging, mixing, filling

and labelling); quality control; technical after sales support; REACH support

**Assets:** 2 owned warehouses with total of 51,500 square metres and storage capacity for liquid products of more than 7,700 cubic metres; 1 rented warehouse; 3 offices; 2 laboratories; 5 trucks

**Trading sales:** 20%

### 132 TCR INDUSTRIES

2020 SALES: \$90M

La Palma, California, US

[www.tcrindustries.com](https://www.tcrindustries.com)

**President:** Gary Glaviano

**Products:** Paints and coatings; plastics; CASE; food ingredients; pharmaceutical ingredients; personal care ingredients; beverage ingredients; HI&I chemicals; nutraceuticals; building materials

### 133 CHIMPEX INDUSTRIALE

2020 SALES: \$86.8M (€71M)

Naples, Italy

[www.chimpex.it](https://www.chimpex.it)

**President and CEO:** Salvatore Romano

**Products:** Base chemicals (organics and inorganics); AdBlue; water treatment chemicals; composite materials; food additives; home care and industrial cleaning chemicals

**Services:** Tailor-made solutions for industrial and specialty; technical support

**Assets:** 3 plants in Italy in the north, southeast, southwest; more than 130 tanks; AdBlue plant; potassium soap plant; production facilities

### 134 CHEMSOLV

2020 SALES: \$86.5M

Roanoke, Virginia, US

[www.chemsolvl.com](https://www.chemsolvl.com)

**CEO:** L Glenn Austin

**Products:** Full line of organic and inorganic industrial solvents and chemical products; surfactants; silicones; metalworking fluids; chlor-alkali; oils and lubricants; specialty blends

**Services:** Blending; packaging; transportation; solvent distillation and purification; technical support; safety and environmental consulting

**Assets:** 5 locations; large bulk storage facility; large fleet of trucks and trailers

**Trading sales:** 2%

### 135 MILES CHEMICAL

2020 SALES: \$86.3M

Arleta, California, US

[www.mileschemical.com](https://www.mileschemical.com)

**CEO:** Michael Miles/Chairman: Anthony Miles

**Products:** Acids; esters; lubricants; fatty chemicals; pigments; alcohols; flavours and fragrances; plasticizers; aldehydes; food additives; polyglycols; amines; glycol ethers; hy-

drogen peroxide; solvents; chelating agents; chlor-alkali; inorganics; surfactants; chlorinated solvents; institutional maintenance chemicals; thickening agents; ketones

**Services:** Manufacturing; blending; contract packaging; solvent reclamation; technical training; safety training; hazardous waste removal; customer product research

**Assets:** Bulk storage capacity of 270,000 gal; warehouse space of 350,000 square feet; 30 trailers; 32 railcars; 24 tankers; 6 Bobtails

### 136 H.M. ROYAL

2020 SALES: \$86M

Trenton, New Jersey, US

[www.hmroyal.com](https://www.hmroyal.com)

**President:** Joseph Royal

**Products:** Rubber polymers; resins and diluents; curing agents; processing aids; plasticizers; rubber to substrate bonding adhesives; flame retardants; smoke suppressants; films; wrapping tapes; performance additives; functional fillers; reinforcing fillers

**Services:** Market development; sales; order fulfilment

**Assets:** New Jersey-based distribution site; California-based distribution site; 18 regionally deployed salespeople

**Trading sales:** 40%

### 137 PRAKASH CHEMICALS INTERNATIONAL

2020 SALES: \$86M

Vadodara, Gujarat, India

[www.pciplindia.com](https://www.pciplindia.com)

**Managing director:** Manish K Shah

**Products:** Caustic soda flakes; TDI; benzyl alcohol; ethyl acetate; sodium sulphate anhydrous; cinnamic aldehyde; SLES; chlorinated paraffin wax; benzyl chloride; liquid glucose; DEP; dextrose monohydrate; hydrochloric acid; white oil; hydrogen peroxide; colour speckles; liquid chlorine

**Services:** Blending; packaging; storage; labelling; logistics and supply chain services; exports to DDP; quality assurance; inspection; country specific documents compliance; REACH registration; FAMI-QS certification; ISO 9001:2015; ISO 14001:2015

**Assets:** 2 manufacturing plants; 1 R&D lab; 2 warehouses; four subsidiaries outside India

### 138 CHEM INTERNATIONAL

2020 SALES: \$85.4M

Warsaw, Poland

[www.chem.international](https://www.chem.international)

**Board member, CEO:** Cezary Mielczarek

**Products:** VAM; styrene monomer; IPA, BA; phenol; glycols; solvents; anhydrides; polymers; EPS; caustic soda

**Services:** Logistics support; intermodal solutions; warehousing; storage; customised ser-



vices and solutions; technical support

139

**UNION PETROCHEMICAL**  
2020 SALES: \$85.2M (BT2.56BN)

Bangkok, Thailand

[www.unionpetrochemical.com](http://www.unionpetrochemical.com)

**Managing director:** Perapol Suwannapasri

**Products:** Alcohols; aromatics; esters; glycols; glycol ethers; ketones; monomers; PP and PE

**Services:** Blending; packaging; repackaging; storage; delivery; inventory management

**Assets:** 5 warehouses; 30 trucks

140

**AL NAHDA INTERNATIONAL (ANICHEM GROUP)**  
2020 SALES: \$84.2M

Dubai, UAE

[alnahda.group](http://alnahda.group)

**Group managing director:** Dr Vijayan

**Products:** Solvents; acetates; acrylates; alcohols; aromatics; cellulose ethers; coating additives; glycols; pigments; polymer emulsions; thinners; ethanol; IPA; LABSA

**Services:** Terminal storage for bulk liquid chemicals; drumming facility; 3PL warehousing; custom blending

**Assets:** 25,000 cubic metres tank terminal

storage with dedicated berth access (<500m away) at the Jebel Ali port; 9 warehouses; 3 production facilities (including a 15,000 tonne sulphonation plant); 3 laboratories

141

**THE CHEMICAL COMPANY**  
2020 SALES: \$83.5M

Jamestown, Rhode Island, US

[www.thechemco.com](http://www.thechemco.com)

**Sales and marketing specialist:** Ben Sawicki

**Products:** Polymer additives; plasticizers; coatings, adhesives, sealants and elastomers (CASE); flame retardants; silanes; water treatment chemicals; intermediates; acids

**Services:** Global procurement; packaging; imports; international customs management; EH&S team; logistics and rail fleet management

**Assets:** Global network of 41 sites, with regional offices in California (US), Colombia, Mexico City, and Nanjing (China); 10 storage facilities; 14 railcars; warehouses; shore tanks; distribution centres

142

**TANNER INDUSTRIES**  
2020 SALES: \$83M

Southampton, US

[www.tannerind.com](http://www.tannerind.com)

**President and CEO:** Brad Tanner

**Products:** Anhydrous ammonia, aqua ammonia and urea solutions

**Services:** Storage tanks; pump out services; tank maintenance; safety training

**Assets:** 13 distribution locations; full fleet of tractors and trailers; highly trained company drivers

143

**NEWPORT INDUSTRIES**  
2020 SALES: \$82.7M (£60.5M)

Richmond, London, UK

[www.newport-industries.com](http://www.newport-industries.com)

**Managing director:** Raj Patel

**Products:** Soda ash; sodium bicarbonate; hydrocarbon resin; calcined bauxite; L-carnitine; resins; mineral animal feed materials; industrial chemicals

**Services:** Supply chain management; sourcing

**Trading sales:** 100%

144

**AUG. HEDINGER**  
2020 SALES: \$82.2M (€67.24M)

Stuttgart, Germany

[www.hedinger.de](http://www.hedinger.de)

**CEO:** Johann-Ludwig Raiser

### 145 TRIISO 2020 SALES: \$81.5M

**Cardiff, California, US**

[www.tri-iso.com](http://www.tri-iso.com)

**President:** Jason Scott

**Products:** Polyurethanes; paints and coatings; metalworking fluids and lubricants; greases and oils; adhesives and sealants; epoxies; composites and advanced materials

**Services:** Logistics; warehousing; importing and exporting

**Products:** Chemical processing; personal care; pulp and paper; paint and coatings; automotive; municipal; petroleum refining; food and beverage; adhesives and sealants; soaps and detergents; electronics; textiles; pharma; metals

**Services:** Contract packaging; blending; bulk rail transloading

**Assets:** Multiple facilities with over 300,000 square feet of storage; private truck fleet; bulk storage

**Cleveland, Ohio, US**

[www.chemicalsolvents.com](http://www.chemicalsolvents.com)

**CEO and owner:** Ed Pavlish

**Products:** Aromatics; aliphatics; chlorinated solvents; acetates; alcohols; amines; esters; glycol ethers; ketones; silicones; surfactants; white oils

**Services:** Custom blending; hazardous waste disposal

### 146 SHANGHAI SAIFU CHEMICAL DEVELOPMENT 2020 SALES: \$81.2M (CNY530M)

**Shanghai, China**

[www.saifu.cn](http://www.saifu.cn)

**CEO:** Tao Yu

**Products:** 100+ cosmetics/personal care ingredients; industrial ingredients

**Assets:** 2 subsidiary companies; 1 technical application centre with 2 laboratories

### 150 CHEMISPHERE 2020 SALES: \$78.5M

**St Louis, Missouri, US**

[www.chemispherecorp.com](http://www.chemispherecorp.com)

**President:** Matthew Schwent

**Services:** Toll manufacturing; custom blending; packaging; USP packaging; storage; rail-car transloading

**Assets:** 1.4m gal tank farm storage; 14 car rail spur; 60,000 square feet warehouse space; bulk tanker fleet

### 154 CALLAHAN CHEMICAL 2020 SALES: \$74.7M

**Palmyra, New Jersey, US**

[www.calchem.com](http://www.calchem.com)

**President:** Gregory D Shetler

**Products:** Coatings, adhesives, sealants and elastomers (CASE); household, institutional and industrial chemicals; pharmaceutical/nutraceutical ingredients; personal care/cosmetics ingredients; food ingredients; functional fluids

**Services:** Bulk liquids packaging; custom blending; returnable containers, drums and totes; customized tote programs; custom labelling; remote tank monitoring; vendor managed inventory; consignment inventory; committed inventory to forecast; mixed truckload deliveries; LTL quantities; JIT deliveries

**Assets:** 3 dedicated white rooms for NF, FCC, USP and Kosher packaging; 5,000 square feet of temperature controlled (hot/cold) warehousing; 400,000 square feet of environmentally controlled warehousing; 90,000 gal bulk storage

### 147 HARWICK STANDARD DISTRIBUTION 2020 SALES: \$80.6M

**Akron, Ohio, US**

[www.harwick.com](http://www.harwick.com)

**President and CEO:** Ernie Pouttu

**Products:** Polymers, rubber chemicals; plasticizers; process oils; flame retardants; activators; chemical and colour dispersions; processing aids; organic peroxides; resins; vulcanizing agents; colourants; adhesives; stabilizers; dry liquid concentrates

**Services:** Warehousing; bulk break; logistics; storage; import; export; technical support; regulatory support

**Assets:** Two company owned and operated warehouses; seven public warehouses; one company owned truck

**Trading sales:** 5.5%

### 151 TRINTERNATIONAL 2020 SALES: \$77.3M

**Edmonds, Washington, US**

[www.trichemicals.com](http://www.trichemicals.com)

**CEO and owner:** Megan E Gluth-Bohan

**Products:** Industrial, specialty, and fine chemicals for paints, coatings, adhesives, sealants, inks and dyes, polymer, composite and construction, metal working, textiles, lubricants, household and industrial cleaning, water treatment, oil and gas, food and beverage, feed and agriculture, pharmaceutical, cosmetics and personal care products

**Services:** Marketing; logistics; technical services; custom manufacturing; blending; contract packaging

**Assets:** 1 office building

**Trading sales:** 26%

### 155 WEBB CHEMICAL SERVICE 2020 SALES: \$74M

**Muskegon Heights, Michigan, US**

[www.webbchemical.com](http://www.webbchemical.com)

**CEO:** Brad Hilleary

**Products:** Organic solvents; inorganics; chlor-alkali; acids; surfactants; aromatics; aliphatics; ethanolamines; alcohols

**Services:** Company-owned fleet and drivers; blending; inventory management; on time delivery

**Assets:** 40 tankers; 6 warehouses; 25 bulk tanks; 100 customer-focused employees

### 148 MEADE-KING, ROBINSON & CO 2020 SALES: \$80.6M (£59M)

**Liverpool, UK**

[www.mkr.co.uk](http://www.mkr.co.uk)

**Managing director:** Philip Tarleton

**Products:** Oleochemicals; glycerine; waxes; epoxy resins; base oils; process oils; castor oil; malic acid; ethanol & esters

**Services:** Warehousing; repackaging; blending; storage; formulating

**Assets:** Warehouse and blending facilities

**Trading sales:** 19%

### 152 GREENCHEM INDUSTRIES 2020 SALES: \$75.8M

**West Palm Beach, Florida, US**

[www.greenchemindustries.com](http://www.greenchemindustries.com)

**CEO:** John Lagae

**Products:** Acetates; acids; acrylates; amines; aromatics; chlorinated solvents; DMC; ketones; glycerine; glycols; glycol ethers; NMP; nonyl phenol ethoxylates; phthalates; plasticizers; PCBTf; THF; d-limonene

**Services:** Logistics; transportation; warehousing; import/export; small packaging; e-commerce; 3PL; repackaging

**Assets:** 35 public warehouses

### 156 ANTONIO TARAZONA 2020 SALES: \$73.4M (€60M)

**Valencia, Spain**

[www.antoniotarazona.com](http://www.antoniotarazona.com)

**CEO:** Daniel Tarazona

**Products:** Urea; calcium nitrate; ammonia; urea solutions; MAP; MKP; dicalcium phosphate; phosphoric acid; DAP; potassium nitrate; ammonium sulphate; potassium sulphate; industrial additives; NPK water soluble

**Services:** Blending; packaging; manufacturing; logistics

### 149 GEORGE S. COYNE CHEMICAL 2020 SALES: \$79.7M

**Croydon, Pennsylvania, US**

[www.coynechemical.com](http://www.coynechemical.com)

**President and CEO:** Thomas H Coyne Sr

### 153 CHEMICAL SOLVENTS 2020 SALES: \$75M



**Assets:** 65,000 square metres warehouse space  
**Trading sales:** 30%

157

**MAHA CHEMICALS**  
2020 SALES: \$71M

**Singapore**

[www.mahachem.com](http://www.mahachem.com)

**Chairman:** Tan Seow Hoon

**Products:** Carbon black; construction material chemicals; resins; polymers; emulsions; additives; functional fillers; pigments and colourants; biocides; surfactants; analytical instruments; lab equipment and machines

**Services:** Sales and marketing; warehouse storage; logistics; repackaging; process and digital technology solutions

**Assets:** 15 warehouses; 9 trucks

158

**SOLVCHEM**  
2020 SALES: \$71.0M

**Pearland, Texas, US**

[www.solvechem.com](http://www.solvechem.com)

**CEO:** Jean-Pierre Baizan

**Products:** Solvents; organic and inorganic chemicals; epoxies; silicones; silicone emulsions; hydrocarbon resins; hydroxyl ethyl cellulose; titanium dioxide; acrylates

**Services:** Custom packaging; custom blending; toll manufacturing; container management programs; export services; technical support; green chemistry product solutions; small container filling

**Assets:** 9 trucks; 24 trailers; 15 tankers

159

**WILL & CO.**  
2020 SALES: \$70.9M (€58M)

**Badhoevedorp, Netherlands**

[www.will-co.eu](http://www.will-co.eu)

**Managing director:** Jacques van Lindonk

**Products:** 1,4-butanediol and derivatives (THF, GBL); bio succinic acid; plasticizers and flame retardants; pigments; proteins; cosmetic and personal care ingredients; coating resins and additives; biobased solvents and binder; impact modifiers for plastics; foaming agents for plastics; additive masterbatches; sulfamic acid; ferric chloride; engineering plastics and compounds

**Services:** Storage management; logistics management; sales and marketing

**Trading sales:** 10%

160

**ASTRO CHEMICALS**  
2020 SALES: \$70.0M

**Springfield, Massachusetts, US**

[www.astrochemicals.com](http://www.astrochemicals.com)

**President:** Chris Diamond

**Products:** Solvents; chlor-alkali; pharma-

ceutical-grade chemicals; food-grade chemicals; adhesives; activated carbon; water treatment chemicals; wastewater treatment chemicals; mineral oils and petrolatums; acetates; heat transfer fluids; alcohols; citrates; phosphates; silicates

**Services:** Blending; packaging; storage; logistics

**Assets:** 2 warehouses; 14 trucks; 5 tankers; 13 12,500 gallon storage tanks; 10 positions for rail unloading

161

**SKYHAWK CHEMICALS**  
2020 SALES: \$68.9M

**Houston, Texas, US**

[www.skyhawkchemicals.com](http://www.skyhawkchemicals.com)

**President:** Jill Knickerbocker

**Products:** Caustic soda; methanol; calcium chloride; sulphuric acid; anhydrous ammonia; aqua ammonia; KOH; urea; propylene glycol; hydrochloric acid; xylene; bleach; polyphosphoric acid; benzoic acid; ethylene glycol

**Services:** Blending; packaging; storage

**Assets:** 275 gal and 330 gal totes

162

**L'APROCHIMIDE**  
2020 SALES: \$67.9M (€55.5M)

**Muggio, Italy**

[www.aprochimide.it](http://www.aprochimide.it)

**President:** Claudio Sadino

**Products:** Titanium dioxide; iron oxides; blanc fixe; minerals; inorganic pigments; industrial raw materials; food additives; feed additives; glass beads

**Services:** High storage capacity; logistics solutions; import/export; inventory management; supply chain solutions; repacking facility

**Assets:** 3 owned warehouses total 28,000 sqm.; owned office building 750 msq; certified warehouse for food additives and feed additives; truck for local delivery

163

**INTERALLIS HOLDINGS**  
2020 SALES: \$67.7M (€55.4M)

**Nicosia, Cyprus**

[www.interallis.com](http://www.interallis.com)

**President of the board:** Nikos Kazantzis

**Products:** Human nutrition ingredients; home & personal care chemicals; lubricants; construction chemicals; polymers; animal nutrition ingredients; agro supplies

**Services:** Logistics; value-added services

**Trading sales:** 50%

164

**CONNECTION CHEMICAL**  
2020 SALES: \$66.5M

**Newtown, Pennsylvania, US**

[www.connectionchemical.com](http://www.connectionchemical.com)

**President:** Frank Farish

**Products:** Caustic soda (liquid and dry); caustic potash (liquid and dry); industrial and institutional chemicals; compounding chemicals; agricultural products; water treatment chemicals; food and beverage ingredients; feed ingredients; pulp and paper chemicals; oil and gas chemicals; metal finishing and flux chemicals; phosphates; mineral acids; solvents; surfactants

**Services:** Logistics; importing; inventory management; supply chain solutions; repackaging; dilutions; blending; outsourcing

**Assets:** 12 stocking locations nationwide; strategic deep draft storage

165

**LAVOLLEE**  
2020 SALES: \$66.0M (€54M)

**Paris, France**

[www.lavallee.com](http://www.lavallee.com)

**President:** Herve O Lavallee

**Products:** Additives and ingredients for coating; IFL; polymers; friction; water treatment; pharma; personal care; food; F&F

**Services:** Technical advice in formulation; lab; outsourcing; VMI; consignment; repackaging; storing

166

**AIREDALE CHEMICAL**  
2020 SALES: \$65.3M (€47.8M)

**Keighley, UK**

[www.airedalechemical.com](http://www.airedalechemical.com)

**Group CEO:** Chris Chadwick

**Products:** Industrial chemicals; specialty chemicals; phosphoric acid; peracetic acid; antifoams; surfactants; phosphates

**Services:** Small pack chemical filling; contract/toll manufacture

**Assets:** 4 acre production facility; 9 warehouse storage locations; bulk chemical tank farm; fully owned distribution fleet

**Trading sales:** 65%

167

**POLYSTYLEX**  
2020 SALES: \$64.6M (€52.8M)

**Riga, Latvia**

[www.polystylex.com](http://www.polystylex.com)

**CEO:** Anton Viderker

**Products:** Polyethylenes (LDPE, LLDPE, mLLDPE, HDPE, EBA, EVA); polypropylenes (HPP, ICP, RCP); polycarbonates; masterbatches and colours (AF, AB, SL, AT, UV, UVA, FR, PA); adhesive resins; polyamides; ABS

**Services:** Customer service; technical support; product development support; storage; delivery; logistics solutions; reserved stock; financing; documentation; counselling

**Assets:** Warehouses and office in Riga, Latvia; warehouses and office in Kiev, Ukraine; warehouses and office in Kaliningrad, Russia

**Trading sales:** 2%

168

**RICARDO MOLINA GROUP**  
2020 SALES: \$64.2M (€52.5M)

Barcelona, Spain

[www.ricardomolina.com](http://www.ricardomolina.com)

**President:** Gemma Molina

**Products:** Specialty chemicals for coatings, building, adhesives, construction, lubricants, pharmaceuticals, cosmetics, personal and home care, rubber, plastics, water treatment, food and beverage, agrochemicals

**Services:** Technical sales and marketing; application development; quality control; warehousing; regulatory services; supply chain management; after sales services; re-packaging

**Assets:** 3 labs; 1 warehouse

169

**ROWELL CHEMICAL**  
2020 SALES: \$62M

Hinsdale, Illinois, US

[www.rowellchemical.com](http://www.rowellchemical.com)

**President:** Thomas Harris

**Products:** Water treatment chemicals; industrial chemicals

**Services:** Terminal services

**Assets:** Plant owned and operated by Rowell Chemical; trucking fleet

170

**NATIONAL CHEMICAL**  
2020 SALES: \$61.1M (€50M)

Dublin, Ireland

[www.ncc.ie](http://www.ncc.ie)

**CEO:** Alan Looney

**Products:** Full range of chemicals, food ingredients and performance polymers

**Services:** Full supply chain solutions including risk assessment, sourcing, accreditation, regulatory support, logistics and supply

**Assets:** ISO 13485 medical polymer compounding plant in JV with Innovative Polymer Compounds (IPC)

**Trading sales:** 70%

171

**EMSA TECNOLOGIA QUIMICA**  
2020 SALES: \$60.5M (€49.5M)

Barcelona, Spain

[www.emsaquimica.com](http://www.emsaquimica.com)

**CEO:** Jorge Grima

**Products:** Pigments; fillers; binders; surfactants; additives; agrochemicals; minerals; inorganics; monomers and polymers

**Services:** Custom blending and packaging; toll manufacturing; compacting technologies; atomisation

**Assets:** 5 offices; 4 warehouses; 1 laboratory

**Trading sales:** 40%

172

**METACHEM**  
2020 SALES: \$60M

Sao Paulo, Brazil

[www.metachem.com.br](http://www.metachem.com.br)

**President:** Ricardo Rego Freitas

**Products:** Food ingredients; basic oils; coating additives; lubricant additives; feed ingredients; fertilizer raw materials; flame retardants; phosphate derivatives; TOFA; home care raw materials

**Services:** Technical service; logistics support

**Assets:** Warehouses in Brazil and Uruguay; business offices

**Trading sales:** 57%

173

**MOGOIL**  
2020 SALES: \$59.9M (€49M)

Berlin, Germany

[www.mogoil.com](http://www.mogoil.com)

**General manager:** Andreas Rogge

**Products:** Base oils; process oils; low viscosity oils; paraffin waxes

**Services:** Supply; storage; customs clearance; financing; technical support

**Trading sales:** 40%

174

**PROQUIBASA**  
2020 SALES: \$59.9M (€49M)

Barcelona, Spain

[www.proquibasa.com](http://www.proquibasa.com)

**Managing director:** Ivan Sanchez

**Products:** Specialty and commodity chemicals; coatings, construction and adhesives; pigments and performance products; water treatment; household and industrial cleaning; lubricants and metalworking

**Services:** Technical service; blending; manufacturing; toll manufacturing; bulk loading and storage; warehousing

**Assets:** Full service and wholly-owned facilities in Barcelona with tank farm (80 tanks) and 7,000 square metres warehouse, regional hub in Madrid with tank farm (24 tanks) and 2,000 sq metres warehouse





# SPECIAL REPORT

## TOP 100 CHEMICAL DISTRIBUTORS



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### 175 SAME CHEMICALS 2020 SALES: \$59.1M (€48.3M)

**Barendrecht, Netherlands**

[www.samechemicals.com](https://www.samechemicals.com)

**Managing director:** Cees-Jan Crezee

**Products:** Acetates; acrylates; alcohols; DCPD; glycols; glycol ethers; hydrocarbon solvents; ketones; styrene

**Services:** Bulk distribution; salvage trading; recycling; warehousing; logistics; storage; Reach consultation

**Assets:** Offices in The Netherlands, Denmark and Poland

**Trading sales:** 20%

### 176 WALSH & ASSOCIATES 2020 SALES: \$58.7M

**Saint Louis, Missouri, US**

[www.walsh-assoc.com](https://www.walsh-assoc.com)

**President & CEO:** Ellen M. Murphy

**Products:** Products for CASE; HI&I; ink; personal care; oil & gas; agriculture; food & beverage; pharma; plastic; and green chemistry

**Services:** Manufacturing; blending; contract packaging; technical training & EHS

**Assets:** 8 warehouse locations; 30,000 gal liquid bulk storage; 1 tractor trailer

### 177 COAST SOUTHWEST 2020 SALES: \$56.5M

**Arlington, Texas, US**

[www.coastsouthwest.com](https://www.coastsouthwest.com)

**President:** Joseph C Cimo

**Products:** Surfactants; silicones; personal care ingredients; anti-aging; preservatives; oleochemicals and lubricants

**Services:** Liquid blending; liquid bulk; storage; drumming; transportation; formulation

**Assets:** 8 locations; 7 trucks; applications laboratory

### 178 CORNELIUS GROUP 2020 SALES: \$56.2M (£41.1M)

**Bishop's Stortford, UK**

[www.cornelius.co.uk](https://www.cornelius.co.uk)

**CEO:** Phillip Gibbons

**Products:** Monomers; specialty chemicals; food ingredients; personal care ingredients; pigments; additives; resins; minerals; surfactants; adhesive materials; excipients; natural products; animal feed ingredients; medical device raw materials; coatings ingredients

**Services:** Global supply chain management; laboratory services; logistics; legislative/regulatory advice; distillation; chemical reac-

tions and manufacturing; repacking; R&D; sales & marketing

**Assets:** 9 warehouses; 5 laboratories; 2 manufacturing sites; 7 offices; 1 clean room

### 179 SOLVACHEM 2020 SALES: \$55.8M

**Wroclaw, Poland**

[www.solvachem.pl](https://www.solvachem.pl)

**President and CEO:** Elisabeth Luerenbaum

**Products:** Methanol; UCO and vegetable oils; alcohols and other solvents; regenerated solvents; polymers; base oils; aerosols; inorganic chemicals; washing agents and disinfectants; fillers and additives; colourants; oils and greases

**Services:** Logistics services

**Assets:** One methanol tank; five warehouses; two customs warehouses; production facilities (UCO, washing agents and disinfectants)

**Trading sales:** 7%

### 180 HUBBARD-HALL 2020 SALES: \$54.9M

**Waterbury, Connecticut, US**

[www.hubbardhall.com](https://www.hubbardhall.com)

**President and CEO:** Molly Kellogg

**Products:** Chlor-alkali chemicals; organic sol-





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vents; inorganic chemicals; specialty solvents; hydrogen peroxide based specialties; surface treatment chemistry; corrosion prevention chemistry; paint stripping specialty formulations; wastewater treatment specialty blends  
**Services:** Manufacturer/formulator of chemical specialties; custom blending; warehousing; analytical and lab services  
**Assets:** 2 manufacturing facilities; 6 warehouses; 8 trucks

### 181 TARR 2020 SALES: \$54.6M

Portland, Oregon, US

[www.tarrllc.com](http://www.tarrllc.com)

**President:** Skip Tarr

**Products:** Solvents; aliphatics; aromatics; ketones; glycols; high purity chemistry

**Services:** Blending; formulating; packaging; storage; delivery

**Assets:** 4 warehouses; 6 clean rooms; 870,000 gal bulk storage; 3 rail spurs; 11 trucks

### 182 UCG (UNITED CHEMICAL GROUP) 2020 SALES: \$53.8M

Moscow, Russia

[www.ucgrus.com](http://www.ucgrus.com)

**CEO and chairman:** Gennady Tolstobrov

**Products:** ABS; ASA; SAN; HIPS; PC/ABS; PBT; PMMA; PC; POM; SBS; SEBS; SIS; POE; EVA; HDPE; PP copolymers; PA & AIM; road construction materials; oil additives and modifiers; base oils; fertilizers; liquid chemicals

**Services:** Logistics; packaging; storage; technical support

**Assets:** 8 offices; 9 warehouses; 2 international offices

### 183 BUCKLEY OIL 2020 SALES: \$52.5M

Midlothian, Texas, US

[www.buckleyoil.com](http://www.buckleyoil.com)

**President:** Robert Rice

**Products:** Solvents; alcohols; aliphatics; aromatics; glycols; glycol ethers; ketones; base oils; finished lubricants

**Services:** Blending; packaging; toll blending; storage; delivery; custom packaging; transloading

**Assets:** 4 warehouses; 20 trucks

### 184 BRAINERD CHEMICAL 2020 SALES: \$52.3M

Tulsa, Oklahoma, US

[www.brainerdchemical.com](http://www.brainerdchemical.com)

**CEO:** Mathew A Brainerd

**Products:** Peracetic acid; hydrofluoric acid; sulphuric acid; nitric acid; refrigerants; aromatics; aliphatics; glycols; glycol ethers; high hazard acids; chlor-alkali; alcohols; formalde-

hyde; food processing sanitation chemicals; water treatment chemicals

**Services:** Blending; manufacturing/engineering services; packaging; contract packing; toll manufacturing; logistics; warehousing; transloading

**Assets:** 4 production locations in Oklahoma, North Carolina and Illinois; tank terminals; rail terminals; extensive company owned fleet of trucks, trailers and bulk tankers

### 185 VIVION 2020 SALES: \$51.7M

San Carlos, California, US

[www.vivioninc.com](http://www.vivioninc.com)

**President:** Michael Poleselli

**Products:** Humectants; sweeteners; minerals; vitamins; tabletting aids; personal care; industrial ingredients; fertilizers/agricultural; food; preservatives; acids

**Services:** VivAssure testing

**Assets:** 2 office/warehouses; 3 public warehouses

### 186 DEBRO 2020 SALES: \$50M

Brampton, Ontario, Canada

[www.debro.com](http://www.debro.com)

**President:** Paul Ruffo

**Products:** Industrial specialties; HPC; food ingredients

### 187 WISTEMA 2020 SALES: \$49.5M (€40.5M)

Dielheim, Germany

[www.wistema.de](http://www.wistema.de)

**General manager:** Winfried Friedel

**Products:** Catalysts; chemical intermediates; contract & toll manufacture; cosmetics; toiletries & personal care; food ingredients; industrial chemicals; pharma; plastic additives; polymers; reprographic chemicals/ink chemicals; solvents/distilled solvents; water treatment chemicals; waxes

**Services:** Storage; waste management (waste disposal certified); salvage recovery and re-sale; Reach consultation

**Assets:** Warehouses

**Trading sales:** 60%

### 188 VENUS CHEMICALS GROUP 2020 SALES: \$49M

Cairo, Egypt

[www.venuskim.com](http://www.venuskim.com)

**CEO:** Ahmed Alghoul

**Products:** Fragrances; surfactants; NP9; NP6; SLEs 70%; Betain 35%; opacifiers; malic resin; hydrocarbon resin; nitrocellulose; pine oil; HPMC; thickeners

**Services:** Filling fragrances

**Assets:** 5 warehouses, 2,500sqm; 15 jumbo cars; factory filling fragrances  
**Trading sales:** 40%

### 189 SINPRO 2020 SALES: \$48.9M (€40M)

Lausanne, Switzerland

[www.sinprosa.ch](http://www.sinprosa.ch)

**Director:** Alfred Frankel

**Products:** Industrial chemicals; resins; polyesters; pharmaceutical ingredients; construction chemicals; paints; inks; food and feed additives

**Services:** Associated with a forwarding agent

### 190 CHEM ONE 2020 SALES: \$46.7M

Houston, Texas, US

[www.chemone.com](http://www.chemone.com)

**CEO and president:** Terry Podlogar

**Products:** Fertilizer ingredients; water treatment chemicals; food additives; feed additives; industrial chemicals

**Services:** JIT inventory; pallet quantities; truckloads

**Assets:** Houston, Texas headquarters and warehouse; independent facilities in Laredo, Texas and Tampa, Florida

### 191 KREGLINGER SPECIALTIES 2020 SALES: \$46.5M (€38M)

Antwerp, Belgium

[www.kreglinger.com](http://www.kreglinger.com)

**CEO:** Wim Arnouts

**Products:** Specialty ingredients for food, food supplements; pharma; cosmetics and technical industries; agro-(bio)chemicals

**Services:** Technical formulations; sampling

### 192 A. + E. FISCHER-CHEMIE 2020 SALES: \$45.9M (€37.5M)

Wiesbaden, Germany

[www.fischer-chemie.de](http://www.fischer-chemie.de)

**General manager:** Manuel Fischer-Bothof

**Products:** Caustic soda; solvents; hydrochloric acid; citric acid; urea; phosphoric acid; matting agents; pyrogenic silicon dioxide; precipitated silica; silicone oil; glycine; caustic potash; sodium bicarbonate; hydrogen peroxide; activated carbon; sodium persulfate

**Services:** Storage; packaging; mixing; exporting

**Assets:** 4 warehouses for solid and liquid products; 16 trucks

**Trading sales:** 10%

### 193 BRUGUES 2020 SALES: \$45.2M (€37M)

### Barcelona, Spain

[www.brugues.com](http://www.brugues.com)

**CEO:** Raimon Bruges Sintes

**Products:** Acetone; diacetone alcohol; dipropylene glycol fragrance; ethyl acetate; formic acid; glycerine USP; isopropyl acetate; isopropyl alcohol; methyl ethyl ketone; methyl isobutyl ketone; methoxypropyl acetate; n-propanol; n-propyl acetate; propylene glycol USP; ethanol (mixtures with ethanol)

**Services:** Packaging in wide variety of containers for both liquids and in solids; mixtures, solutions and dilutions; storage

**Assets:** Warehouse in Viladecans (Barcelona) with 8,000 square metres; warehouse in Alcazar (Valencia) with 6,000 square metres; logistics warehouse in Igorre (Bizkaia)

**Trading sales:** 20%

194

### RIERDEN CHEMICAL & TRADING

2020 SALES: \$43.9M

### Libertyville, Illinois, US

[www.rierdenchemical.com](http://www.rierdenchemical.com)

**President:** Joe Rierden

**Products:** Oleochemicals – glycerine and fatty acids

**Assets:** Warehouse locations in Chicago, Houston, New Jersey, Atlanta, Los Angeles

**Trading sales:** 20%

195

### EQUILEX

2020 SALES: \$43.7M (€35.7M)

### Schiedam, Netherlands

[www.equilex.com](http://www.equilex.com)

**Managing director:** Cees Verdel

**Products:** Higher olefins; alkylphenols; alkylbenzenes; ethanolamines; ethylene glycols; solvents (MEK, MIBK, hexane, MIBC, IPA, acetone, cyclohexanone); performance intermediates (AMS, maleic and phthalic anhydrides, DCPD); phenol; aromatics; tackifying resins, isophorone; diacetone alcohol

**Services:** Marketing; storage; packaging; sea, rail and road transportation; custom formalities; Reach regulation

**Trading sales:** 10%

196

### CHEMICAL DISTRIBUTORS INC

2020 SALES: \$42.3M

### Buffalo, New York, US

[www.cdibuffalo.com](http://www.cdibuffalo.com)

**President:** Mark T Russell

**Products:** Acids; alkalis; reagents; solvents; dry and liquid chemicals

**Services:** Bulk and LTL distribution; packaging; blending; warehousing; laboratory testing; health and environmental services

**Assets:** Warehouses; trucks; trailers

197

### MCCULLOUGH & ASSOCIATES

2020 SALES: \$42M

### Atlanta, Georgia, US

[www.mccanda.com](http://www.mccanda.com)

**President:** George L McCullough

**Products:** Organic and inorganic pigments; special effect pigments; carbon black; polyurethane resins and dispersions; cast polyurethane systems; wax additives; fumed silica; matting agents; silicone dispersions; preservatives (personal care); hydrocarbon resins; laboratory & process equipment

**Services:** Storage and logistics; formulation assistance; technical assistance; process engineering services

**Assets:** 3 outside bonded warehouses

198

### MIN-CHEM/LAWRASON'S/CK INGREDIENTS GROUP

2020 SALES: \$42M

### Oakville, Ontario, Canada

[www.min-chem.com](http://www.min-chem.com)

[www.lawrasons.com](http://www.lawrasons.com)

[www.ckingredients.com](http://www.ckingredients.com)

**President:** David A Luciani

**Products:** Composite-thermosets (roving, resin and peroxides); composite-thermo-plastics; rubber additives; adhesives; waxes; flame retardants; Health Canada approved infectious control disinfectants, hand sanitizers, and other antibacterial solutions; phar-

### Europe chemical distribution leaders (2020 sales, \$m)

Rank	Company	Sales	Rank	Company	Sales
1	Brenntag*	6,148.3	38	Norkem Holdings	205.1
2	Helm	2,635.2	39	Petrochem Middle East	195.7
3	Univar Solutions*	1,697.0	40	Telco	193.6
4	IMCD*	1,630.0	41	Solventis	191.6
5	Stockmeier Holding	1,571.3	42	ECCEM European Chemical Marketing	187.6
6	Azelis	1,155.6	43	Revada Group	183.4
7	Barentz	1,154.3	44	Nortex	177.8
8	Biesterfeld	1,145.0	45	HARKE Group	174.0
9	OQEMA	1,120.0	46	ChemPartners	171.9
10	Tricon Energy	1,050.7	47	Haeflner	165.0
11	Quimidroga	887.8	48	Grolman Group	162.6
12	Omya	882.1	49	Keyser & Mackay	162.6
13	Kolmar Group	762.6	50	Selectchemie	158.3
14	Caldic	755.7	51	ICC Chemical	157.9
15	TER Group	739.8	52	ELTON Group	151.6
16	Safic-Alcan	611.0	53	Atlantic Chemicals Trading	150.4
17	Solvadis Group	529.3	54	URAI	146.7
18	Ravago Chemicals	519.7	55	Faravelli	138.7
19	Nordmann, Rassmann	489.1	56	2M Group	138.2
20	Eigenmann & Veronelli	425.5	57	Tillmanns	134.9
21	Marubeni International (Europe)	391.3	58	Algol Chemicals	134.5
22	Lehmann & Voss	391.3	59	Group Barcelonesa	133.3
23	DKSH Holding	313.2	60	IMPAG Group	133.3
24	Snetor	307.0	61	CSC Jaeklechemie	124.9
25	KRAHN Chemie	282.5	62	Metafrax Trading International	121.6
26	Ruskhimset	281.9	63	Connect Chemicals Group	120.0
27	HSH Chemie	262.9	64	STAUB & CO - SILBERMANN	117.4
28	Donauchem	250.7	65	C.H. Erbsloeh Group	116.2
29	Indukern	245.8	66	ProChema	111.0
30	Arkem Kimya	245.0	67	Arpadis Benelux	110.1
31	Jebsen & Jessen Group	229.9	68	L.C.M.	107.6
32	Thommen-Furler	224.4	69	Quimdis	106.4
33	United Trading System (UTS/ETC)	220.0	70	Life Supplies	104.5
34	Grupo RNM	213.5	71	Unipex	103.2
35	Tennants Distribution	211.8	72	Neo Chemical	102.2
36	Gamma Chimica	211.6			
37	CellMark	209.0			

maceutical ingredients; nutraceutical ingredients; food ingredients; mineral and industrial acids; water treatment chemicals; pool & spa chemicals; janitorial and sanitation chemicals; industrial specialty chemicals; winter ice melting products

**Services:** Manufacturing; blending and compounding; logistics

**Assets:** 3 warehouses in Ontario, Quebec, British Columbia

199

**TRANSCHEMICAL**  
2020 SALES: \$41.5M

**St Louis, Missouri, US**

[www.transchemical.com](http://www.transchemical.com)

**President:** Marilyn Stovall FitzGerald

**Products:** Beverage grade ethanol; organic ethanol; denatured ethanol; alcohols; aliphatics; amines; aromatics; esters; ethanolamines; ethers; glycols; hydrocarbons; ketones; mineral oils; process oils; silicones; surfactants

**Services:** Blending; packaging; food grade storage; ethanol denaturing; manufacturing

**Assets:** Dedicated white room for USP, NF, FCC; organic and Kosher packaging; 125,000 square feet warehouse space including food grade warehouse; 1.2m gal tank farm; rail spur to accommodate 4 railcars; 20 tankers; 7 tractors; 3 boxes

200

**RESEARCH SOLUTIONS GROUP**  
2020 SALES: \$40.9M

**Pelham, Alabama, US**

[www.researchsolutionsgroup.com](http://www.researchsolutionsgroup.com)

**CEO:** Jeff Miller

**Products:** Aromatics; aliphatics; alcohols; ketones; glycol ethers; glycols; esters; solvent blends; specialty chemicals; paints; printing and pharmaceutical solvents

**Services:** Toll blending and packaging; lab analysis and services; environmental services for hazardous and non-hazardous wastes; industrial engineering services; environmental consulting and training;

Rank	Company	Sales	Rank	Company	Sales	Rank	Company	Sales
73	Aegean First Company (AFCO)	95.4	108	Kreglinger Specialties	46.5	143	Klaus F. Meyer	17.0
74	Ilario Ormezzano	91.7	109	Cornelius Group	46.3	144	Shrieve Chemical	16.3
75	Penpet Petrochemical Trading	89.3	110	Brugues	45.2	145	Polyhimkomplekt-M	15.0
76	Bodo Moeller Chemie	88.8	111	A.+ E. Fischer-Chemie	44.0	146	Rusplast	14.9
77	Chimpex Industriale	86.8	112	Milano Colori	39.1	147	CB Chemie	14.2
78	Chem International	85.4	113	Drogas Vigo Group	39.0	148	Sinochem Plastics	11.0
79	Noahs Ark Chemicals	84.4	114	Wistema	36.4	149	Prakash Chemicals International	10.8
80	Novasol Chemicals Group	84.0	115	Jobachem Group	36.2	150	Bloomchemag	10.7
81	Newport Industries	82.0	116	Eurosyn	35.1	151	A-Gas Electronic Materials	9.8
82	Meade-King, Robinson & Co	79.9	117	SAMECA Produtos Quimicos	31.9	152	Tecnosintesi	9.2
83	RAHN-Group	79.0	118	Barrettine Group	31.4	153	Quimica Mer	9.1
84	Behn Meyer Group	77.0	119	SIP Speciality Oils and Fluids	30.7	154	Abbey Chemicals	8.2
85	Kale Kimya	76.0	120	Equilex	30.7	155	Nesstra Services	8.1
86	PHT International	74.9	121	GB-Chemie	29.4	156	Chemcom	7.8
87	Will & Co	69.7	122	Antala	29.4	157	NiMAC	6.5
88	Antonio Tarazona	67.3	123	AISAKOS	27.9	158	Petrico	5.9
89	Aug. Hedinger	66.9	124	Lake Chemicals and Minerals	27.8	159	Taj Al Mulook General Trading	5.0
90	Wego Chemical Group	66.5	125	Lumar Quimica	25.7	160	Basstech International	4.0
91	Airedale Chemical	65.0	126	Attilio Carmagnani	25.4	161	Quimtia	4.0
92	Polystylex	64.6	127	Monarch Chemicals	25.3	162	Transmare Chemie	3.7
93	L'apochimide	64.6	128	Continental Industries Group	25.0	163	The Chemical Company	3.2
94	Lavollee	63.6	129	MY-CHEM	24.5	164	Dakram Materials	3.1
95	Interallis Holdings	62.4	130	Stera Chemicals	24.5	165	Opec Plastics	2.5
96	Rakha Al Khaleej International	62.3	131	WhitChem	21.3	166	SMA Collaboratives	2.0
97	National Chemical	61.1	132	KEMAT	20.9	167	GJ Chemical	2.0
98	MOGOil	59.9	133	MAS Albion	20.9	168	Hawkins	1.7
99	Solvachem	55.8	134	Kadion Especialidades Quimicas	20.4	169	KPL International	1.7
100	UCG (United Chemical Group)	53.5	135	Proquip	20.2	170	Skystep Trading	1.6
101	Proquibasa	52.6	136	DutCH2	19.7	171	DAXX	1.5
102	SAME Chemicals	52.3	137	The White Sea & Baltic Co	19.2	172	Independent Chemical	1.5
103	Ricardo Molina Group	51.1	138	Comindex	19.2	173	Crismachem	1.5
104	Manuchar	50.0	139	Prime Surfactants	19.1	174	Sea-Land Chemical	1.5
105	SINPRO	48.9	140	Biachem	19.0	175	RIM LOGISTIKA	1.1
106	EMSA Tecnologia Quimica	48.1	141	CFI World	17.8			
107	Echemi Group	46.8	142	Stort Chemicals	17.8			

\*EMEA = Europe, Middle East & Africa  
Note: Sales are in the specific region and may differ from total company sales. Sales \$1m and above included



rail transloading; bulk logistics

**Assets:** 4 bulk terminals; 2.2m gal bulk storage; rail terminal; 16 power units; 58 tank trailers; 14 dry vans

### 201 **JOBACHEM GROUP**

2020 SALES: \$40.7M

**Dassel, Germany**

[www.jobachem.com](http://www.jobachem.com)

**CEO:** Julian Kahl

**Products:** Plasticizers; specialty chemicals; UV curing agents; flavours and fragrances

**Services:** Storing; mixing; heating

**Trading sales:** 90%

### 202 **SOLVEN SOLVENTES E**

**QUIMICOS**

2020 SALES: \$40.4M (R210M)

**Hortolandia, Brazil**

[www.solven.com.br](http://www.solven.com.br)

**CEO:** Paulo Sergio Moreira

**Products:** Aliphatic solvents; aromatic solvents; hydrogenated solvents; thinners; lubricants; waxes

**Services:** Mixing and blending; formulation; packing; storage; bulk distribution; chemical analysis

**Assets:** 4 warehouses - 2 in Sao Paulo, 1 in Rio de Janeiro, 1 in Bahia; laboratory for product development and quality control

### 203 **IDEAL CHEMICAL & SUPPLY**

2020 SALES: \$40.2M

**Memphis, Tennessee, US**

[www.idealchemical.com](http://www.idealchemical.com)

**CEO:** Sam Block

**Products:** Acids; alcohols; amines; chelating agents; chlor-alkali; food ingredients; glycol ethers; hydrogen peroxide; inorganics; ketones; personal care ingredients; polyglycols; solvents; textile care ingredients; water treatment chemicals

**Services:** Wholesale custom blending and packaging (dry and liquid); distilled spirits plant; in-house QC & R&D labs; LTL and truckload quantities; single- and multi-compartment tanker deliveries; local warehousing and logistics; returnable and one-way containers; remote tank monitoring

**Assets:** 4 locations with a combined 150,000+ sq ft of warehouse space; Ideal's fleet of 14 tractors; 22 trailers and 6 tankers; 1m gal liquid bulk storage; multiple blend tanks

### 204

#### **INDEPENDENT CHEMICAL**

2020 SALES: \$39.5M

**Glendale, New York, US**

[www.independentchemical.com](http://www.independentchemical.com)

**President:** Jonathan Spielman

**Products:** Products for cosmetics, pharmaceuticals, nutrition, seafood, meat, bakery, processed food; industrial cleaning chemicals; environmental remediation chemicals

**Services:** Dry blending of food ingredients; liquid blending and filling of tankers

**Assets:** 6 trucks; 3 tankers; 1 warehouse; IBCs, drums and pails in an XP/SQF/ISO facility

**Trading sales:** 5%

### 205

#### **MILANO COLORI**

2020 SALES: \$39.1M (€32M)

**Milan, Italy**

[www.milano-colori.com](http://www.milano-colori.com)

**CEO:** Antonio Cavazzana

**Products:** Pigments; resins and intermediates; solvents; cosmetic & personal care ingredients; hygiene & detergent ingredients; food & feed ingredients; construction chemicals; plastic ingredients; leather & textile chemicals

## Building bridges in a complex world



Interview with François-Xavier Coiffard,  
CEO Novasol Chemicals Group

### Who is Novasol Chemicals?

Novasol Chemicals is a 100% independent company offering its customers customized distribution solutions and multiple packaging options. Our customers are active in the areas of Pharmaceuticals and Personal Care, Resins & Coatings, Construction, and Industrial Applications.

We propose custom-made solutions: selection, secured sourcing, storage, filling & repacking, inter-modal distribution and delivery of a wide range of Commodities & Specialty chemicals.

**Locally present in more than 36 countries on 3 continents, what added value does this bring?**

Our active presence globally

allows us to develop intimacy with our customers. We speak the same language, we are able to offer adapted solutions, beyond standard offers. We respond to all our customers who have plants around the world (overall offer). This allows a better Risk Management and adaptability to local regulations.

### How do you make the difference in the world of Chemicals Distribution?

The difference between us and larger companies is that we are not driven by structure, by functions, by only results. As a family business, we are first and foremost concerned with the well-being of our staff and the entrepreneur attitude. Healthy people simply perform better internally and externally and that ultimately pays off for the company as well. Our company is primarily made up of people pragmatism. Our performances confirm the dedication of our colleagues: Novasol

Chemical Group turnover +30% growth, Group Solvency ratio >40% in 2020. Our customer evaluate us at +92% better than competition.

### What kind of vision of the future do you paint for the world of chemistry?

The world of chemistry and Life Science is clearly focused on accelerating specialty products and formulation. There is a clear and irreversible consolidation of the number of players in the market. Another trend we foresee is an increasing demand for Sustainable products & solutions.

### Novasol Chemicals

Distribution. Worldwide, just right.

Steenweg op Mechelen 455/6  
B-1950 Kraainem - Belgium  
T: +32 2 769 70 70

[info@novasolchemicals.com](mailto:info@novasolchemicals.com)  
[www.novasolchemicals.com](http://www.novasolchemicals.com)

**in** @novasolchemicals

**Services:** Technical and formulation support; storage; packaging; quality control and testing; tailor-made products

**Assets:** Warehouses; laboratories

**Trading sales:** 15%

206

**DROGAS VIGO GROUP**  
2020 SALES: \$39M

**Porrino, Pontevedra, Spain**

[www.drovi.com](http://www.drovi.com)

**CEO:** Enrique F Casal Lareo

**Products:** Solvents; thinners and green solvents; organic and inorganic chemicals; paints, coatings, adhesives and sealants raw materials; pharmaceutical, cosmetic and agrochemicals raw materials; automotive chemicals; softeners and detergents raw materials; fillers and pigments; water treatment chemicals; food ingredients; lubricants and waxes; ink and printing chemicals; paper chemicals; mining chemicals

**Services:** Storage and marine logs – vessel reception; solvents recycling and reformulation; blending and formulations; packaging and bulk deliveries; logistics and outsourcing; quality/lab analytical services to third parties; JIT deliveries and telemetric stock control to third parties; e-invoicing and e.b2b with customers' platforms

**Assets:** 4 warehouses (bulk & pack); sea terminal; solvents recycling unit; bulk tank and packed trucks

207

**ACID PRODUCTS**  
2020 SALES: \$38.5M

**Chicago, Illinois, US**

[www.acidproducts.net](http://www.acidproducts.net)

**President:** Jann Fisher

**Products:** Acids; caustics; dry chemicals; white oils; solvents; surfactants; cleaning compounds

**Services:** Toll blending (pails, drums, totes, bulk); contract packaging (all bottle sizes); powder blending; acid blending; LTL chemical distribution; tanker deliveries

**Assets:** 2 locations; rail; 10 trucks

208

**VECKRIDGE CHEMICAL**  
2020 SALES: \$38M

**Kearny, New Jersey, US**

[www.veckridge.com](http://www.veckridge.com)

**President:** Mark Veca

**Products:** Acids; alkali; amines; hydrogen peroxide

**Services:** Packaging; warehousing; dilutions; trucking

**Assets:** Warehouse; trucks

209

**DAXX**  
2020 SALES: \$37.8M



**Houston, Texas, US**

[www.daxxgrp.com](http://www.daxxgrp.com)

**President:** Jean-Marie Diederichs

**Products:** Solvents; aromatics; glycol ethers; esters; alcohols; isocyanates; amines; specialty chemicals

**Services:** Blending; packaging; storage; rail-car, tanker, isotank, vessel shipments

**Assets:** 1 warehouse; 4 trucks; 4 tanks

**Trading sales:** 20%

210

**HENRY HIRSCHEN**  
2020 SALES: \$37.6M

**Buenos Aires, Argentina**

[www.hirschen.com.ar](http://www.hirschen.com.ar)

**President/CEO:** Miguel Hirschen

**Products:** Solvents; glycols; surfactants; amines; oleochemicals; biocides; food ingredients; specialties

**Services:** Storage; packaging; blending; trading; same day deliveries; financing; tailor-made solutions to customers

**Assets:** Central warehouse in Buenos Aires industrial area; fit for liquids and solids with secluded area for food/pharma

**Trading sales:** 1%

211

**CARBONO QUIMICA**  
2020 SALES: \$36.9M (R191.6M)

**Sao Bernardo do Campo, Sao Paulo, Brazil**

[www.carbono.com.br](http://www.carbono.com.br)

**President:** Vera Miraglia Gabriel

**Products:** Solvents; epoxy resins; pigments; fuel additives; paint additives; alkyd resins; paint driers; coalescent agents; plastifiers; oxo-alcohols

**Services:** Blending; thinning; packaging; bulk warehousing

**Assets:** Own truck fleet

212

**AMPERE ITALIA**  
2020 SALES: \$36.7M (€30M)

**Milan, Italy**

[www.ampere.com](http://www.ampere.com)

**Managing director:** Matteo Chiri

213

**EAGLE ALCOHOL**  
2020 SALES: \$36M

**St Louis, Missouri, US**

**President:** Daniel J Croghan

**Products:** Ethyl alcohol; glycols; surfactants; process oils

**Services:** Denaturing; blending; packaging; warehousing; bulk transloading

**Assets:** 90,000 square foot warehouse; 4 tractors; 15 tankers; segregated bulk storage; rail siding

214

**GJ CHEMICAL**  
2020 SALES: \$36M

**Somerset, New Jersey, US**

[www.gjchemical.com](http://www.gjchemical.com)

**President:** Diana Colonna

**Products:** Acrylate monomers; plasticizers; reagents; high purity solvents; ACS/USP/NF/HPLC; hand sanitizer

**Services:** Testing; bulk storage; repackaging; liquid bulk handling; custom blending; purifying; stabilizing and more

**Assets:** 3 locations in NJ; 8 trucks; 25 tankers; 15 box trucks; USP filling room

**Trading sales:** 40%

## 215 EUROSYN 2020 SALES: \$35.1M (€28.7M)

Capralba, Italy

[www.eurosyn.it](http://www.eurosyn.it)

**Chairman:** Flavio Campana

**Products:** Surfactants; dispersing and chelating agents; biocides; rheology modifiers; fragrances; actives; silicones; dyes and pigments; resins and dispersions; photoinitiators; UV adsorbers; antioxidants;

**Services:** Technical and regulatory support; application lab; logistics service provider

**Assets:** Logistics; application lab

## 216 BRISCO DO BRASIL 2020 SALES: \$35M

Sao Paulo, Brazil

[www.brisco.com.br](http://www.brisco.com.br)

**CEO:** Guillermo Castillo

**Products:** Plastics and chemicals

**Services:** Drumming; blending; agency sales; import and export

**Assets:** 4 warehouses; 1m litres park tanks; own fleet of 6 trucks

## 217 SEELER INDUSTRIES 2020 SALES: \$35M

Joliet, Illinois, US

[www.seeler.com](http://www.seeler.com)

**CEO:** Steve Seeler

**Products:** Hydrogen peroxide; peracetic acid; glacial acetic acid; propylene glycol; sodium gluconate; caustic soda; hydrochloric acid; soda ash; DDBSA; sodium chlorate; phosphoric acid; quaternary compounds; other specialty chemicals

**Services:** Tank storage; railcar unloading; blending; liquid packaging; bagging; transloading; warehouse storage; property rental; trucking services; laboratory services

**Assets:** 275,000 plus sq ft warehousing; 5 tractors; 10+ liquid & box trailers; 27 above ground storage tanks; 7 rail spurs of 2.5 miles of track for transloading; overhead rail trestle

## 218 BARRETTINE GROUP 2020 SALES: \$34.7M (€25.4M)

Warmley, Bristol, UK

[www.barrettine.co.uk](http://www.barrettine.co.uk)

**Group managing director:** Steve Bailey

**Products:** Isopropanol; acetone; ethanol; hydrocarbons; esters; aromatics; acids; caustic soda; insecticides; rodenticides; wood preservatives; wood stains; paint strippers; cleaning chemicals; agrochemicals

**Services:** Technical sales; manufacturing; blending and bespoke formulations; contract manufacturing

**Assets:** 3 production sites; manufacturing/production plant and equipment

**Trading sales:** 40%

## 219 VAN HORN, METZ & CO 2020 SALES: \$34.2M

Conshohocken, Pennsylvania, US

[www.vanhornmetz.com](http://www.vanhornmetz.com)

**President:** Barry Fisher

**Products:** Resins; pigments; additives; dyes; extenders

**Services:** Consultative selling, global sourcing

## 220 BASSTECH INTERNATIONAL 2020 SALES: \$33.1M

Fort Lee, New Jersey, US

[www.basstechintl.com](http://www.basstechintl.com)

**CEO:** Benjamin Gutmann

**Products:** Inorganic chemicals; elastomers; adhesives; polymers; metals and other industrial raw materials

**Products:** International logistics; packaging; blending; storage; transloading

**Services:** Technical support and vendor managed inventory

**Assets:** Strategically located warehouses in the US and Europe; polymer testing lab; offices in the US, China, India and Europe

## 221 JNS-SMITHCHEM 2020 SALES: \$32.8M

Paterson, New Jersey, US

[www.jns-smithchem.com](http://www.jns-smithchem.com)

**Co-president:** Michael Smith

**Products:** Resins; additives; fillers; colour pigments; specialty chemicals

**Services:** Warehousing; trucking; technical expertise

## 222 INDUSTRIAL CHEMICALS CORP 2020 SALES: \$32.3M

Arvada, Colorado, US

[www.industrialchemcorp.com](http://www.industrialchemcorp.com)

**President:** Jamie Bieseemeier-Wilkins

**Products:** Acetates; acids; alcohols; alkalis; aliphatic and aromatic solvents; amines; bio-fuel chemicals; CBD extraction chemicals; chelating agents; glycerine; glycols and glycol ethers; heat transfer fluids; hydrogen peroxide; ketones; metal finishing chemicals; phosphates; silicates; surfactants

**Services:** Customisation; proprietary; toll

blending

**Assets:** 25 tankers; 10 tractors; 5 vans; over 800,000 gal bulk tank storage; 3 warehouses representing 60,000 square feet of storage; rail siding to accommodate 16 railcars

## 223 SAMECA PRODUTOS QUIMICOS 2020 SALES: \$31.9M (€26.1M)

Porto, Portugal

[www.samecapq.com](http://www.samecapq.com)

**CEO:** Eduardo Moura e Sa

**Trading sales:** 46%

## 224 SIP SPECIALITY OILS AND FLUIDS 2020 SALES: \$31M

London, UK

[www.sip.com](http://www.sip.com)

**Managing director:** Stephen Spencer

**Products:** White oils and pharmaceutical oils; drilling fluids; process oils; specialty fluids for automotive and industrial use; sustainable and renewable base oils; lubricant additives

**Services:** Storage, logistics, blending, packaging, formulation

**Assets:** Warehousing; blending and storage facilities in Belgium and UK

## 225 MCKINN INTERNATIONAL 2020 SALES: \$30.8M

Singapore

[www.mckinn.com.sg](http://www.mckinn.com.sg)

**CEO:** Chau Tak Vui

**Products:** Raw materials for adhesives, coatings, UPR, PU and TPU; plastics additives; flame retardants; rubber additives; acids & anhydrides; plasticizers

**Services:** Sourcing

**Trading sales:** 90%

## 226 LINKERS CHEMICALS AND POLYMERS 2020 SALES: \$30.1M

Dubai, UAE

[www.lcp.ae](http://www.lcp.ae)

**Managing director:** Malik Pervez Zaman

**Products:** Synthetic rubber; PVC; engineering plastics; plasticizers; latex; monomers; construction chemicals; animal nutrition; coatings chemicals

**Services:** Market research; market expansion; technical support; finance

**Trading sales:** 100%

## 227 ANTALA 2020 SALES: \$29.4 (€24M)

Barcelona, Spain

[www.antala.es](http://www.antala.es)

**CEO:** Victor Argudo

**Products:** Adhesives and sealants (epoxy, methacrylate, polyurethane, silicone, SMP, an-





aerobic and cyanoacrylate); lubricants (greases, oils, AFC, compounds, pastes); electronic protection materials; coatings

### 228 **GB-CHEMIE** 2020 SALES: \$29.4M (€24M)

**Messel, Germany**

[www.gb-chemie.com](http://www.gb-chemie.com)

**Managing director:** Dirk Forler

**Products:** Amines; oxo-alcohols; inorganic & organic compounds; bromine derivatives; solvents; complexing agents; phosphorus compounds; starch/starch derivatives

**Services:** Technical service; sourcing; storage; downsizing; refilling; packaging; logistics

**Assets:** Several local warehouses; branch office

**Trading sales:** 25%

### 229 **MORAIS DE CASTRO** 2020 SALES: \$28.3M (R147.1M)

**Salvador, Bahia, Brazil**

[www.moraisdecastro.com.br](http://www.moraisdecastro.com.br)

**CEO:** Andre Guimaraes de Castro

**Products:** Surfactants; glycols (EO/PO); mineral oils; caustic soda; sulfonic acid (LAB-S); inorganic acids (H<sub>2</sub>SO<sub>4</sub>; HCl; HNO<sub>3</sub>); sodium

hypochlorite; personal care additives; food ingredients and flavours; rheology modifiers; oxygenated solvents; chlorinated solvents; biocides; sulfates (Al; Na; Cu; NH<sub>3</sub>); silicones

**Services:** Packaging/repackaging; storage; dilutions; imports (under contract); transportation

**Assets:** 2 warehouses (Bahia and Pernambuco); trucks; bulk storage facilities; laboratories (quality control and food application); packaging/repackaging facility (with white room)

**Trading sales:** 1%

### 230 **INTERATLAS CHEMICAL** 2020 SALES: \$28M

**St Catharines, Ontario, Canada**

[www.interatlaschemical.com](http://www.interatlaschemical.com)

**CEO:** Alex Van Zijl

**Products:** Paraformaldehyde; hexamethylene; phthalic anhydride; pentaerythritol; nonylphenol; para-tertiary butyl phenol; ethylbenzyl chloride; chloromethyl naphthalene; 2-ethylhexanol; maleic anhydride; bisphenol-A; isopropyl alcohol; melamine; benzoic acid; tar oil

**Services:** Sales and marketing; logistics; warehousing; security of supply; partnerships; risk management

**Assets:** 14 trucks; 50 chassis

**Trading sales:** 40%

### 231 **LAKE CHEMICALS AND MINERALS** 2020 SALES: \$28.0M (€20.5M)

**Redditch, Worcestershire, UK**

[www.lakecm.co.uk](http://www.lakecm.co.uk)

**Managing director:** Steven Cartledge

**Products:** Corrosion control solutions; adhesives and sealants; lubricants and metal working fluids; paints; surface coatings; excipients for tablet; capsule and suspensions; drug delivery modified lipids and phospholipids; advanced intermediates; European licensed APIs; substantiated actives; functional and tactile additives; rheology modifiers; oils and fats; extracts; emulsifiers and solubilisers; flavours; food ingredients; nutritional supplements; process aids

**Services:** Chemical synthesis; distillation; purification; repackaging; sieving; blending; new product development; contract research and manufacturing; quality control; storage & distribution

**Assets:** 1 head office; 1 warehouse; 4 labs

### 232 **AISAKOS** 2020 SALES: \$27.9M (€22.9M)

**Athens, Greece**

[www.aisakos.gr](http://www.aisakos.gr)

**CEO and managing director:** Themistoklis Zygourakis

**Products:** Chemicals; petrochemicals; plastics; rubber; specialties; food industry raw materials; wine ingredients; fertilizer raw materials; pulp and paper chemicals

**Services:** Paper industry mechanical equipment

**Assets:** Headquarters

**Trading sales:** 5%

### 233 NORTHSPEC CHEMICALS

2020 SALES: \$26.7M (C\$34M)

**Toronto, Ontario, Canada**

[www.northspec.com](http://www.northspec.com)

**President:** Noel Shanazarian

**Products:** Epoxy resins and hardeners; aliphatic and aromatic urethanes and polyols; acrylic resins; pigments; additives

**Services:** Services for the coatings, graph-

ic arts, construction, floor care, composites, adhesives, plastics and rubbers and related industries across Canada

**Assets:** 6 warehouse facilities across Canada including inventory management and logistics delivery infrastructure

### 234 CJ CHEMICALS

2020 SALES: \$26M

**Howell, Michigan, US**

[www.cjchemicals.net](http://www.cjchemicals.net)

**President:** Catherine Lee

**Products:** Solvents; acrylates; glycols; monomers; alcohol; naphthenic oils; ketones; phosphates; acetates

**Assets:** Tank trucks; warehouse; rail siding

### 235 GEHRING MONTGOMERY

2020 SALES: \$26M

**Warminster, Pennsylvania, US**

[www.gehring-montgomery.com](http://www.gehring-montgomery.com)

**President and managing director:** Mark S Biting

**Products:** Additives; waxes; coatings; inorganics; surfactants; defoamers; hydrocarbon resins; metal working additives; food ingredients

**Services:** Warehousing; inventory management; repackaging; private fleet; technical support; food room; white room

**Assets:** Warehouse facility – 60,000 square feet; private fleet of trucks

### 236 ATTILIO CARMAGNANI

2020 SALES: \$25.9M (€21.2M)

**Genoa, Italy**

[www.carmagnani.com](http://www.carmagnani.com)

**General manager:** Emilio Carmagnani

**Products:** Aromatic hydrocarbons (solvent





# SPECIAL REPORT

## TOP 100 CHEMICAL DISTRIBUTORS



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naphtha 100; 150; 150 ND; 200; 200ND; aliphatic hydrocarbons (hexane, heptane); methanol; MEK; glycols (MEG, DEG); acetates (etac, butac)

**Services:** Tank storing to third parties

**Assets:** Coastal terminal in Genoa, north-west Italy

### 237 R.E. CARROLL

2020 SALES: \$25.8M

**Ewing, New Jersey, US**

[www.recarroll.com](http://www.recarroll.com)

**President:** Robert E Carroll III

**Products:** Calcium carbonate; clays; blowing agents; alumina trihydrate; zinc oxides; plasticizers; foaming agents; sulfate; petroleum products (aromatic oils, naphthenic oils); magnesium oxide; stearates; soybean oils; lubricants; ASTM reference oils

**Services:** Repackaging; storage; capacity to efficiently repackage 6,000-12,000 gal per week at several locations for aromatic, naphthenic, paraffinic base and process oils

**Assets:** Corporate offices; 3 warehouse facilities; distribution equipment; company cars

### 238 AKTOPA

2020 SALES: \$25.8M

**Houston, Texas, US**

[www.aktopa.com](http://www.aktopa.com)

**President:** Jose S Rodriguez

**Products:** Glycol ethers; aliphatic solvents; base oils; water treatment chemicals; inorganics; polymers; vitamins

### 239 RADCHEM PRODUCTS

2020 SALES: \$25.7M

**Orland Park, Illinois, US**

[www.radcheminc.com](http://www.radcheminc.com)

**President:** William M Radostits

**Products:** Chemicals and solvents; alcohols; aliphatic and aromatic hydrocarbons; glycol ethers; process and base oils; reuse solvents; resins and ketones

**Services:** Transport via railcar, tanker, drums, totes; blending

**Assets:** Dedicated owned compartment trailers; dedicated equipment for specific products

### 240 LUMAR QUIMICA

2020 SALES: \$25.7M (€21M)

**Barcelona, Spain**

[www.lumarquimica.com](http://www.lumarquimica.com)

**CEO:** Lluís Ribera

**Products:** Synthetic lube bases (PAO, PIB, PAG, esters, silicone); lubricant additives & packages (AW-EP, antioxidants, corrosion inhibitors, metal deactivators, friction modifiers, anti-foams, tackifiers); fatty acids; fatty alcohols; surfactants; viscosity index improvers, pour point depressants; amines; solid lubricants; wetting agents; food ingredients, bio-additives and bases; antifreezes packages

**Services:** R&D; storage; logistics; repackaging; analysis; technical training

**Trading sales:** 5%

### 241 MONARCH CHEMICALS

2020 SALES: \$25.3M (€18.5M)

**Sittingbourne, Kent, UK**

[www.monarchchemicals.co.uk](http://www.monarchchemicals.co.uk)

**Managing director:** Jon Hill

**Products:** Acetic acid; antifoams; caustic soda; citric acid; formic acid; feed additives; formates; glycerine; glycols; grain preservation chemicals; hydrochloric acid; nitric acid; propionic acid; sodium hypochlorite;



## Wintersun Chemical



### Main Office

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Website: [www.wintersunchem.com](http://www.wintersunchem.com)

### Global Offices

China India  
Korea Indonesia

### Why Wintersun?

- ☒ DEA certified
- ☒ NACD member
- ☒ Global sourcing
- ☒ Performance you can trust
- ☒ Immediate shipments
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sodium sulphide

**Services:** Warehousing; liquid and powder blending; toll manufacturing; packed and bulk UK distribution; inventory management; supplier reduction; JIT delivery; global sourcing

**Assets:** 2 UK distribution locations with bulk and packed storage, warehousing, dilutions, powder blending, liquid blending, offices; 4 purpose built trucks

**Trading sales:** 18%

## 242 MY-CHEM 2020 SALES: \$25.1M (€20.5M)

**Buchholz, Germany**

[www.my-chem.de](http://www.my-chem.de)

**CEO:** Ralf Meinecke

**Products:** Phthalic anhydride; maleic anhydride; trimellitic anhydride; styrene; terephthalic acid; isophthalic acid; mono-pentaerythritol; di-pentaerythritol; para-formaldehyde; tall oil products; heat transfer fluids; sanitizers

**Services:** Trading

**Trading sales:** 60%

## 243 RISHICHEM DISTRIBUTORS 2020 SALES: \$24.7M (RS1.8BN)

**Mumbai, India**

[www.rishichem.com](http://www.rishichem.com)

**Director:** Arvind Kapoor

**Products:** Acrylic-based flow modifiers, matting agents & degassing agents; actives for personal care; anionic, nonionic and amphoteric surfactants; aromatic polyisocyanates; alkali water soluble resins; hydrocarbon resins; natural oils & extracts; fluoro surfactants; high boiling alcohols; MDI & polyols; microcrystalline waxes, bees wax & specialty blends; n-butyl chloride; specialty polyester resins; poly mercaptan fast cure epoxy hardeners; rheological modifiers; rosins & rosin esters; silanes; silicone based additives, resins & intermediates; siliconates; silicone pressure sensitive adhesives, release agents & surfactants

**Services:** Technical applications laboratory; blending; packaging; labelling; warehousing and inventory management

**Assets:** Company premises

## 244 STERA CHEMICALS 2020 SALES: \$24.5M (€20M)

**Jilava, Bucharest, Romania**

[www.sterachemicals.ro](http://www.sterachemicals.ro)

**CEO:** Alecsandru Rasidescu

**Products:** Solvents; glycols; resins; surfactants; pigments; additives; masterbatches; inorganics

**Services:** Blending; drumming; consulting

**Assets:** Warehouses; trucks; offices

**Trading sales:** 10%

## 245 KEMAT 2020 SALES: \$24.3M (€19.9M)

**Brussels, Belgium**

[www.kematbelgium.com](http://www.kematbelgium.com)

**Managing director:** Simon Mason

**Products:** polybutenes; poly alpha olefins (PAO); lubricant auxiliaries; natural oils; rubber auxiliaries; natural & synthetic rubber; titanium dioxide; carbon black; fuel additives; keropur

**Services:** Blending; bulk storage; drumming; outsourcing; packing; repacking; sourcing; transport fleet; warehousing

**Assets:** 100x ISO containers; warehouses with drumming; blending and repacking capability; 5 offices globally; internal laboratory

**Trading sales:** 11%

## 246 ASSUNCAO DISTRIBUIDORA 2020 SALES: \$24.0M

**Alhandra, Brazil**

[www.assuncaodistribuidora.com.br](http://www.assuncaodistribuidora.com.br)

**General manager:** Mauricio Assuncao

**Products:** TD; polyether polyol; hydrogen peroxide; caustic soda flakes; sodium metabisulphite; titanium dioxide; soda ash light; methylene chloride; potassium permanganate; sulphonic acid (LABSA 90%); calcium hypochlorite 70% granulated; phosphoric acid; sodium nitrite; potassium hydroxide; sodium lauryl ether sulphate

## 247 S. KUSHALCHAND INTERNATIONAL 2020 SALES: \$23.8M

**Mumbai, India**

[www.skushalchand.com](http://www.skushalchand.com)

**Managing director:** Sunil Hirani

**Products:** Ingredients for F&F industry; personal care; home care; functional ingredients – skin & hair care; pharma intermediates; fragrances; solvents; paints & coatings; polyamide intermediates; essential oils

**Services:** Import, distribution and export of a wide range of flavours and fragrance ingredient; research and development; sales & marketing

**Assets:** 75,000 square feet manufacturing and warehousing facilities in Tarapur & Bhivandi in India and Grasse in France; corporate office in Mumbai; R&D facilities and application laboratory; formulation laboratory backed by a sales and marketing team in France

## 248 TZ GROUP (TZ, TAU, TREZA) 2020 SALES: \$23.4M

**Mexico City, Mexico**

[www.tzgroupusa.com](http://www.tzgroupusa.com) / [www.treza.com](http://www.treza.com)

[mx / www.tauchemicals.com](http://mx/www.tauchemicals.com)

**President and chairman of the board:** Fernando J Zavala

**Products:** Acetic acid; caustic soda liquid and flakes; soda ash; sodium bicarbonate; calcium chloride; sodium hypochlorite; HCL; glycerine; LESS; nonylphenol; sulphuric acid; hydrogen peroxide; sodium sulphate; sodium metabisulfite

**Services:** Storage; drumming; blending; transportation of hazardous products

**Assets:** Warehouse and tank stations in Mexico City, Puebla, Merida and Cancun; 40 trucks fleet for deliveries

**Trading sales:** 13%

## 249 SEACOLE 2020 SALES: \$23M

**Plymouth, Minnesota, US**

[www.seacole.com](http://www.seacole.com)

**President and CEO:** Gregg Elliott

**Products:** Electronic processing chemicals (printed and integrated circuit); surface finishing/plating chemicals; industrial cleaning detergents; odor control chemicals; transportation cleaning and maintenance chemicals; laboratory reagents; fine chemical ingredients

**Services:** Custom and contract blending and packaging (dry and liquid); private label blending and packaging; logistics

**Assets:** 100,000 square foot warehouse; manufacturing/headquarters in Plymouth, Minnesota; trucks

## 250 WHITCHEM 2020 SALES: \$21.3M (€15.6M)

**Newcastle-Under-Lyme, Staffordshire, UK**

[www.whitchem.co.uk](http://www.whitchem.co.uk)

**Managing director:** Charles Hawley

**Products:** High quality resins/polymers; inorganic pigments; additives; mineral fillers/filter aids; textile processing/finishing/coating products; raw materials for use in adhesives, sealants, construction building materials, coatings, inks, plastics, rubbers; liquid/solid separation, agricultural formulations, feeds, horticulture, metallurgy, engineering materials and refractories

**Services:** Local storage and supply of chemicals and minerals for customers across the UK and Ireland; industrially trained personnel; specialist technical support; project development; formulation advice; reliable supply base – 96% of deliveries in 2020 received on time in full

**Assets:** Sales office and warehouse located in the heart of the UK

## 251 MAS ALBION 2020 SALES: \$20.9M (R1.55BN)

**Moscow/Irkutsk, Russia**

[www.albionchem.ru](http://www.albionchem.ru)

**Director:** Irina Buldygina

**Products:** Melamine; xanthan gum; silanes; manganese metal; magnesium sulphate; polyanionic cellulose; sodium dichloroisocyanurate; titanium dioxide; fatty acids; HEDP/ATMP; thiourea; hexamethylenediamine; triacetin; propylene carbonate; ammonium polyphosphate

**Services:** Trading; storage & logistics

**Assets:** Owned sales office in Moscow; two rented sales offices and six rented warehouses in Russia

**252**

**PROQUIP**

**2020 SALES: \$20.8M (€17M)**

**Vilanova del Cami, Spain**

[www.proquipsa.com](http://www.proquipsa.com)

**Manager:** Marta Pijuan

**Products:** Caustic soda; sulphuric acid; leather specialties; industrial water treatment; acetic acid; phosphoric acid; inorganic and organic

**Services:** Custom made products; research, innovation in new products; support in process performance increase; support to reduce environmental impact; specialists in import and exports

**Assets:** 44 well-trained staff; 22,000 square metres of warehouse space; 12 trucks; homologations to deal with 1,000 chemical products

**Trading sales:** 8%

**253**

**KADION ESPECIALIDADES QUIMICAS**

**2020 SALES: \$20.4M (€16.7M)**

**Barcelona, Spain**

[www.kadion.com](http://www.kadion.com)

**CEO:** Joaquim Guilera Sarda

**Products:** Specialty chemicals; additives; hyperdispersants; surface and rheology modifiers; organic and inorganic pigments; aluminium and bronze metallic pigments; pearl pigments; solvent soluble dyes; defoamers and air release agents; UV stabilizers; HALS; antioxidants; photoinitiators; nitrocellulose resin; epoxy resin; vinyls; aldehydes; acrylics and polyurethane resins

**Services:** Technical sales and marketing; supply chain management; import and export; warehousing; customer and regulatory services

**Assets:** Sales office and warehouses

**254**

**COMINDEX**

**2020 SALES: \$19.6M (€16M)**

**Barcelona, Spain**

[www.comindex.es](http://www.comindex.es)

**General Manager:** Ana-Cristina Arp

**Products:** Additives; acrylic dispersions; alkyd emulsions; castor and linseed oil and derivatives; corrosion inhibitors; epoxy resins;



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ins; functional fillers; matting agents; molecular sieves; nanotechnology additives; pigments; polyols; probiotics; PU dispersions; reactive diluents

**Services:** Technical assessment; technical visits with our principals; free customer training; free samples shipment

**Assets:** Local warehouse; headquarters

**255**

**THE WHITE SEA & BALTIC CO**

**2020 SALES: \$19.6M (€14.4M)**

**Horsforth, UK**

[www.whitesea.co.uk](http://www.whitesea.co.uk)

**Managing director:** Alan Carradice

**Products:** Surfactants – nonionics, anionics, cationics, hydrotopes and green surfactants; fatty acids; oleochemicals; UV absorbers; pine tar; biocides and preservatives; personal care ingredients; lactates; phenol blends and crystals

**Services:** Storage; blending; sourcing

**Assets:** Head office

**Trading sales:** 20%

**256**

**SULATLANTICA IMPORTADORA E EXPORTADORA**

**2020 SALES: \$19.5M**

**Rio de Janeiro, Brazil**

[www.sulatlantica.com.br](http://www.sulatlantica.com.br)

**Director:** Leonardo Roisman

**Products:** Ammonium chloride; BHT; borax; caustic potash; caustic soda; DEA; DEG; EDTA; MEA; MEG; potassium carbonate; sodium nitrate; sodium nitrite; sulphites; TEG

**Services:** Import; export; packaging; transportation; logistics; blending

**Assets:** 4 warehouses; 20 tanks; 1 office building

**257**

**PRIME SURFACTANTS**

**2020 SALES: \$19.1M (€14M)**

**Leeds, UK**

[www.primesurfactants.com](http://www.primesurfactants.com)

**Director:** Nichole Hay

**Products:** Alcohol ethoxylates; anionics; amine ethoxylates; biocides and preservatives; blends and mixtures; cationics; chelating agents; fatty acids and alcohols; palm free; RSPO; silicones

**258**

**BIACHEM**

**2020 SALES: \$19M**

**London, UK**

[www.biachem.com](http://www.biachem.com)

**Managing director:** Bob Beaumont

**Products:** Caustic soda; surfactants; sodium percarbonate; sodium chloride; magnesium chloride; chlorine powder; chelates; sulphamic acid; sodium sulphate; phosphates

**Services:** Storage; blending; repackaging; dilution

**Assets:** All warehousing and transport subcontracted; offices in London and Ireland

**Trading sales:** 5%

**259**

**SCHIBLEY SOLVENTS AND CHEMICALS**

**2020 SALES: \$19M**

**Elyria, Ohio, US**

[www.schibley.com](http://www.schibley.com)

**President:** Reed Schibley

**Products:** Organic peroxides; surfactants; chelates; fatty acids; fiberglass reinforcements; unsaturated polyester resins; stearates; release agents; polyester processing equipment and

accessories; solvents and fillers

**Services:** Trucking; warehousing; technical services

**Assets:** 4 warehouses; trucking fleet; multiple distribution partners

### 260 CFI WORLD 2020 SALES: \$17.8M

**Robakowo, Poland**

[www.cfiworld.pl](http://www.cfiworld.pl)

**CEO:** Klaudiusz Dominiak

**Products:** Cellulose ethers; tartaric acid; SBS and NBR; RDP; EPDM; chloroprene; titanium dioxide; self-leveling additives; hydrophobic impregnates;

**Services:** R&D; formulations; logistics; blending; trading; sourcing of specialties; storage

**Assets:** R&D center and headquarters (office and warehouse)

**Trading sales:** 5%

### 261 GULF COAST CHEMICAL 2020 SALES: \$17.8M

**Abbeville, Louisiana, US**

[www.gulfcoastchemical.com](http://www.gulfcoastchemical.com)

**Managing member:** Jim Fusilier

**Products:** Glycols; methanol; ethanolamines; coolants; lubricants; antifreeze; heat transfer fluids; production chemicals; wireline lubes; specialty frac and completion fluids

**Services:** Blending; storage; laboratory services; chemical treatment programmes

**Assets:** 6 company operated facilities; methanol terminal; 120,000 sq ft of warehouse space; 550,000 gallons of bulk storage; laboratory facility; 22 delivery trucks; 4 service trucks

### 262 STORT CHEMICALS 2020 SALES: \$17.8M (£13M)

**Bishops Cleeve, UK**

[www.stortchemicals.co.uk](http://www.stortchemicals.co.uk)

**Executive chairman:** Kendrick Gilkes

**Products:** Resins; pigments and additives for coatings (paints, inks and adhesives); colourants for paints and thermosets; fluoro-surfactants; synthetic & natural raw materials for flavours and fragrances

**Services:** Technical sales; sampling; storage and distribution

### 263 UNIQUE CHEMICAL TECHNOLOGIES 2020 SALES: \$17.7M

**San Juan, Puerto Rico**

[www.unichemtech.com](http://www.unichemtech.com)

**President:** Carlos M. Acevedo

**Products:** Chemical & plastic resin - raw materials

**Trading sales:** 9%

### 264 KLAUS F. MEYER 2020 SALES: \$17.6M (€14.4M)

**Fussgoenheim, Germany**

[www.klausfmeier.de](http://www.klausfmeier.de)

**Managing Director:** Martina Magnie/Frank Meyer

**Products:** Hydroxylamine sulfate; hydroxylamine hydrochloride; triflic acid; MEKO; nitromethane; isocyanuric acid; BHT; p-toluenesulfonic acid; n-isopropylhydroxylamine; anthranilic acid; agrochemicals; pharmaceuticals; specialty chemicals; catalysts

**Services:** Door-to-door-service; refilling of triflic acid; handling of dangerous goods; stockholding; isotanks

### 265 ROYALE GROUP 2020 SALES: \$17M

**Bear, Delaware, US**



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[www.royalepigments-chem.com](http://www.royalepigments-chem.com)  
[www.awsmsolutions.com](http://www.awsmsolutions.com)

**CEO:** John Logue

**Products:** Alkali; fluoroborates; fluorides; metal fluoroborates; nitrates/nitrites; borates; ACS grades; speciality organics and inorganics

**Services:** Manufacturing; supply chain management; consulting; contract manufacturing & formulating; liquids; blending; break bulk; wet & dry

**Assets:** Owned manufacturing facility; 5 warehouse locations

266

**SAIPER CHEMICALS**  
**2020 SALES: \$16.0M**

**Mumbai, Maharashtra, India**

[www.saiper.com](http://www.saiper.com)

**Director:** IBV Raghavan

**Products:** Additives (amine neutralizer, adipates, propionates, saturated block polyethers); amines (ethanolamines, ethyleneamines, isopropanolamines); C4 derivatives (BDO, NMP, THF, MPDIol, TBAC); coalescing aids (texanol, OE 300, TXIB, Coasol; Coasol 290 Plus); glycol ethers (e-series & p-series); propylene glycols; pine based derivatives: tall oil rosin; tofa; DTO; rosin esters and rosin ester emulsions; surfactants: Dowfax series; Tergitol series; Triton series; specialties: 1-2 diaminocyclohexane, 2-ethylhexyl acetate, 2-ethylhexylglycerin, caprylyl glycol, dimethyl succinate, di-n-butyl ether, isoamyl alcohol, vinyl-2-ethylhexanoat

**Services:** Amongst the few indian chemical distributors registered with the FSSAI (for supply of chemicals to the F&B industries) and FDA (for supply of chemicals & intermediates to the pharmaceutical industry); custom blending & repackaging; formulation laboratory; drumming

**Assets:** 2 offices; 3 go-downs (one owned); 1 blending/formulation unit

**Trading sales:** 2%

267

**BLOOMCHEMAG**  
**2020 SALES: \$15.9M (€13M)**

**Mol, Belgium**

[www.bloomchemag.com](http://www.bloomchemag.com)

**CEO:** Rajesh Sethi

**Products:** Ethyl acetate; PMA; butyl acrylate; MEK; benzyl alcohol; IPA; methylene chloride; ferric chloride; hydrochloric acid; acetic anhydride; methylene chloride; TDI; calcium hypochlorite; methoxy propanol; caustic soda; sorbitol 70%

**Services:** Global trading; imports into Antwerp; distribution in Europe

**Assets:** 3,000 square feet office space in Noida, India

**Trading sales:** 35%



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268

**RUSPLAST**  
**2020 SALES: \$15.9M (RB1.17BN)**

**Moscow, Russia**

[www.rusplast.com](http://www.rusplast.com)

**Director:** Syukrin Aleksey

**Products:** Plastics; polymers; rubbers; resins; thermoplastic elastomers (TPE, TPV); bioplastics; masterbatches & additives; silicones; recycled polymers; purging compounds

**Services:** Technical support (before, after sale); choice of polymers; processing; troubleshooting

**Cincinnati, Ohio, US**

[smacollaboratives.com](http://smacollaboratives.com)

**President and CEO:** Saad Ashoor

**Products:** Anti-ageing actives; vitamins; biotechnologies; fermented actives; preservatives; aroma chemicals; arrowroot powder; pentylene glycol; natural ingredients; formulations support

**Services:** Supply of active ingredients; formulation support; blending

**Assets:** 2 warehouses; 3 facilities in 3 states; application lab; national sales team

**Trading sales:** 50%

269

**SMA COLLABORATIVES**  
**2020 SALES: \$15.5M**

270

**POLYHIMKOMPLEKT-M**  
**2020 SALES: \$15M**

**Moscow, Russia**



<http://phkomp-m.ru>

**Owner and managing director:** Stanislav Zhilich

**Products:** Binders; latexes; dispersions; resins; fillers; pigments; coalescents; rheological additives; biocides; antifoams; dispersants; thickeners; PVC; functional additives for plastics; textile additives; unsaturated PE resins

**Services:** Warehousing; logistics; transportation; customs clearance; marketing; advertising

**Assets:** 7 outsourced warehouses; 2 trucks; microbiological lab

**271**

**CB CHEMIE**

**2020 SALES: \$14.2M (€11.6M)**

**Baumgarten, Austria**

[www.cbchemie.at](http://www.cbchemie.at)

**CEO:** Dr Christian Braunschier

**Products:** Thickeners; binders; pigments and preparations; metal soaps; multifunctional additives; speciality phosphates; SBS copolymers; cellulose ethers

**Services:** Development of solutions; technical support; product research; vendor management; storage; repackaging

**Assets:** Warehouse; quality lab and R&D centre; refilling station

**272**

**CUSTOM CHEMICAL SERVICES**

**2020 SALES: \$13.4M**

**Hitchcock, Texas, US**

[www.cchemicals.com](http://www.cchemicals.com)

**President:** Margaret Roff

**Products:** Aliphatic and aromatic solvents; amines; hydrocarbons; alcohols; glycols; glycol ethers; acetates; ketones; acids; surfactants; solvent blends

**Services:** Toll blending and packaging; containerization; warehouse storage; import/export services; transloading; dilutions

**Assets:** Warehouses; bulk storage tanks; blending and packaging equipment; laboratory

**273**

**AUDICHE TRADING COMPANY**

**2020 SALES: \$12.8M**

**Alexandria, Egypt**

[www.facebook.com/Audiche-Trading-Co-411445818957021](https://www.facebook.com/Audiche-Trading-Co-411445818957021)

**President:** Alain Audiche

**Products:** Titanium dioxide; polyvinyl alcohol; micaceous iron oxide; glass flakes; hydrocarbon resin; methyl ethyl ketoxime; compound ferro titanium; zinc phosphates; iron oxides; Denka CSA (calcium sulpho aluminate)

**Services:** Agencies; trading

**Assets:** 1 office; 2 warehouses; 2 trucks

**Trading sales:** 65%

**274**

**CHEMCEED**

**2020 SALES: \$12.3M**

**Chippewa Falls, Wisconsin, US**

[www.chemceed.com](http://www.chemceed.com)

**President:** Marimel Enderes

**Products:** Plasticizers; corrosion inhibitors; additives; solvents; fatty acids; alcohols; specialty chemicals; industrial chemicals; food additives

**Services:** Blending; packaging; labelling; storage; consignment; JIT delivery

**Assets:** 4 warehouses

**Trading sales:** 10%

**275**

**CLASSIC DISTRIBUTING COMPANY**

**2020 SALES: \$12M**

**Pacoima, California, US**

[www.classicdistrib.com](http://www.classicdistrib.com)

**President:** Larry Helscher

**Products:** Personal care; industrial cleaners; preservatives; esters; surfactants; specialty chemicals

**Services:** Liquid blending; warehousing;



product development; technical sales

**Assets:** Owned facility, truck fleet

**Trading sales:** 5%

276

**AMERICAN CHEMIE**  
2020 SALES: \$11.6M

**Austin, Texas, US**

[www.americanchemie.com](http://www.americanchemie.com)

**President and CEO:** Paula Kamdar

**Products:** Chemicals; ingredients and additives for sunscreens; personal care; HI&I chemicals; food ingredients; health and nutrition ingredients; animal nutrition ingredients; paints; inks; catalysts; lube oil; greases; metal working; PVC lubricants; flame retardants; synthesis

**Services:** Logistics; importation; hazmat chemicals in iso-tanks; just-in-time delivery; hazmat certified; outsourcing; tolling; private labelling

**Assets:** Large inventory of chemicals in 6 warehouses across the US

277

**A-GAS ELECTRONIC MATERIALS**  
2020 SALES: \$10.1M (£7.4M)

**Rugby, Warwickshire, UK**

[www.agasem.com](http://www.agasem.com)

**Managing director:** Jonathan Sellars

**Products:** Semiconductor and microelectronics materials; PCB; general metal finishing chemicals; photovoltaics; flexible electronics; sensors; microfluidics; lab on chip; ancillaries; MEMS

**Services:** Warehousing; cold and frozen storage; laboratory analysis; R&D projects; technical support; logistics; export

**Assets:** 20,000 square foot warehouse

**Trading sales:** 100%

278

**AN LOC PHAT INTERNATIONAL**  
2020 SALES: \$10M

**Ho Chi Minh, Vietnam**

[www.anlocphat.com.vn](http://www.anlocphat.com.vn)

**CEO:** Harry Nguyen

**Products:** Synthetic rubber; plastics; chemicals

**Services:** Imports; reselling

**Assets:** Warehouse and office

**Trading sales:** 25%

279

**TECNOSINTESI**  
2020 SALES: \$9.8M (€8M)

**Bergamo, Italy**

[www.tecnosintesi.com](http://www.tecnosintesi.com)

**Sales & marketing manager:** Michele Angius

**Products:** Adipic acid (AA); ammonium polyphosphate (APP); acetyl tributyl citrate (ATBC); butanediol (BDO); cyclohexanediol (CHDM); diallyl phthalate (DAP); hexanediol (HDO); isophthalic acid (PIA);

monobutyltin oxide (MBTO); monopropylene glycol (MPG); polyethylene wax (PE wax); p-tert butyl phenol (PTBP); tartaric acid; trimethylolpropane (TMP); zinc oxide (gold, green and active)

**Services:** Trading; sourcing of specialties; storage; blending and repackaging; full service from sourcing to DDP delivery; handling of emergencies.

**Trading sales:** 70%

280

**QUIMICA MER**  
2020 SALES: \$9.1M (€7.4M)

**Toledo, Spain**

[www.quimicamer.es](http://www.quimicamer.es)

**CEO:** Javier Huerta Gonzalez

**Products:** Solvents & thinners & green solvents; paints & coatings raw materials; adhesives & sealants raw materials; aroma/perfumes & cosmetic raw materials; softeners & detergents; emulsions and copolymers; anti-freeze formulated products; epoxy resins; pharmaceutical ingredients; cosmetics & agro chemicals raw materials; organic & inorganic chemicals; aeronautic & automotive raw materials; water treatment chemicals; ink & printing chemicals; food ingredients

**Services:** Bulk storage; blending & formulations; packaging & bulk deliveries; logistics & outsourcing; lab analytical services to third parties; e-invoicing

**Assets:** 1 warehouse (bulk & packaged storage); bulk tank cars, packed trucks

281

**ABBEY CHEMICALS**  
2020 SALES: \$8.2M (£6M)

**Great Yarmouth, UK**

[www.abbeychemicals.co.uk](http://www.abbeychemicals.co.uk)

**Director:** Tyson Bonham

**Products:** Monoethylene glycol; monopropylene glycol; butyl diglycol; monoethanolamine; acetic acid; ferric chloride; caustic soda liquor and pearl; copper sulphate; magnesium sulphate; potassium nitrate; calcium nitrate; boric acid; zinc sulphate; manganese sulphate; phosphates

**Services:** Storage

**Assets:** 3 warehouses; 6 trucks; 7 trailers; 5 ADR drivers; offshore marine base facility; 12 offshore tanks

**Trading sales:** 20%

282

**CLARIQUIMICA**  
2020 SALES: \$7.9M

**Sao Paulo, Brazil**

[www.clariquimica.com](http://www.clariquimica.com)

**CEO:** Valne Lucas Vieira

**Products:** Pigments and additives; pigment dispersions; paper and textile chemicals; iron oxide; dyes for paper and textiles; caustic soda; carbon black

**Services:** Blending and packaging

**Assets:** Warehouse, 1 truck and 1 pick-up

283

**CHEMCOM**  
2020 SALES: \$7.8M (€6.4M)

**Zapresic, Croatia**

[www.chemcom.hr](http://www.chemcom.hr)

**CEO:** Filip Rosandic

**Products:** Lubricant additives; food commodities; food additives; pharmaceutical additives; coating and construction additives; general industry raw materials

**Services:** Sales and technical support

**Trading sales:** 50%

284

**RISHICHEM MIDEAST**  
2020 SALES: \$7.6M

**Dubai, UAE**

[www.rishichem.ae](http://www.rishichem.ae)

**Director:** Arvind Kapoor

**Products:** Silicone polymer; synthetic rubber; styrene block co-polymer; glycerine; silicone fluid; carbon black; epoxy resin; cetramonium chloride; sodium benzoate; calcium stearate

**Services:** Storage; warehousing; technical support

**Assets:** 1 rented office and 1 owned office in Dubai; 2 third party rented warehouses in Dubai

285

**NIMAC**  
2020 SALES: \$6.5M

**Birmingham, UK**

[www.nimac Ltd.co.uk](http://www.nimac Ltd.co.uk)

**Manager director and CEO:** Nigel McDonald

**Products:** Lubricant additives; rust protectives; antioxidants; specialty oleochemicals; specialty petrochemicals and packages

**Services:** Industry specific personnel; specialist technical support

**Assets:** Warehouses in the UK and Germany

286

**PETRICO**  
2020 SALES: \$5.9M (£4.3M)

**Sandbach, UK**

[www.petriceo.com](http://www.petriceo.com)

**Managing director:** Andrew Lamb

**Products:** Lubricant additives, components and packages

**Services:** Procurement; consolidation

287

**DAKRAM MATERIALS**  
2020 SALES: \$3.1M (£2.3M)

**Biggleswade, Bedfordshire, UK**

[www.dakram.com](http://www.dakram.com)

**Managing director:** Kate Mingay

**Products:** Potassium bicarbonate; manganese sulphate; sodium molybdate; trace el-





ements; vitamins; chelates; cobalt products; animal feed products; sulphur; copper products

**288 CHEMEX**  
2020 SALES: \$3M

**San Juan, Puerto Rico**  
**CEO:** Eduardo Perez  
**Products:** Solvents

**Founder, managing director:** Marcelo Montoro

**Products:** Specialty chemicals for mortars; coatings, adhesives, sealants and elastomers (CASE); resins; cellulose ethers; additives; minerals; pigments

**Services:** Storage; custom blending and repackaging; formulation; drumming; training; project development

**Assets:** Headquarters; 2 warehouses

**Vadodara, India**  
[www.coreflowchemi.com](http://www.coreflowchemi.com)

**Director** Burhan Bazi

**Products:** CASE segment - ethyl acetate, titanium dioxide, ligno sulfonates, RDPP, MHEC, PVA; CARE segment - SLES, SLS needles, AOS

**Services:** warehousing, solid mixing, repackaging, distribution

**Assets:** 2 warehouses; 1 office

**289 ENVIROTECH EUROPE**  
2020 SALES: \$1.6M (£1.2M)

**London, UK**  
[www.envirotech-europe.com](http://www.envirotech-europe.com)  
**Owner:** Larry Clark

**Products:** Ensolv CC-A; Prosolv; Prosolv 5408e; SuperCorr A; Aquus CL-One; vapour degreasing chemicals; solvent cleaning chemicals; corrosion protection chemicals

**Services:** Manufacturing

**291 KETSIN DE COSTA RICA**  
2020 SALES: \$1.6M

**Costa Rica**  
[www.ketsincr.com](http://www.ketsincr.com)  
**CEO:** Cesar Marin

**Products:** Polymers; masterbatches; adhesives; solvents; food additives; titanium dioxide; emulsions; acrylic resins; sanitizers; specialties; personal care & house hold

**Services:** Storage & packaging

**Assets:** Two warehouses (Costa Rica & Guatemala); transportation fleet

**Trading Sales:** 1%

**293 UAB RIM LOGISTIKA**  
2020 SALES: \$1.1M (€0.9M)

**Vilnius, Lithuania**  
[www.rimlogistika.lt](http://www.rimlogistika.lt)

**CEO:** Redzinaldas Mickus

**Products:** Brake fluids; superabsorbent polymers; acrylates; carbamide; potassium products; sodium bicarbonate; PEG400; PEG4000

**Services:** Storage and warehousing; blending; new product formulation; just-in-time logistics; fiscal agency; representation; sampling

**Trading sales:** 85%

**290 CRISMACHEM**  
2020 SALES: \$1.6M (€1.3M)

**Madrid, Spain**  
[www.crismachem.com](http://www.crismachem.com)

**292 COREFLOW CHEMI**  
2020 SALES: \$1.2M (INR 90.07M)

Note: Local currency sales converted to US dollars based on 31 December 2020 exchange rates